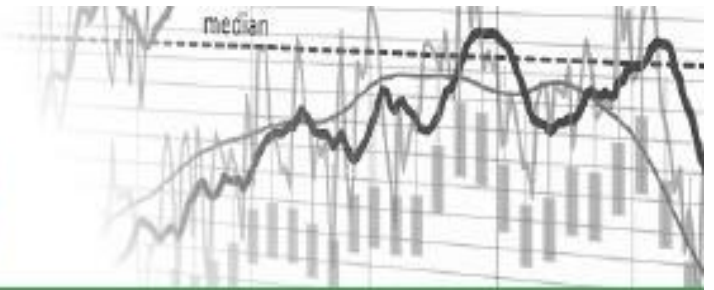
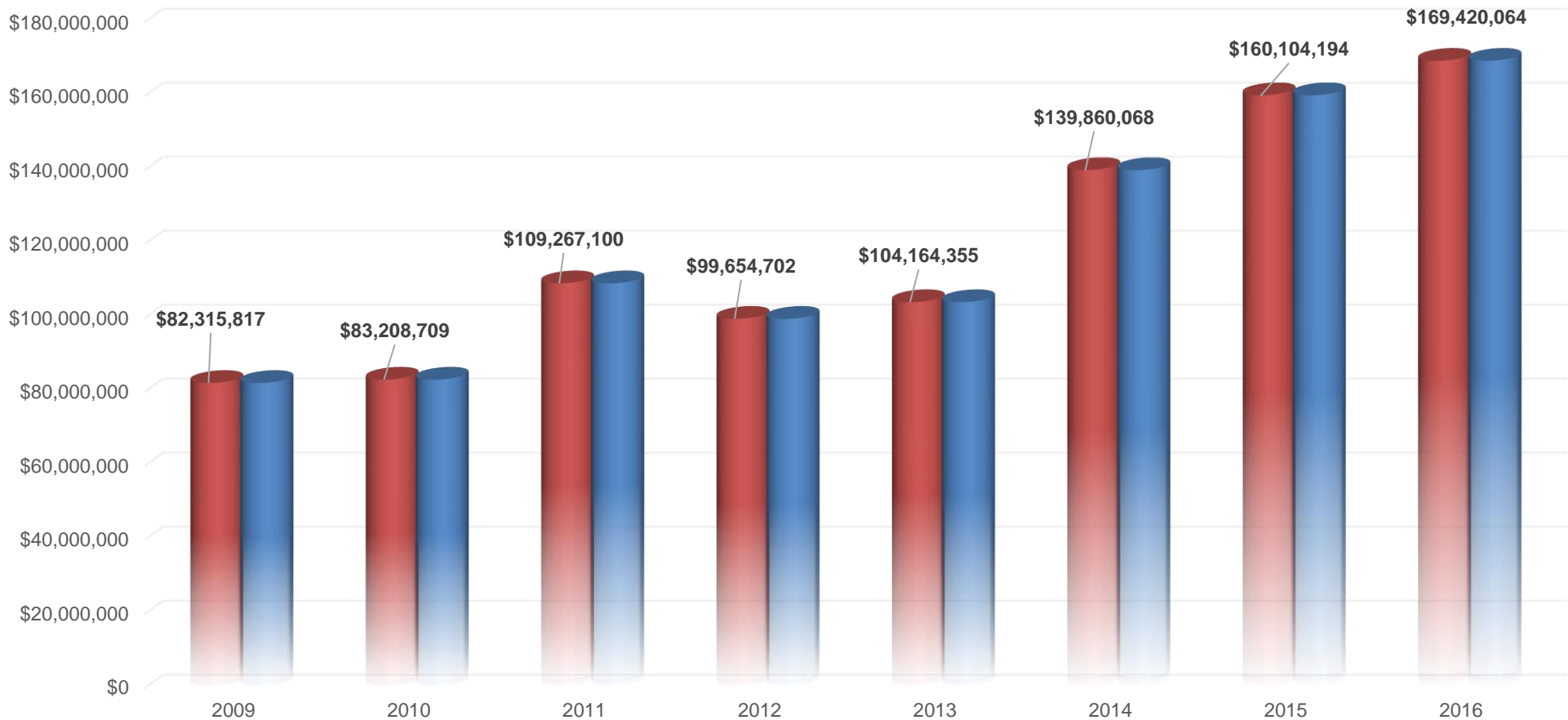




