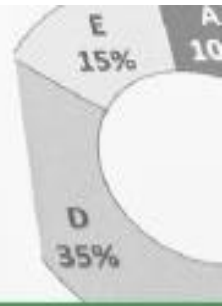




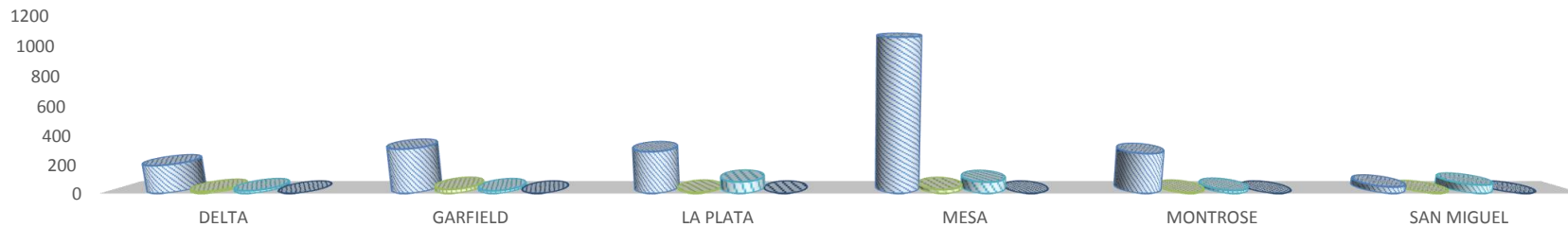
# Western Slope Market ANALYSIS



## Summary of Market Momentum: 2018 vs. 2017

County	Gross Sales Volume	Number of Transactions	Single Family Average Price	Multi Family Average Price	Residential Median Price	Bank Sales Transactions % of Gross	New Construction % of Gross
DELTA	-3.85%	225	-7.70%	0.61%	\$179,500	3.11%	2.51%
GARFIELD	-6.60%	354	-9.07%	12.79%	\$325,000	0.56%	4.60%
LA PLATA	27.22%	378	6.85%	-14.25%	\$383,000	2.65%	9.76%
MESA	31.34%	1,162	5.55%	-4.67%	\$229,900	1.20%	11.89%
MONTROSE	40.74%	305	5.28%	-4.83%	\$230,000	2.30%	2.54%
SAN MIGUEL	-21.46%	109	37.62%	12.24%	\$980,000	0.00%	20.43%
Method of Comparison:	YR/YR	YTD/YTD	YR/YR	YR/YR	YR/YR	YR/YR	YR/YR

## Purchaser Titement Abstract: 2018



	DELTA	GARFIELD	LA PLATA	MESA	MONTROSE	SAN MIGUEL
Local	194	308	290	1,056	277	45
Front Range	13	28	7	27	7	4
Out of State: Domestic	18	18	81	79	21	59
International	0	0	0	0	0	1

Compliments of Land Title Guarantee Company Western Slope offices located in Delta, Durango, Glenwood Springs, Grand Junction, Montrose, and Telluride, serving Colorado since 1967.

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# Market Comparison: Q1. 2017 - Q1. 2018

County	Overall Trans. Median Price			Average Residential Price			Average Residential Price PSF		
			%			%			%
	Q1. 2017	Q1. 2018	Change	Q1. 2017	Q1. 2018	Change	Q1. 2017	Q1. 2018	Change
DELTA	\$154,590	\$159,000	2.85%	\$251,373	\$217,564	-13.45%	\$125.90	\$135.98	8.01%
GARFIELD	\$269,500	\$295,000	9.46%	\$362,141	\$406,748	12.32%	\$186.97	\$205.16	9.73%
LA PLATA	\$300,000	\$328,000	9.33%	\$431,696	\$439,186	1.74%	\$216.51	\$238.67	10.24%
MESA	\$193,150	\$215,000	11.31%	\$229,328	\$256,973	12.05%	\$132.26	\$150.17	13.54%
MONTROSE	\$171,500	\$193,000	12.54%	\$227,120	\$263,017	15.81%	\$133.44	\$144.38	8.20%
SAN MIGUEL	\$550,000	\$678,500	23.36%	\$1,314,934	\$1,482,789	12.77%	\$576.87	\$687.20	19.13%

