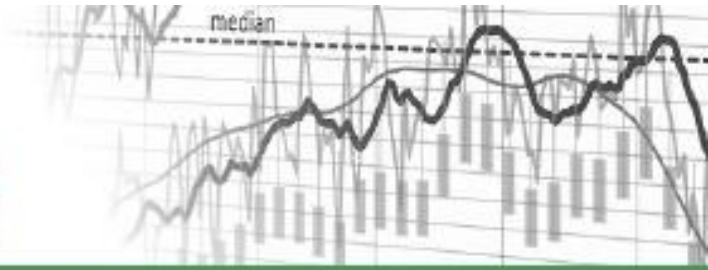
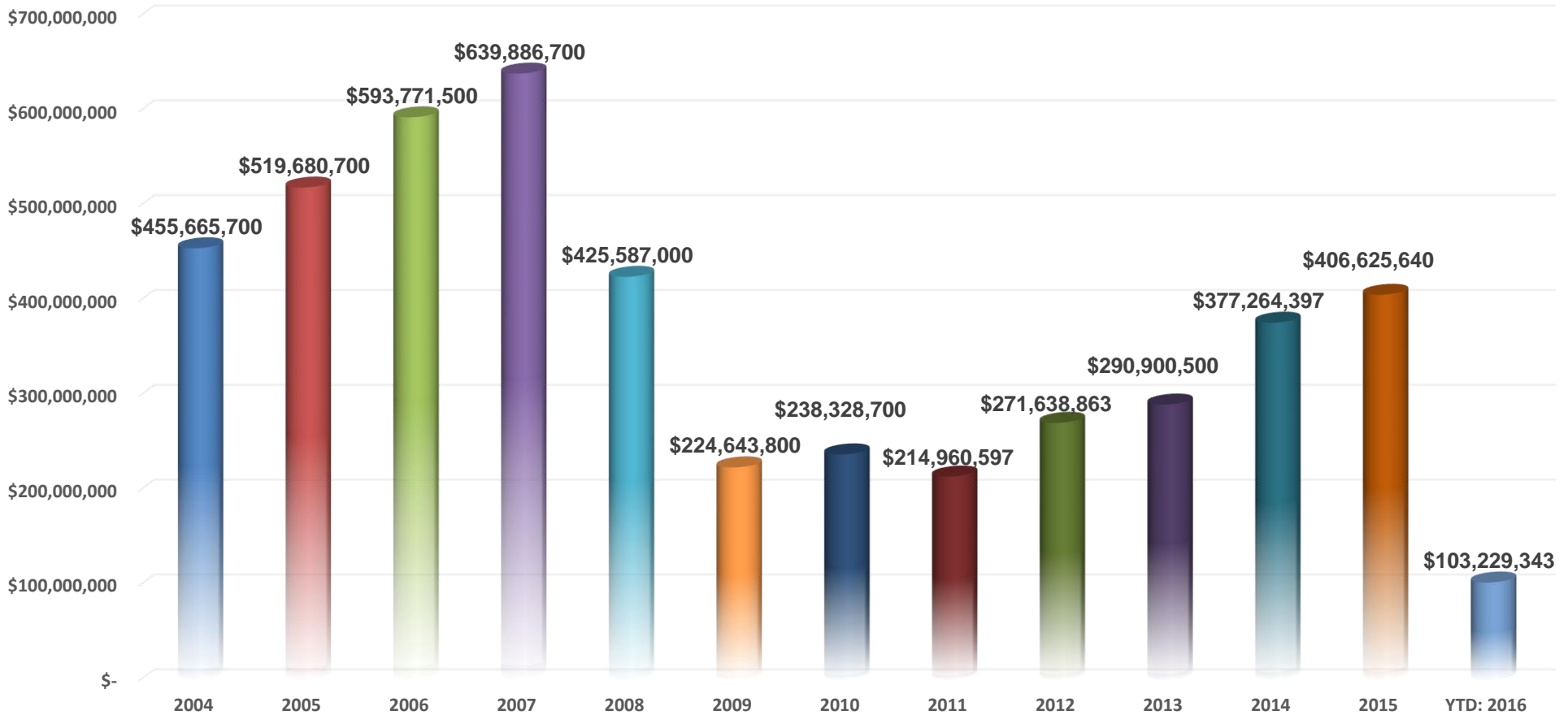




Grand County Market **ANALYSIS**



Historical Gross Sales Volume: 2004 - YTD: 2016



Compliments of:
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Market Analysis by Area