Delta County Market ANALYSIS



Historical Gross Sales Volume 2009 - YTD: 2016



Gross Sales Volume is a summary of total documentary fees annually, provided by the Delta County Clerk's Office

Compliments of:
Correna Montoya
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■ Full Year Gross Sales ■ Year-to-Date Gross Sales



Historical Gross Volume Sales Analysis

Gross Volume

Month	Dollar Volume 2009	Dollar Volume 2010	Dollar Volume % Change	Dollar Volume 2011	Dollar Volume % Change	Dollar Volume 2012	Dollar Volume % Change	Dollar Volume 2013	Dollar Volume % Change	Dollar Volume 2014	Dollar Volume % Change	Dollar Volume 2015	Dollar Volume % Change	Dollar Volume 2016	Dollar Volume % Change
January	\$4,150,000	\$2,568,469	-38.11%	\$3,110,420	21.10%	\$8,024,881	158.00%	\$2,230,857	-72.20%	\$8,054,074	261.03%	\$7,253,050	-9.95%	\$9,087,870	25.30%
February	\$3,120,388	\$2,846,057	-8.79%	\$15,592,466	447.86%	\$3,998,001	-74.36%	\$5,367,504	34.25%	\$5,027,425	-6.34%	\$6,635,770	31.99%	\$5,535,803	-16.58%
March	\$7,750,912	\$4,833,208	-37.64%	\$5,631,850	16.52%	\$10,894,679	93.45%	\$7,711,325	-29.22%	\$7,302,230	-5.31%	\$13,753,706	88.35%	\$8,812,998	-35.92%
April	\$6,651,360	\$6,649,775	-0.02%	\$6,868,877	3.29%	\$7,011,324	2.07%	\$6,545,494	-6.64%	\$24,571,897	275.40%	\$17,497,037	-28.79%	\$12,830,456	-26.67%
May	\$5,066,803	\$11,257,234	122.18%	\$8,726,070	-22.48%	\$8,278,168	-5.13%	\$12,948,355	56.42%	\$12,055,728	-6.89%	\$14,984,782	24.30%	\$16,349,317	9.11%
June	\$9,217,349	\$11,357,683	23.22%	\$6,399,952	-43.65%	\$7,283,010	13.80%	\$12,460,491	71.09%	\$12,380,890	-0.64%	\$16,953,691	36.93%	\$21,229,079	25.22%
July	\$6,672,272	\$5,078,185	-23.89%	\$12,343,180	143.06%	\$8,075,473	-34.58%	\$5,773,561	-28.50%	\$17,986,325	211.53%	\$15,901,930	-11.59%	\$19,308,356	21.42%
August	\$4,090,860	\$5,330,475	30.30%	\$11,563,843	116.94%	\$9,309,128	-19.50%	\$9,794,686	5.22%	\$10,250,493	4.65%	\$14,738,919	43.79%	\$15,223,458	3.29%
September	\$11,925,265	\$9,107,350	-23.63%	\$9,331,372	2.46%	\$8,256,076	-11.52%	\$8,974,489	8.70%	\$10,009,131	11.53%	\$16,655,735	66.41%	\$17,301,971	3.88%
October	\$8,319,117	\$7,466,272	-10.25%	\$11,088,658	48.52%	\$8,450,061	-23.80%	\$8,950,532	5.92%	\$12,009,400	34.18%	\$14,391,672	19.84%	\$16,902,293	17.44%
November	\$8,982,420	\$4,284,476	-52.30%	\$12,936,449	201.94%	\$11,078,290	-14.36%	\$10,642,695	-3.93%	\$10,725,350	0.78%	\$11,314,516	5.49%	\$13,806,233	22.02%
December	\$6,369,072	\$12,429,525	95.15%	\$5,673,963	-54.35%	\$8,995,613	58.54%	\$12,764,367	41.90%	\$9,487,125	-25.67%	\$10,023,386	5.65%	\$13,032,230	30.02%
Year to Date:	\$82,315,817	\$83,208,709	1.08%	\$109,267,100	31.32%	\$99,654,702	-8.80%	\$104,164,355	4.53%	\$139,860,068	34.27%	\$160,104,194	14.47%	\$169,420,064	5.82%
TOTAL	\$82,315,817	\$83,208,709	1.08%	\$109,267,100	31.32%	\$99,654,702	-8.80%	\$104,164,355	4.53%	\$139,860,068	34.27%	\$160,104,194	14.47%	\$169,420,064	5.82%