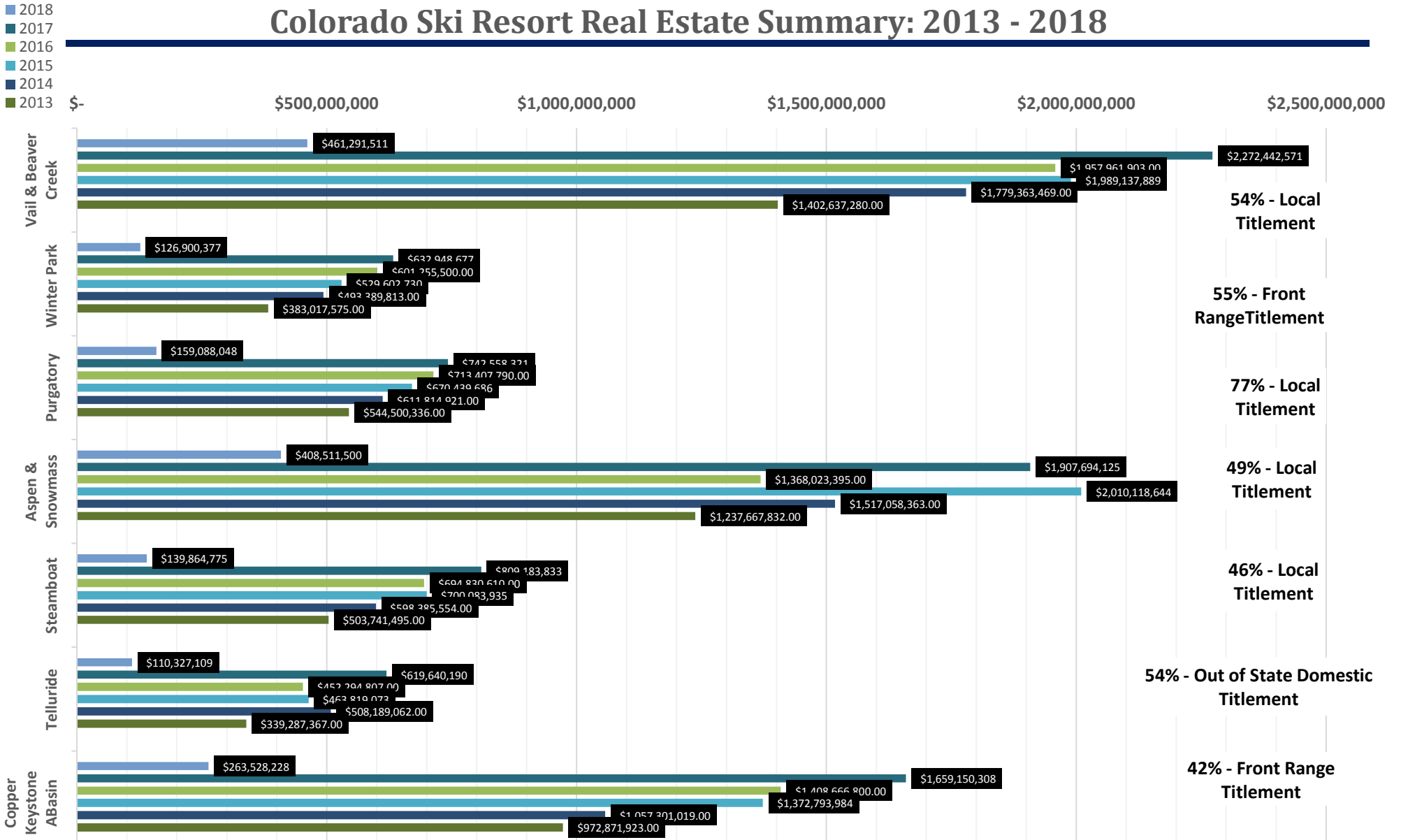
County	Number of Transactions			Number of Bank Sales			Number of New Unit Sales		
			%			%			%
	Q1. 2017	Q1. 2018	Change	Q1. 2017	Q1. 2018	Change	Q1. 2017	Q1. 2018	Change
DELTA	210	225	7.14%	13	7	-46.15%	3	4	33.33%
GARFIELD	312	354	13.46%	8	2	-75.00%	11	13	18.18%
LA PLATA	351	378	7.69%	6	10	66.67%	25	25	38.16%
MESA	926	1162	25.49%	68	14	-79.41%	76	105	38.16%
MONTROSE	256	305	19.14%	10	7	-30.00%	19	26	36.84%
SAN MIGUEL	135	96	-28.89%	2	0	-100.00%	22	8	-63.64%