April 2016

All Transaction Summary

Residential Summary

Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Winter Park - Base Area	\$1,394,000	4%	4	3%	\$348,500	\$323,250	\$348,500	\$323,250	\$358
Winter Park - Town	\$6,371,550	19%	21	15%	\$303,407	\$285,000	\$306,924	\$285,000	\$273
Rendezvous	\$279,000	1%	1	1%	\$279,000	dna	\$0	\$0	\$0
Grand Park	\$415,900	1%	1	1%	\$415,900	dna	\$415,900	dna	\$352
Fraser	\$6,473,500	19%	22	16%	\$294,250	\$267,500	\$335,694	\$296,000	\$217
Tabernash	\$2,488,430	7%	7	5%	\$355,490	\$390,000	\$389,738	\$296,000	\$182
Granby Ranch/Solvista	\$542,900	2%	5	4%	\$108,580	\$122,500	\$171,950	dna	\$213
Grand Elk	\$988,000	3%	5	4%	\$197,600	\$266,000	\$316,167	\$171,950	\$157
Innsbruck-Val Moritz	\$66,500	0%	3	2%	\$22,167	\$14,000	\$0	\$0	\$0
Granby	\$3,562,524	11%	20	14%	\$178,126	\$164,112	\$245,723	\$190,000	\$140
Grand Lake - Town	\$4,907,650	15%	17	12%	\$288,685	\$179,250	\$341,215	\$205,500	\$258
Grand Lake - Outlying	\$2,476,500	7%	7	5%	\$353,786	\$245,000	\$482,600	\$245,000	\$154
Columbine Lake	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
Hot Sulphur Springs	\$374,000	1%	3	2%	\$124,667	\$156,000	\$156,000	dna	\$164
Kremmling	\$1,041,500	3%	6	4%	\$173,583	\$173,250	\$178,625	\$173,250	\$120
Outlying/Rural Areas	\$1,375,190	4%	10	7%	\$137,519	\$87,450	\$290,000	\$300,000	\$126
Quit Claim Deeds	\$446,200	1%	8	6%	\$55,775	\$500	\$0	\$0	\$0
TOTAL	\$33,203,344	100%	140	100%	\$248,190	\$188,115	\$314,673	\$250,625	\$214
(NEW UNIT SALES)	\$989,080	3%	2	1%	\$494,540	dna	\$494,540	dna	\$287

Please note: The above figures do not include time share interests. Calculations are an unofficial tabulation of Grand County records that are believed to be reasonably accurate but are not guaranteed.

Average & Median Residential Price & PPSF Includes: Statistically Viable Sales Only. Average PPSF is calculated for properties with available Square Footages.

Compliments of:
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 Land Title Office**
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 Suite #B-3
 Winter Park, CO 80482
 970.722.0454



YTD. Market Analysis by Area

YTD: Apr. 2016

All Transaction Summary

Residential Summary

Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Winter Park - Base Area	\$9,588,875	9%	20	5%	\$479,444	\$232,875	\$394,523	\$232,500	\$342
Winter Park - Town	\$15,768,670	15%	58	14%	\$271,874	\$223,000	\$285,355	\$253,000	\$245
Rendezvous	\$6,641,449	6%	10	2%	\$664,145	\$609,500	\$662,031	\$609,500	\$303
Grand Park	\$1,360,105	1%	4	1%	\$340,026	\$342,153	\$340,026	\$342,153	\$331
Fraser	\$17,630,969	17%	61	14%	\$289,032	\$263,000	\$307,115	\$291,700	\$199
Tabernash	\$8,777,080	9%	28	7%	\$313,467	\$329,500	\$417,496	\$410,000	\$173
Granby Ranch/Solvista	\$4,783,574	5%	21	5%	\$227,789	\$208,000	\$281,193	\$225,000	\$210
Grand Elk	\$1,397,000	1%	11	3%	\$127,000	\$25,000	\$325,375	\$339,000	\$160
Innsbruck-Val Moritz	\$1,951,000	2%	8	2%	\$243,875	\$300,000	\$376,900	\$355,000	\$168
Granby	\$10,513,924	10%	55	13%	\$191,162	\$159,000	\$218,477	\$175,000	\$137
Grand Lake - Town	\$10,694,125	10%	37	9%	\$289,030	\$182,500	\$338,267	\$221,000	\$236
Grand Lake - Outlying	\$3,711,900	4%	12	3%	\$309,325	\$245,000	\$441,000	\$262,000	\$171
Columbine Lake	\$2,097,368	2%	9	2%	\$233,041	\$250,000	\$410,334	\$352,668	\$206
Hot Sulphur Springs	\$1,919,500	2%	11	3%	\$174,500	\$200,000	\$223,100	\$212,500	\$144
Kremmling	\$3,580,514	3%	20	5%	\$179,026	\$173,200	\$201,801	\$174,000	\$128
Outlying/Rural Areas	\$2,231,090	2%	17	4%	\$131,241	\$92,900	\$296,250	\$307,500	\$133
Quit Claim Deeds	\$582,200	1%	39	9%	\$14,928	\$13,000	\$0	\$0	\$0
TOTAL	\$103,229,343	100%	421	100%	\$279,560	\$209,000	\$315,285	\$259,900	\$206
(NEW UNIT SALES)	\$6,241,171	6%	10	2%	\$624,117	\$494,540	\$624,117	\$494,540	\$292

Please note: The above figures do not include time share interests. Calculations are an unofficial tabulation of Grand County records that are believed to be reasonably accurate but are not guaranteed.