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Number of Transactions

Month	# Transactions 2009	# Transactions 2010	Actual % Change	# Transactions 2011	Actual % Change	# Transactions 2012	Actual % Change	# Transactions 2013	Actual % Change	# Transactions 2014	Actual % Change	# Transactions 2015	Transactions % Change	# Transactions 2016	Transactions % Change
January	24	19	-20.83%	23	21.05%	45	95.65%	25	-44.44%	41	64.00%	41	0.00%	49	19.51%
February	22	17	-22.73%	30	76.47%	35	16.67%	39	11.43%	31	-20.51%	38	22.58%	37	-2.63%
March	37	29	-21.62%	33	13.79%	57	72.73%	58	1.75%	34	-41.38%	72	111.76%	57	-20.83%
April	46	41	-10.87%	39	-4.88%	46	17.95%	46	0.00%	70	52.17%	80	14.29%	76	-5.00%
May	33	58	75.76%	36	-37.93%	52	44.44%	69	32.69%	69	0.00%	79	14.49%	87	10.13%
June	62	56	-9.68%	39	-30.36%	53	35.90%	67	26.42%	82	22.39%	101	23.17%	100	-0.99%
July	37	30	-18.92%	68	126.67%	41	-39.71%	42	2.44%	78	85.71%	74	-5.13%	97	31.08%
August	30	35	16.67%	66	88.57%	54	-18.18%	68	25.93%	56	-17.65%	91	62.50%	88	-3.30%
September	60	47	-21.67%	63	34.04%	53	-15.87%	52	-1.89%	51	-1.92%	92	80.39%	79	-14.13%
October	51	40	-21.57%	54	35.00%	54	0.00%	55	1.85%	66	20.00%	85	28.79%	78	-8.24%
November	50	31	-38.00%	63	103.23%	75	19.05%	57	-24.00%	61	7.02%	53	-13.11%	73	37.74%
December	31	33	6.45%	48	45.45%	56	16.67%	48	-14.29%	50	4.17%	61	22.00%	71	16.39%
Year to Date:	483	436	-9.73%	562	28.90%	621	10.50%	626	0.81%	689	10.06%	867	25.83%	892	2.88%
TOTAL	483	436	-9.73%	562	28.90%	621	10.50%	626	0.81%	689	10.06%	867	25.83%	892	2.88%

This data is reported from the Delta County Clerk & Recorders office and believed to be accurate but is not guaranteed.

Figures shown reflect arms-length property only and do not include deeds on which a documentary fee was not paid.

Delta
Land Title Office

Compliments of:
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Market Analysis

Q4. 2016

All Transaction Summary

Residential Summary

Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Austin	\$1,569,000	4%	10	5%	\$156,900	\$159,000	\$189,500	\$184,000	\$107
Cedaredge	\$9,397,127	21%	51	23%	\$184,257	\$171,000	\$223,802	\$215,250	\$138
Cory	\$190,000	0%	1	0%	\$190,000	dna	\$190,000	dna	\$99
Crawford	\$4,062,500	9%	9	4%	\$451,389	\$250,000	\$417,500	\$250,000	\$289
Delta	\$12,237,969	28%	75	34%	\$163,173	\$135,000	\$171,553	\$155,500	\$106
Eckert	\$2,200,000	5%	13	6%	\$169,231	\$180,000	\$190,455	\$214,000	\$95
Hotchkiss	\$3,601,210	8%	20	9%	\$180,061	\$146,250	\$202,747	\$155,000	\$135
Lazear	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
Orchard City	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
Paonia	\$10,341,350	7303%	37	17%	\$279,496	\$163,000	\$318,709	\$165,000	\$142
Rural & Out of Area	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
Quit Claim Deeds	\$141,600	0%	6	3%	\$23,600	\$17,400	\$0	\$0	\$0
TOTAL	\$43,740,756	100%	222	100%	\$201,848	\$159,750	\$223,951	\$182,000	\$128
(NEW UNIT SALES)	\$726,815	2%	3	1%	\$242,272	\$244,577	\$242,272	\$244,577	\$113

Please note: The above figures do not include time share interests. Calculations are an unofficial tabulation of Delta County records that are believed to be reasonably accurate but are not guaranteed. Average & Median Residential Price & PPSF Includes: Statistically Viable Sales Only. Average PPSF is calculated for properties with available Square Footages.