*Please Note: Interval Unit transactions are not included in this Qtr./Qtr. Summary. All other transactions are utilized.*

**Compliments of Land Title Guarantee Company Western Slope offices located in Delta, Durango, Glenwood Springs, Grand Junction, Montrose, and Telluride, serving Colorado since 1967.**



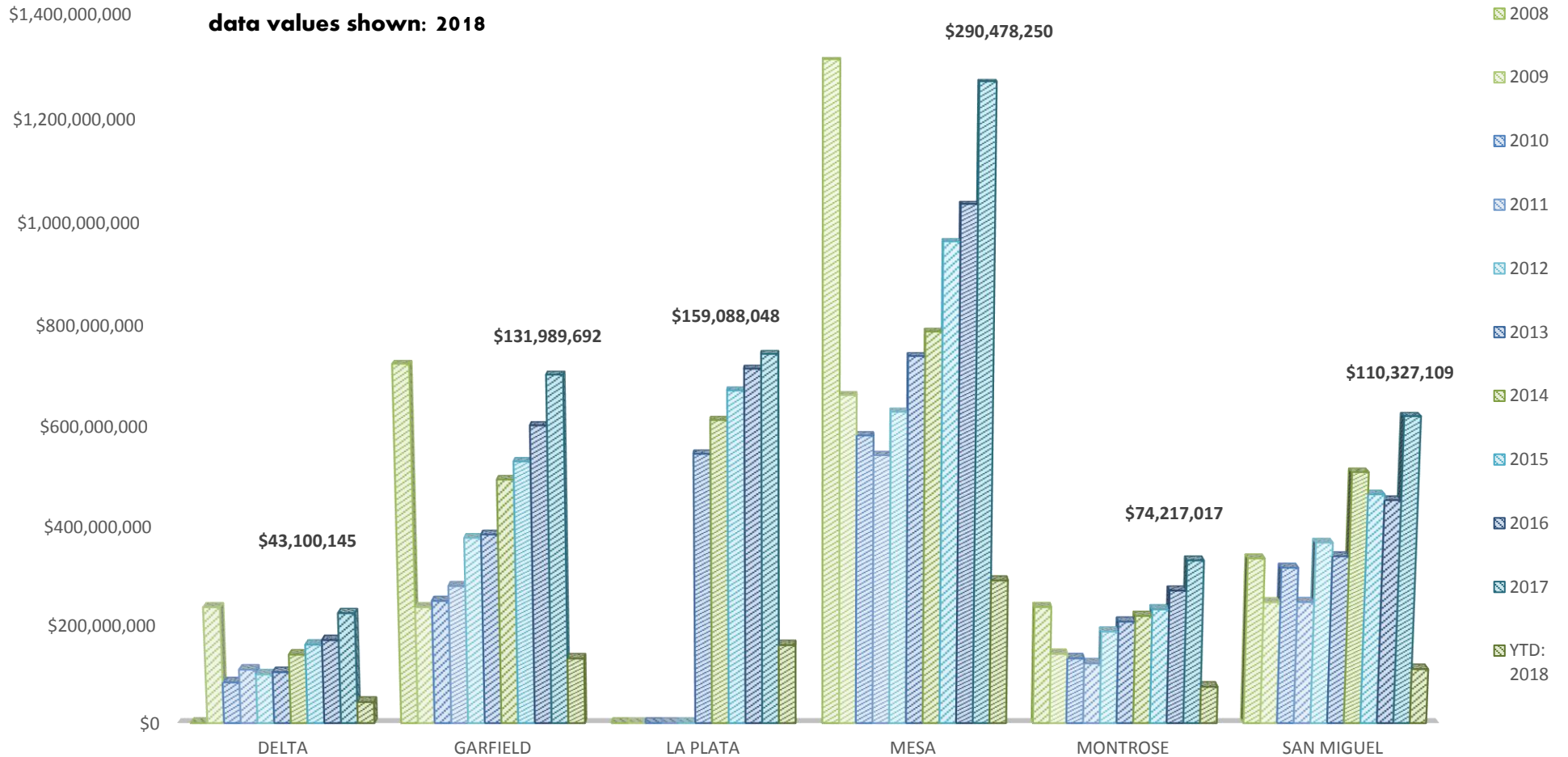
# Colorado Ski Resort Real Estate Summary: 2013 - 2018