Average & Median Residential Price & PPSF Includes: Statistically Viable Sales Only. Average PPSF is calculated for properties with available Square Footages.

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Market Snapshot by Area

Full Year 2015 vs YTD: 2016

Area	Average Price Single Family 2015	Average Price Single Family YTD: 2016	% Change vs. Prior Year	Average Price Multi-Family 2015	Average Price Multi-Family YTD: 2016	% Change vs. Prior Year	Average Price Vacant Land 2015	Average Price Vacant Land YTD: 2016	% Change vs. Prior Year
Winter Park - Base	\$507,500	\$1,575,000	210%	\$362,844	\$328,941	-9%	\$87,500	\$0	n/a
Winter Park - Town	\$660,921	\$408,583	-38%	\$255,197	\$265,372	4%	\$136,831	\$85,080	-38%
Rendezvous	\$615,700	\$662,031	8%	\$439,900	\$0	n/a	\$170,000	\$279,000	64%
Grand Park	\$588,555	\$389,405	-34%	\$330,667	\$323,567	-2%	\$0	\$0	0%
Fraser	\$408,658	\$375,042	-8%	\$209,354	\$250,057	19%	\$130,784	\$274,214	110%
Tabernash	\$517,290	\$418,496	-19%	\$341,575	\$409,500	20%	\$111,243	\$147,307	32%
Granby Ranch/Solvista	\$481,112	\$551,000	15%	\$196,765	\$213,742	9%	\$58,115	\$69,750	20%
Grand Elk	\$355,056	\$325,375	-8%	\$0	\$0	0%	\$17,000	\$18,900	11%
Innsbruck-Val Moritz	\$386,758	\$376,900	-3%	\$0	\$0	0%	\$12,850	\$22,167	73%
Granby	\$295,818	\$295,736	0%	\$83,766	\$100,318	20%	\$134,107	\$48,480	-64%
Grand Lake - Town	\$437,007	\$412,567	-6%	\$200,924	\$198,956	-1%	\$81,505	\$40,329	-51%
Grand Lake - Outlying	\$513,956	\$441,000	-14%	\$297,500	\$0	n/a	\$82,029	\$91,450	11%
Columbine Lake	\$318,147	\$410,334	29%	\$0	\$0	0%	\$44,040	\$22,350	-49%
Hot Sulphur Springs	\$193,015	\$223,100	16%	\$0	\$0	0%	\$17,188	\$63,500	269%
Kremmling	\$219,058	\$201,801	-8%	\$128,167	\$0	n/a	\$49,115	\$75,500	54%
Outlying/Rural Areas	\$856,042	\$296,250	-65%	\$0	\$0	0%	\$92,024	\$86,605	-6%
Gross Live Average:	\$376,977	\$376,977	0%	\$221,822	\$242,974	10%	\$88,083	\$96,003	9%

Please note: The above figures are an unofficial tabulation of Grand County records that are believed to be reasonably accurate. Sales believed to be inaccurate indicators of the market have been eliminated.

Full Interest, Fee Simple, Arms-Length transactions only, are shown in the Market Snapshot Report.

Area	Average PPSF Single Family 2015	Average PPSF Single Family YTD: 2016	% Change vs. Prior Year	Average PPSF Multi-Family 2015	Average PPSF Multi-Family YTD: 2016	% Change vs. Prior Year	Average PPAC Vacant Land 2015	Average PPAC Vacant Land YTD: 2016	% Change vs. Prior Year
Winter Park - Base	\$313.19	\$341.95	9%	\$337.40	\$341.64	1%	\$847,727	\$0	n/a
Winter Park - Town	\$265.10	\$243.02	-8%	\$221.11	\$245.00	11%	\$287,130	\$265,491	-8%
Rendezvous	\$286.52	\$302.71	6%	\$260.91	\$0.00	n/a	\$210,046	\$407,299	94%
Grand Park	\$240.37	\$332.54	38%	\$320.02	\$329.86	3%	\$0	\$0	0%
Fraser	\$205.88	\$190.02	-8%	\$184.89	\$206.63	12%	\$104,416	\$41,113	-61%
Tabernash	\$212.15	\$170.45	-20%	\$207.82	\$189.21	-9%	\$50,208	\$50,098	0%
Granby Ranch/Solvista	\$197.35	\$214.18	9%	\$190.19	\$208.75	10%	\$140,987	\$141,405	0%
Grand Elk	\$151.54	\$159.82	5%	\$0.00	\$0.00	0%	\$68,214	\$73,808	8%
Innsbruck-Val Moritz	\$141.97	\$168.22	18%	\$0.00	\$0.00	0%	\$37,574	\$35,363	-6%
Granby	\$160.34	\$148.50	-7%	\$106.50	\$119.36	12%	\$91,613	\$26,343	-71%
Grand Lake - Town	\$251.65	\$256.34	2%	\$194.72	\$197.59	1%	\$267,609	\$107,938	-60%
Grand Lake - Outlying	\$221.28	\$171.02	-23%	\$255.58	\$0.00	n/a	\$148,043	\$22,835	-85%
Columbine Lake	\$198.46	\$206.35	4%	\$0.00	\$0.00	0%	\$181,493	\$100,969	-44%
Hot Sulphur Springs	\$142.85	\$144.23	1%	\$0.00	\$0.00	0%	\$52,469	\$54,632	4%
Kremmling	\$131.33	\$128.42	-2%	\$79.41	\$0.00	n/a	\$9,797	\$48,008	390%
Outlying/Rural Areas	\$319.13	\$133.25	-58%	\$0.00	\$0.00	0%	\$14,764	\$8,953	-39%
Gross Live PPSF:	\$203.93	\$186.85	-8%	\$201.29	\$228.39	13%	\$104,863	\$75,415	-28%