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Market Analysis

YTD: 2016

All Transaction Summary

Residential Summary

Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Austin	\$10,097,201	6%	47	5%	\$214,834	\$185,000	\$218,904	\$220,000	\$120
Cedaredge	\$36,486,471	22%	195	22%	\$187,110	\$174,000	\$212,129	\$200,000	\$123
Cory	\$465,000	0%	2	0%	\$232,500	dna	\$232,500	dna	\$114
Crawford	\$10,662,857	6%	36	4%	\$296,190	\$235,000	\$325,675	\$272,000	\$173
Delta	\$52,184,847	31%	307	34%	\$169,983	\$145,000	\$180,579	\$165,000	\$111
Eckert	\$6,714,512	4%	40	4%	\$167,863	\$174,750	\$192,563	\$185,809	\$104
Hotchkiss	\$18,493,421	11%	96	11%	\$192,640	\$169,000	\$219,064	\$198,950	\$141
Lazear	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
Orchard City	\$30,000	0%	1	0%	\$30,000	dna	\$0	\$0	\$0
Paonia	\$32,878,477	3344%	144	16%	\$228,323	\$157,500	\$242,273	\$180,000	\$132
Rural & Out of Area	\$424,160	0%	3	0%	\$141,387	\$35,000	\$0	\$0	\$0
Quit Claim Deeds	\$983,118	1%	21	2%	\$46,815	\$17,400	\$0	\$0	\$0
TOTAL	\$169,420,064	100%	892	100%	\$193,383	\$159,500	\$208,329	\$183,000	\$122
(NEW UNIT SALES)	\$2,248,600	1%	9	1%	\$249,844	\$268,908	\$249,844	\$268,908	\$132

Please note: The above figures do not include time share interests. Calculations are an unofficial tabulation of Delta County records that are believed to be reasonably accurate but are not guaranteed. Average & Median Residential Price & PPSF Includes: Statistically Viable Sales Only. Average PPSF is calculated for properties with available Square Footages.

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Price Point Analysis

Q4. 2016

Residential Summary

	# Transactions	Gross Volume	Percentage Gross
<=100,000	18	\$1,477,205	4%
100,001 to 200,000	73	\$11,144,006	33%
200,001 to 300,000	36	\$8,579,065	25%
300,001 to 400,000	15	\$5,163,000	15%
400,001 to 500,000	5	\$2,263,700	7%
500,001 to 600,000	0	\$0	0%
600,001 to 700,000	1	\$700,000	2%
700,001 to 800,000	2	\$1,463,500	4%
800,001 to 900,000	0	\$0	0%
900,001 to 1,000,000	0	\$0	0%
1,000,001 to 1,500,000	1	\$1,100,000	3%
1,500,001 to 2,000,000	0	\$0	0%
over \$2 Million	1	\$2,150,000	6%
Total:	152	\$34,040,476	100%

Residential Price Index

Q4. 2016	Number Trans.	Total Volume	Average Price
Single Family	149	\$33,715,476	\$226,278
Multi Family	3	\$325,000	\$108,333
Vacant Land	27	\$1,816,680	\$67,284
YTD: 2016	Number Trans.	Total Volume	Average Price
Single Family	598	\$125,136,467	\$209,258
Multi Family	6	\$694,500	\$115,750
Vacant Land	136	\$14,002,204	\$102,957

Commercial Index

Q4. 2016 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	9	\$3,471,000	\$385,667
Commercial Vacant	9	\$1,264,000	\$140,444
Development Vacant	0	\$0	\$0
YTD: 2016: Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	51	\$18,923,150	\$371,042
Commercial Vacant	19	\$1,928,064	\$101,477
Development Vacant	1	\$1,061,000	\$1,061,000

Please note: Calculations are an unofficial tabulation of Delta County records that are believed to be reasonably accurate but are not guaranteed.