Compliments of Land Title Guarantee Company mountain offices located in Aspen, Avon, Basalt, Breckenridge, Dillon, Durango, Eagle, Frisco, Glenwood Springs, Steamboat Springs, Telluride, Vail & Winter Park., serving Colorado since 1967.  
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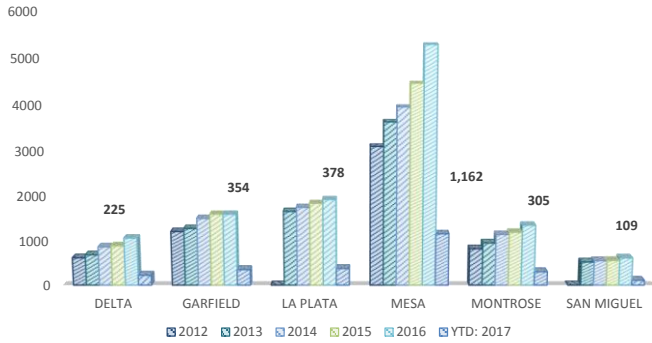
## Gross Sales Transaction Summary: All Transactions Recorded from 2008 - 2017



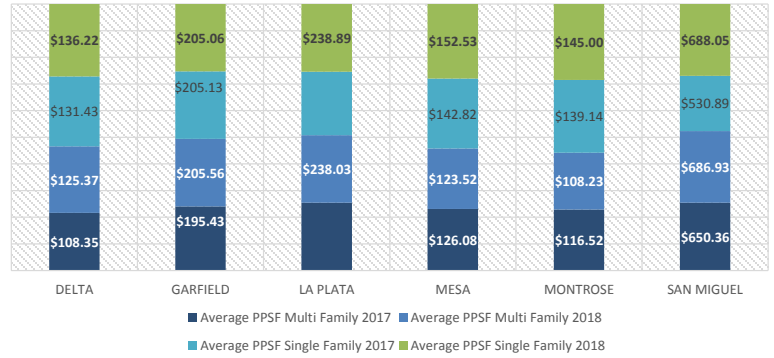
Compliments of Land Title Guarantee Company Western Slope offices located in Delta, Durango, Glenwood Springs, Grand Junction, Montrose, and Telluride, serving Colorado since 1967.

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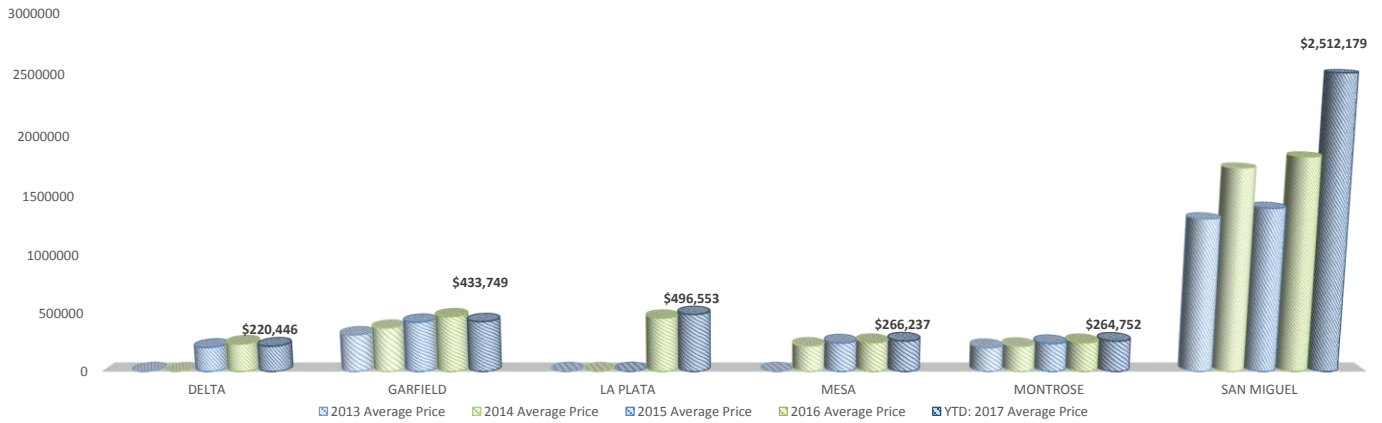
**Number of Recorded Sales Transactions by County: 2012 - 2018**



**2018 vs. 2017 Average Price Per Square Foot Sales Summary: Single Family and Multi-Family Property Types**



**Average Sales Price for Single Family Residences by County: 2013 - 2018**



**Average Sales Price for Multi-Family Residences by County: 2013 - 2018**