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Price Point Analysis

April 2016

Residential Summary

	# Transactions	Gross Volume	Percentage Gross
<=100,000	4	\$244,000	1%
100,001 to 200,000	30	\$4,869,824	17%
200,001 to 300,000	19	\$4,773,550	17%
300,001 to 400,000	16	\$5,743,000	20%
400,001 to 500,000	9	\$4,047,900	14%
500,001 to 600,000	7	\$3,841,380	14%
600,001 to 700,000	2	\$1,310,900	5%
700,001 to 800,000	1	\$790,000	3%
800,001 to 900,000	0	\$0	0%
900,001 to 1,000,000	0	\$0	0%
1,000,001 to 1,500,000	1	\$1,100,000	4%
1,500,001 to 2,000,000	1	\$1,600,000	6%
over \$2 Million	0	\$0	0%
Total:	90	\$28,320,554	100%

Residential Price Index

April 2016	Number Trans.	Total Volume	Average Price
Single Family	47	\$17,889,134	\$380,620
Multi Family	43	\$10,431,420	\$242,591
Vacant Land	25	\$1,981,650	\$79,266
YTD: 2016	Number Trans.	Total Volume	Average Price
Single Family	143	\$53,907,770	\$376,977
Multi Family	122	\$29,642,780	\$242,974
Vacant Land	65	\$6,240,175	\$96,003
Full Year 2015	Number Trans.	Total Volume	Average Price
Single Family	518	\$220,628,333	\$425,923
Multi Family	503	\$111,576,625	\$221,822
Vacant Land	226	\$19,906,701	\$88,083
Full Year 2014	Number Trans.	Total Volume	Average Price
Single Family	459	\$204,441,212	\$445,406
Multi Family	407	\$87,837,878	\$215,818
Vacant Land	200	\$31,391,312	\$156,957
Full Year 2013	Number Trans.	Total Volume	Average Price
Single Family	413	\$159,406,573	\$385,972
Multi Family	366	\$75,024,718	\$204,986
Vacant Land	184	\$21,515,300	\$116,931
Full Year 2012	Number Trans.	Total Volume	Average Price
Single Family	408	\$153,234,704	\$375,575
Multi Family	347	\$66,091,107	\$190,464
Vacant Land	136	\$36,054,580	\$265,107
Full Year 2011	Number Trans.	Total Volume	Average Price
Single Family	324	\$123,082,210	\$379,883
Multi Family	330	\$59,922,394	\$181,583
Vacant Land	125	\$15,678,939	\$125,432