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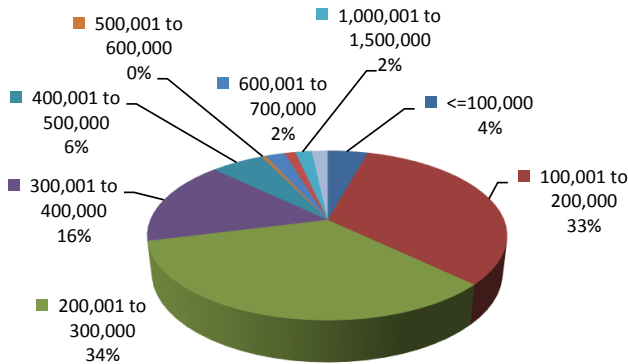
Historical Price Point Analysis

YTD: 2016

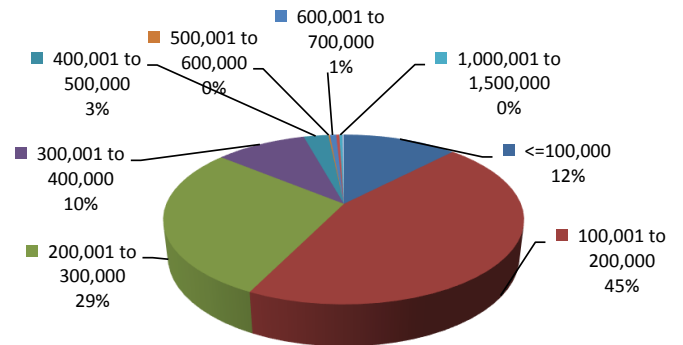
Residential Summary

	# Transactions	Gross Volume	Percentage Gross
<=100,000	74	\$5,399,733	4%
100,001 to 200,000	272	\$41,297,998	33%
200,001 to 300,000	173	\$42,716,438	34%
300,001 to 400,000	59	\$20,253,698	16%
400,001 to 500,000	16	\$7,139,600	6%
500,001 to 600,000	1	\$550,000	0%
600,001 to 700,000	4	\$2,635,000	2%
700,001 to 800,000	2	\$1,463,500	1%
800,001 to 900,000	0	\$0	0%
900,001 to 1,000,000	0	\$0	0%
1,000,001 to 1,500,000	2	\$2,225,000	2%
1,500,001 to 2,000,000	0	\$0	0%
over \$ 2 Million	1	\$2,150,000	2%
Total:	604	\$125,830,967	100%