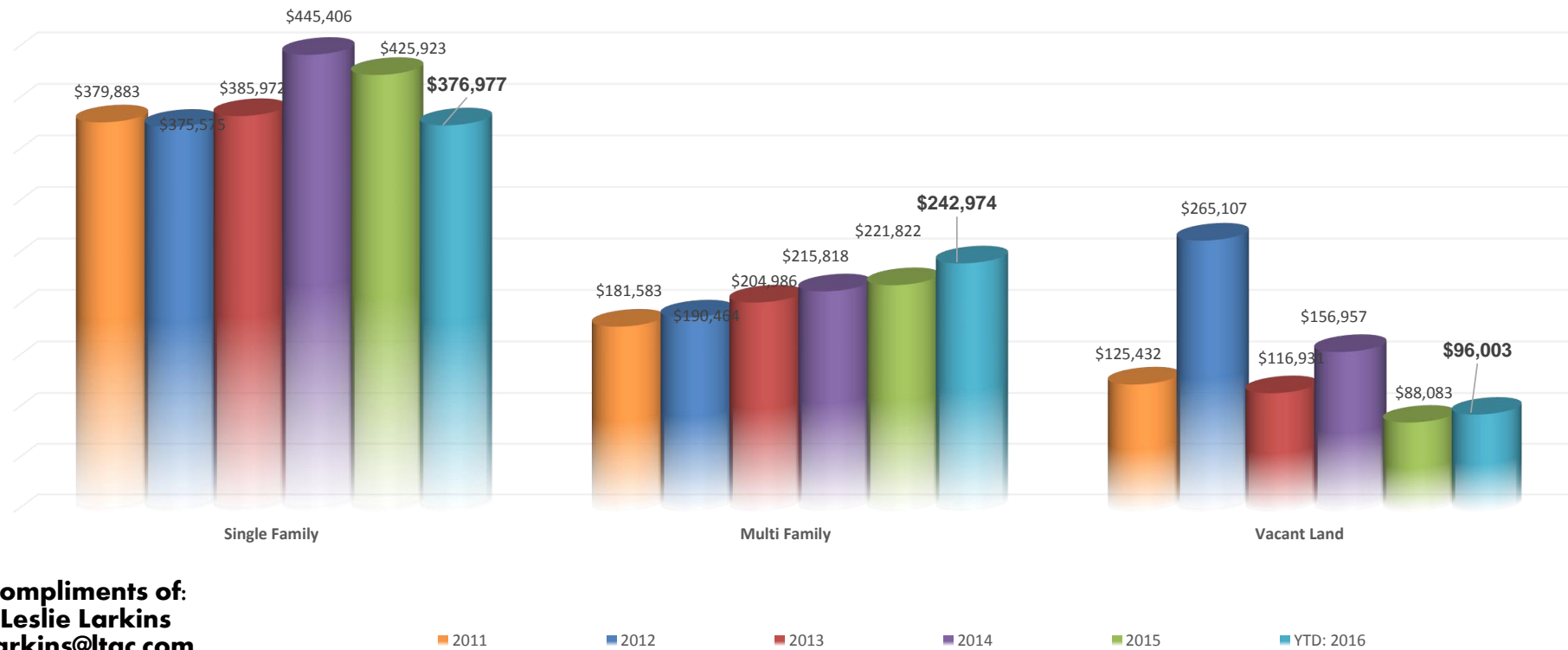
Commercial Price Index

April 2016 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	1	\$135,000	\$135,000
Commercial Vacant	1	\$23,000	\$23,000
Development Vacant	1	\$995,000	\$995,000
YTD: 2016 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	13	\$6,231,000	\$479,308
Commercial Vacant	2	\$50,000	\$25,000
Development Vacant	3	\$3,295,935	\$1,098,645
Full Year 2015 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	35	\$39,979,741	\$1,142,278
Commercial Vacant	6	\$615,000	\$102,500
Development Vacant	7	\$7,464,562	\$1,066,366
Full Year 2014 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	32	\$37,272,100	\$1,164,753
Commercial Vacant	4	\$569,000	\$142,250
Development Vacant	7	\$9,500,503	\$1,357,215

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Average Price History by Property Type



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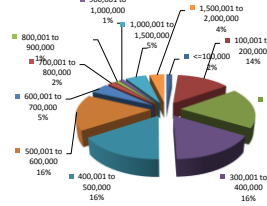
YTD. Price Point Analysis

YTD: 2016

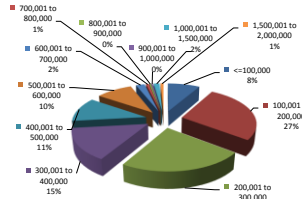
Residential Summary

	# Transactions	Gross Volume	Percentage Gross
<=100,000	22	\$1,246,400	1%
100,001 to 200,000	72	\$11,469,888	14%
200,001 to 300,000	61	\$15,315,290	18%
300,001 to 400,000	39	\$13,486,823	16%
400,001 to 500,000	30	\$13,399,620	16%
500,001 to 600,000	25	\$13,564,280	16%
600,001 to 700,000	6	\$3,995,363	5%
700,001 to 800,000	2	\$1,541,662	2%
800,001 to 900,000	1	\$870,000	1%
900,001 to 1,000,000	1	\$960,000	1%
1,000,001 to 1,500,000	4	\$4,626,224	5%
1,500,001 to 2,000,000	2	\$3,175,000	4%
over \$ 2 Million	0	\$0	0%
Total:	265	\$83,550,550	100%

Breakdown: by Dollar Volume



Breakdown: by Number of Transactions



2015:

Residential Summary

	# Transactions	Gross Volume	Percentage Gross
<=100,000	99	\$6,230,895	2%
100,001 to 200,000	270	\$41,951,940	13%
200,001 to 300,000	244	\$60,518,648	18%
300,001 to 400,000	154	\$53,406,416	16%
400,001 to 500,000	106	\$47,734,804	14%
500,001 to 600,000	59	\$32,370,665	10%
600,001 to 700,000	28	\$18,215,557	5%
700,001 to 800,000	19	\$14,275,083	4%
800,001 to 900,000	8	\$6,899,450	2%
900,001 to 1,000,000	9	\$8,508,000	3%
1,000,001 to 1,500,000	15	\$17,880,000	5%
1,500,001 to 2,000,000	8	\$13,913,500	4%
over \$ 2 Million	2	\$10,300,000	3%
Total:	1021	\$332,204,958	100%

2014:

Residential Summary

	# Transactions	Gross Volume	Percentage Gross
<=100,000	85	\$5,197,780	2%
100,001 to 200,000	244	\$37,160,227	13%
200,001 to 300,000	202	\$49,500,263	17%
300,001 to 400,000	129	\$44,973,808	15%
400,001 to 500,000	79	\$35,741,958	12%
500,001 to 600,000	49	\$26,781,155	9%
600,001 to 700,000	25	\$16,070,222	5%
700,001 to 800,000	19	\$14,422,680	5%
800,001 to 900,000	9	\$7,565,797	3%
900,001 to 1,000,000	6	\$5,765,000	2%
1,000,001 to 1,500,000	10	\$11,812,200	4%
1,500,001 to 2,000,000	3	\$5,463,000	2%
over \$ 2 Million	6	\$31,825,000	11%
Total:	866	\$292,279,090	100%

2013:

Residential Summary

	# Transactions	Gross Volume	Percentage Gross
<=100,000	101	\$6,116,225	3%
100,001 to 200,000	230	\$35,131,220	15%
200,001 to 300,000	180	\$44,637,292	19%
300,001 to 400,000	119	\$41,446,116	18%
400,001 to 500,000	64	\$29,167,222	12%
500,001 to 600,000	29	\$15,735,657	7%
600,001 to 700,000	18	\$11,431,089	5%
700,001 to 800,000	15	\$11,243,020	5%
800,001 to 900,000	3	\$2,594,750	1%
900,001 to 1,000,000	7	\$6,638,700	3%
1,000,001 to 1,500,000	5	\$6,845,000	3%
1,500,001 to 2,000,000	3	\$4,845,000	2%
over \$ 2 Million	5	\$18,600,000	8%
Total:	779	\$234,431,291	100%

2012:

Residential Summary

	# Transactions	Gross Volume	Percentage Gross
<=100,000	119	\$6,682,206	3%
200,001 to 300,000	176	\$43,530,131	20%
300,001 to 400,000	101	\$35,526,428	16%
400,001 to 500,000	63	\$27,994,667	13%
500,001 to 600,000	34	\$18,590,984	8%
600,001 to 700,000	14	\$9,175,181	4%
700,001 to 800,000	10	\$7,598,069	3%
800,001 to 900,000	5	\$4,195,000	2%
900,001 to 1,000,000	5	\$4,685,200	2%
1,000,001 to 1,500,000	15	\$18,135,054	8%
1,500,001 to 2,000,000	3	\$5,151,238	2%
over \$ 2 Million	3	\$6,570,000	3%
Total:	755	\$219,325,811	100%

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Historical Gross Volume: Percentage Change

Month to Month Comparison # of Transactions and \$ Volume

Month	2012	2013	2014	2015	2016	% Change 2016 vs. 2015	Year	Annual Gross Volume	% Change from Prior Year Total	Month	2012	2013	2014	2015	2016	% Change 2016 vs. 2015
January	\$13,289,197	\$21,707,192	\$18,700,138	\$18,761,739	\$22,621,127	20.57%	2005	\$519,680,700	14.05	January	70	76	44	60	87	45.00%
February	\$13,723,528	\$22,042,998	\$20,259,405	\$12,392,172	\$18,984,939	53.20%	2006	\$593,771,500	14.26%	February	67	82	65	70	94	34.29%
March	\$21,487,149	\$26,379,366	\$31,799,824	\$34,713,791	\$28,419,933	-18.13%	2007	\$639,886,700	7.77%	March	84	105	98	119	100	-15.97%
April	\$32,467,599	\$17,778,487	\$23,356,093	\$30,811,986	\$33,203,344	7.76%	2008	\$425,587,000	-33.49%	April	78	80	73	115	140	21.74%
May	\$20,837,430	\$25,566,147	\$24,128,768	\$22,122,082		-100.00%	2009	\$224,643,800	-47.22%	May	80	102	93	103		-100.00%
June	\$20,474,376	\$24,563,903	\$26,638,748	\$31,808,300		-100.00%	2010	\$238,328,700	6.09%	June	93	98	81	92		-100.00%
July	\$17,295,820	\$24,308,505	\$28,543,859	\$32,514,852		-100.00%	2011	\$214,960,597	-9.80%	July	86	98	126	134		-100.00%
August	\$20,211,701	\$22,183,977	\$42,962,440	\$29,579,114		-100.00%	2012	\$271,638,863	26.37%	August	104	108	128	126		-100.00%
September	\$28,552,801	\$26,732,066	\$36,151,939	\$54,565,898		-100.00%	2013	\$290,900,500	7.09%	September	106	107	132	151		-100.00%
October	\$27,400,800	\$30,049,328	\$34,093,319	\$55,149,218		-100.00%	2014	\$377,264,397	29.69%	October	121	105	118	189		-100.00%
November	\$18,658,486	\$23,229,040	\$42,875,322	\$34,576,417		-100.00%	2015	\$406,625,640	7.78%	November	81	82	100	137		-100.00%
December	\$37,239,976	\$26,359,491	\$47,754,542	\$49,630,071		-100.00%	YTD: 2016	\$103,229,343	-74.61%	December	128	171	120	142		-100.00%
YTD. COMPARISON BY MONTH:	\$80,967,473	\$87,908,043	\$94,115,460	\$96,679,688	\$103,229,343	6.77%	This report is provided to you Compliments of Land Title Guarantee Company, proudly serving our Community for 12 Years. Copyright ©2011. All Rights Reserved.			YTD. COMPARISON BY MONTH:	299	343	280	364	421	15.66%
Annual Comparison:	\$271,638,863	\$290,900,500	\$377,264,397	\$406,625,640	\$103,229,343	7.78%				Annual Comparison:	1098	1214	1178	1438	334	22.07%

Please note: The above figures are an unofficial tabulation of Grand County records that are believed to be reasonably accurate.