Breakdown: by Dollar Volume



Breakdown: by Number of Transactions

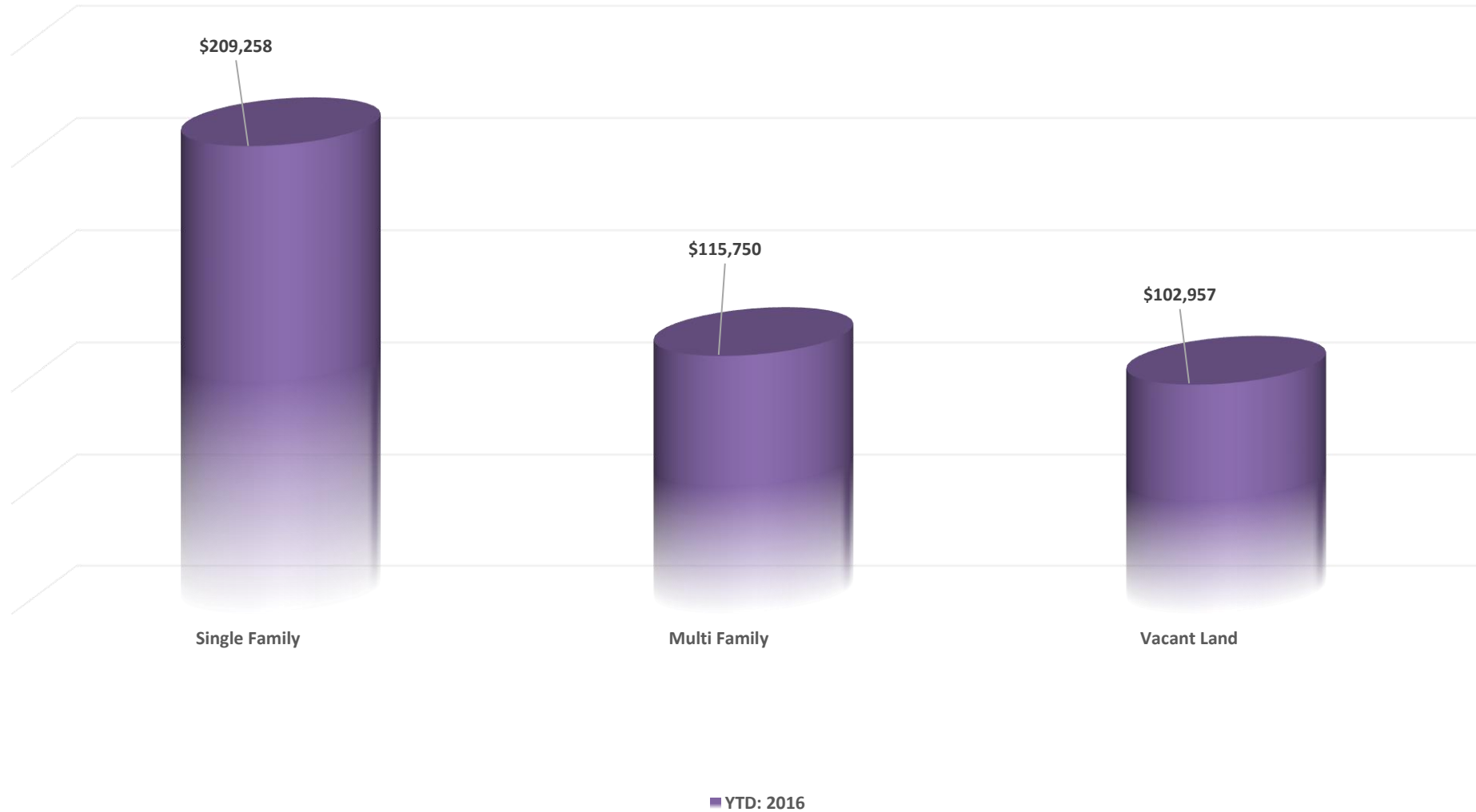


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Average Price History





Market Highlights

Highest Priced Residential Sale: Q4. 2016

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Comments
8	0.75	1921	2992	\$ 2,150,000.00	M&B: Sec 10 T 11S R 91W W/320 AC Land	PHILIPPE RANCH LLC	\$ 718.58	11/30/2016	11923 COUNTY ROAD 265	



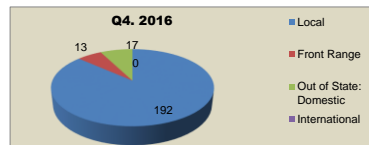
Highest Price PSF Residential Sale: Q4. 2016

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Comments
8	0.75	1921	2992	\$ 2,150,000.00	M&B: Sec 10 T 11S R 91W W/320 AC Land	PHILIPPE RANCH LLC	\$ 718.58	11/30/2016	11923 COUNTY ROAD 265	