Note: In December 2013: 82 of the Transactions are for single sites in Colorado Anglers Club (Grand Lake Area) by the Mutual Omaha Bank.

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Market Highlights

Highest Priced Residential Sale: April 2016

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Comments
5	3.50	2004	5139	\$ 1,600,000.00	SHORES OF SHADOW MOUNTAIN SUBD Lot 6	FITCH LUCY A	\$ 311.34	4/4/2016	0760 GRC #66	



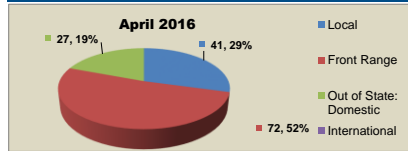
Highest Price PSF Residential Sale: April 2016

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Comments
4	1.50	1954	2090	\$ 1,100,000.00	SOUTH SHORE PLACE SUBD LOTS 8 & 9	MELINDA M WIGGINS TRUST	\$ 526.32	4/18/2016	0556 Jericho Road	On Grand Lake: W/776 SF Boathouse & Wharf

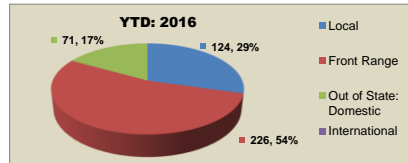
Bank Sales Detail: April 2016

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Bank Reference
				\$ 63,000.00	STILLWATER ESTATES SUBD LOT 38	MARTIN AARON	\$ -	4/28/2016	0073 Stillwater Circle	Bank: GRAND MOUNTAIN BANK FSB
3	2.00	1996	1701	\$ 170,724.00	MESA VISTA SUBD LOT S30	MCADAM SANDRA KAY	\$ 100.37	4/27/2016	0840 4th Street	Bank: SECRETARY OF HOUSING & URBAN DEVELOPMENT
5	3.00	1999	3152	\$ 345,000.00	BLUE VALLEY ACRES SUBD LOT 7, BLOCK 4	MCKINNEY CHRISTOPHER	\$ 109.45	4/28/2016	0221 GCR #1001	Bank: PENNYMAC CORP

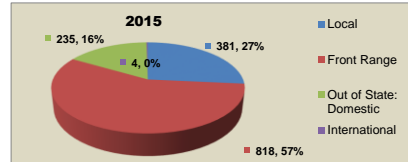
Purchaser Abstract:



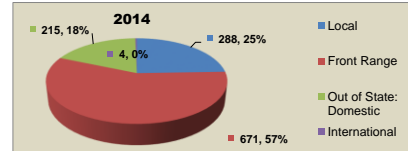
All Sales: April 2016		
Origin of Buyer	# of Trans.	% Overall
Local	41	29%
Front Range	72	51%
Out of State: Domestic	27	19%
International	0	0%
Total Sales	140	100%



All Sales: YTD: 2016		
Origin of Buyer	# of Trans.	% Overall
Local	124	29%
Front Range	226	54%
Out of State: Domestic	71	17%
International	0	0%
Total Sales	421	100%



All Sales: 2015		
Origin of Buyer	# of Trans.	% Overall
Local	381	26%
Front Range	818	57%
Out of State: Domestic	235	16%
International	4	0%
Total Sales	1438	100%



All Sales: 2014		
Origin of Buyer	# of Trans.	% Overall
Local	288	24%
Front Range	671	57%
Out of State: Domestic	215	18%
International	4	0%
Total Sales	1178	100%

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82 of the December Sales are Bank Sales in Colorado Anglers Club with a Front Range Purchaser.

All Sales: 2013		
Origin of Buyer	# of Trans.	% Overall
Local	288	24%
Front Range	721	59%
Out of State: Domestic	199	16%
International	6	0%
Total Sales	1214	100%



New Unit Sales Detail

Improved Residential New Unit Sales Data: April 2016

Brm	Bath	Year Built	Size	Price	Legal	Unit Type	PPSF	Address
3	3.00	2015	2592	\$ 573,180.00	CABINS AT PORCUPINE RIDGE SUBD Lot 32A	SINGLEFAM	\$ 221.13	0100 Porcupine Ridge Road
2	1.75	2013	1181	\$ 415,900.00	COZENS POINTE AT GRAND PARK CONDO Unit H-103	MULTIFAM	\$ 352.16	0202 Cozens Pointe Circle

Summary of Improved Residential New Unit Sales: April 2016

Average Price:	\$494,540
Average PPSF:	\$286.65
Median Price:	dna
# Transactions:	2
Gross Volume:	\$ 989,080

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NOTE: The above figures do not include time share interests, new vacant site transactions, or new commercial unit transactions. Data is deemed reliable but not guaranteed.



Property Type Transaction Summary

April 2016 Reconciliation by Transaction Type:		
	# Transactions	Gross Volume
Single Family	47	\$ 17,889,134
Multi Family	43	\$ 10,431,420
Vacant Land	25	\$ 1,981,650
Commercial	2	\$ 158,000
Development Land	1	\$ 995,000
Quit Claim Deed	8	\$ 446,200
Not Arms Length/Low Doc Fee	2	\$ 1,040
Related Parties	4	\$ 2,000
Bulk Multi-Family Unit/Project Sales	2	\$ 491,000
Partial Interest Sales	2	\$ 312,500
Employee Housing Units / Mobile Homes	4	\$ 495,400
Multiple Units & Sites/Same Deed		
Water Rights / Open Space / Easements		
Exempt / Political Transfers		
Total Transactions:	140	\$ 33,203,344

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Lender Listing

LENDER	NUMBER LOANS	PERCENTAGE TOTAL	
LIBERTY SAVINGS BANK FSB	11	8.87%	Top 70% Lenders for April 2016
WELLS FARGO BANK NA	9	7.26%	Grand County
CHERRY CREEK MORTGAGE CO INC	8	6.45%	
OWNER CARRY	7	5.65%	
FIRSTBANK	6	4.84%	
AMERIFIRST FINANCIAL INC	4	3.23%	
BANK WEST	4	3.23%	
GRAND MOUNTAIN BANK FSB	4	3.23%	
CENTENNIAL BANK TRUST	3	2.42%	
QUICKEN LOANS INC	3	2.42%	
STONEGATE MORTGAGE CORPORATION	3	2.42%	
UNITED WHOLESALE MORTGAGE	3	2.42%	
AMERICAN AGCREDIT PCA	2	1.61%	
CALIBER HOME LOANS INC	2	1.61%	
CITIBANK NA	2	1.61%	
ENVOY MORTGAGE LTD	2	1.61%	
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	2	1.61%	
HOMESIDE FINANCIAL LLC	2	1.61%	
HOMEWARD RESIDENTIAL INC	2	1.61%	
NATIONS LENDING CORPORATION	2	1.61%	
PEOPLES NATIONAL BANK	2	1.61%	
US BANK NATIONAL ASSOCIATION	2	1.61%	
VECTRA BANK NA	2	1.61%	
ALL OTHER LENDERS	37	29.84%	
ACADEMY BANK	1	0.81%	
ALPINE BANK DILLON	1	0.81%	
AMERIDREAM MORTGAGE GROUP LLC	1	0.81%	
BANK AMERICA NA	1	0.81%	
BAY EQUITY LLC	1	0.81%	
BOKF NA	1	0.81%	
CAPITAL ONE NA	1	0.81%	
COMMERCE BANK	1	0.81%	
CORNERSTONE HOME LENDING INC	1	0.81%	
CREDIT UNION ROCKIES	1	0.81%	
ELEVATIONS CREDIT UNION	1	0.81%	
ENT CREDIT UNION	1	0.81%	
EQUITABLE BANK	1	0.81%	
EVERBANK	1	0.81%	
FCU WARREN	1	0.81%	
FIRST PIONEER NATIONAL BANK	1	0.81%	
FUNDING PARTNERS HOUSING SOLUTIONS INC	1	0.81%	
GEORGETOWN MORTGAGE LLC	1	0.81%	
HABITAT HUMANITY GRAND COUNTY COLORADO INC	1	0.81%	
HALLMARK HOME MORTGAGE LLC	1	0.81%	
KEYBANK NATIONAL ASSOCIATION	1	0.81%	
LAND HOME FINANCIAL SERVICES INC	1	0.81%	
LANDMARK NATIONAL BANK	1	0.81%	
MAC5 MORTGAGE INC	1	0.81%	
MORTGAGE LENDERS AMERICA LLC	1	0.81%	
MOTOROLA EMPLOYEES CREDIT UNION	1	0.81%	
NEW YORK COMMUNITY BANK	1	0.81%	
PROVIDENT FUNDING ASSOCIATES LP	1	0.81%	
RED ROCKS CREDIT UNION	1	0.81%	
RIVER BEND CORPORATION	1	0.81%	
SEASIDE FUNDING INC	1	0.81%	
SIRVA MORTGAGE INC	1	0.81%	
STEARNS LENDING LLC	1	0.81%	
TAYLOR MORTGAGE GROUP LLC	1	0.81%	
UNIVERSAL LENDING CORPORATION	1	0.81%	
UNKNOWN	1	0.81%	
USAA FEDERAL SAVINGS BANK	1	0.81%	
TOTAL LOANS FOR APRIL 2016:	124	100.00%	

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