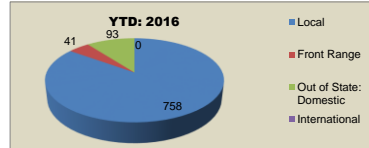
Bank Sales Detail: Q4. 2016

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Bank Reference
3	2.00	1985	1537	\$ 159,500.00	M&B: Sec 35 T 13S R 94W	SINGLEFAM	\$ 103.77	10/19/2016	26279 PAINTBRUSH RD	Bank: WELLS FARGO BANK NA
			80 AC	\$ 30,000.00	M&B: Sec 21 T 15S R 94W	VACANT	N/A	11/17/2016	H75 RD	Bank: ALPINE BANK
2	1.00	1948	820	\$ 74,100.00	MCKEE ADDITION LT 1	SINGLEFAM	\$ 90.37	10/24/2016	805 B ST	Bank: OCWEN LOAN SERVICING
3	2.00	1915	1460	\$ 85,000.00	ORCHARD ADDITION PAONIA LT 12,13&14 BLK 3	SINGLEFAM	\$ 58.22	12/19/2016	316 OAK AVE	Bank: NCM ACQUISITIONS LLC
3	1.75	1973	1656	\$ 115,000.00	M&B: Sec 21 T 13S R 91W	SINGLEFAM	\$ 69.44	12/1/2016	42466 HIGHWAY 133	Bank: FHLMC
3	1.00	1987	3008	\$ 237,000.00	M&B: Sec 36 T 15S R 95W	SINGLEFAM	\$ 78.79	10/3/2016	21562 E RD	Bank: FNMA
3	1.50	1961	1237	\$ 110,000.00	M&B: Sec 30 T 14S R 92W	SINGLEFAM	\$ 88.92	11/18/2016	668 LORAH LN	Bank: DELTA COUNTY CU
3	2.00	1981	2336	\$ 150,000.00	M&B: Sec 27 T 13S R 94W	SINGLEFAM	\$ 64.21	11/17/2016	16149 2600 RD	Bank: CITIFINANCIAL SERVICING, LLC
2	2.00	1985	1803	\$ 70,000.00	ORCHARD VIEW SUBDIVISION LT 25	SINGLEFAM	\$ 38.82	11/28/2016	13307 VALLEY VIEW DR	Bank: NATIONSTAR MORTGAGE LLC
3	1.75	1959	1172	\$ 125,000.00	DORRIS SECOND SUBDIVISION LT 25	SINGLEFAM	\$ 106.66	11/7/2016	1515 2ND ST	Bank: BANK OF COLORADO
3	1.00	1951	1486	\$ 45,545.00	GRANT MINOR SUBDIVISION LT 1	SINGLEFAM	\$ 30.65	11/18/2016	4749 2300 RD	Bank: WELLS FARGO BANK NA
2	2.00	1973	5400	\$ 241,500.00	BRAHAM SUBDIVISION LT 1	SINGLEFAM	\$ 44.72	11/28/2016	12642 HIGHWAY 65	Bank: FHLMC
4	2.00	1965	1733	\$ 135,000.00	M&B: Sec 12 T 14S R 95W	SINGLEFAM	\$ 77.90	11/3/2016	13034 HIGHWAY 65	Bank: WELLS FARGO BANK NA
5	3.00	2006	2108	\$ 56,500.00	MOUNT LAMBORN VIEW ESTATES PARCEL 6	SINGLEFAM	\$ 26.80	12/20/2016	25743 COUGAR MOUNTAIN RD	Bank: JPMORGAN CHASE BANK

Purchaser Abstract:



All Sales: Q4. 2016		
Origin of Buyer	# of Trans.	% Overall
Local	192	86%
Front Range	13	6%
Out of State: Domestic	17	8%
International	0	0%
Total Sales	222	100%



All Sales: YTD. 2016		
Origin of Buyer	# of Trans.	% Overall
Local	758	85%
Front Range	41	5%
Out of State: Domestic	93	10%
International	0	0%
Total Sales	892	100%

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Market Snapshot by Area

YTD: 2016

Area	Average Price Single Family YTD: 2016	Average Price Multi-Family YTD: 2016	Average Price Vacant Land YTD: 2016
Austin	\$218,904	\$0	\$249,131
Cedaredge	\$214,454	\$109,833	\$86,525
Cory	\$232,500	\$0	\$0
Crawford	\$325,675	\$0	\$135,412
Delta	\$181,375	\$121,667	\$59,266
Eckert	\$192,563	\$0	\$59,817
Hotchkiss	\$219,064	\$0	\$86,407
Lazear	\$0	\$0	\$0
Orchard City	\$0	\$0	\$30,000
Paonia	\$242,273	\$0	\$134,598
Rural & Out of Area	\$0	\$0	\$206,080
Gross Live Average:	\$209,258	\$115,750	\$102,957

Please note: The above figures are an unofficial tabulation of Delta County records that are believed to be reasonably accurate. Sales believed to be inaccurate indicators of the market have been eliminated. Full Interest, Fee Simple, Arms-Length transactions only, are shown in the Market Snapshot Report.

Area	Average PPSF Single Family YTD: 2016	Average PPSF Multi-Family YTD: 2016	Average PPAC Vacant Land YTD: 2016
Austin	\$120.37	\$0.00	\$5,847
Cedaredge	\$123.94	\$91.07	\$68,420
Cory	\$113.91	\$0.00	\$0
Crawford	\$172.63	\$0.00	\$20,502
Delta	\$111.22	\$105.73	\$55,448
Eckert	\$104.29	\$0.00	\$26,996
Hotchkiss	\$141.42	\$0.00	\$28,769
Lazear	\$0.00	\$0.00	\$0
Orchard City	\$0.00	\$0.00	\$14,085
Paonia	\$131.52	\$0.00	\$153,672
Rural & Out of Area	\$0.00	\$0.00	\$6,500
Gross Live PPSF:	\$122.40	\$98.40	\$67,682

**Delta
Land Title Office**

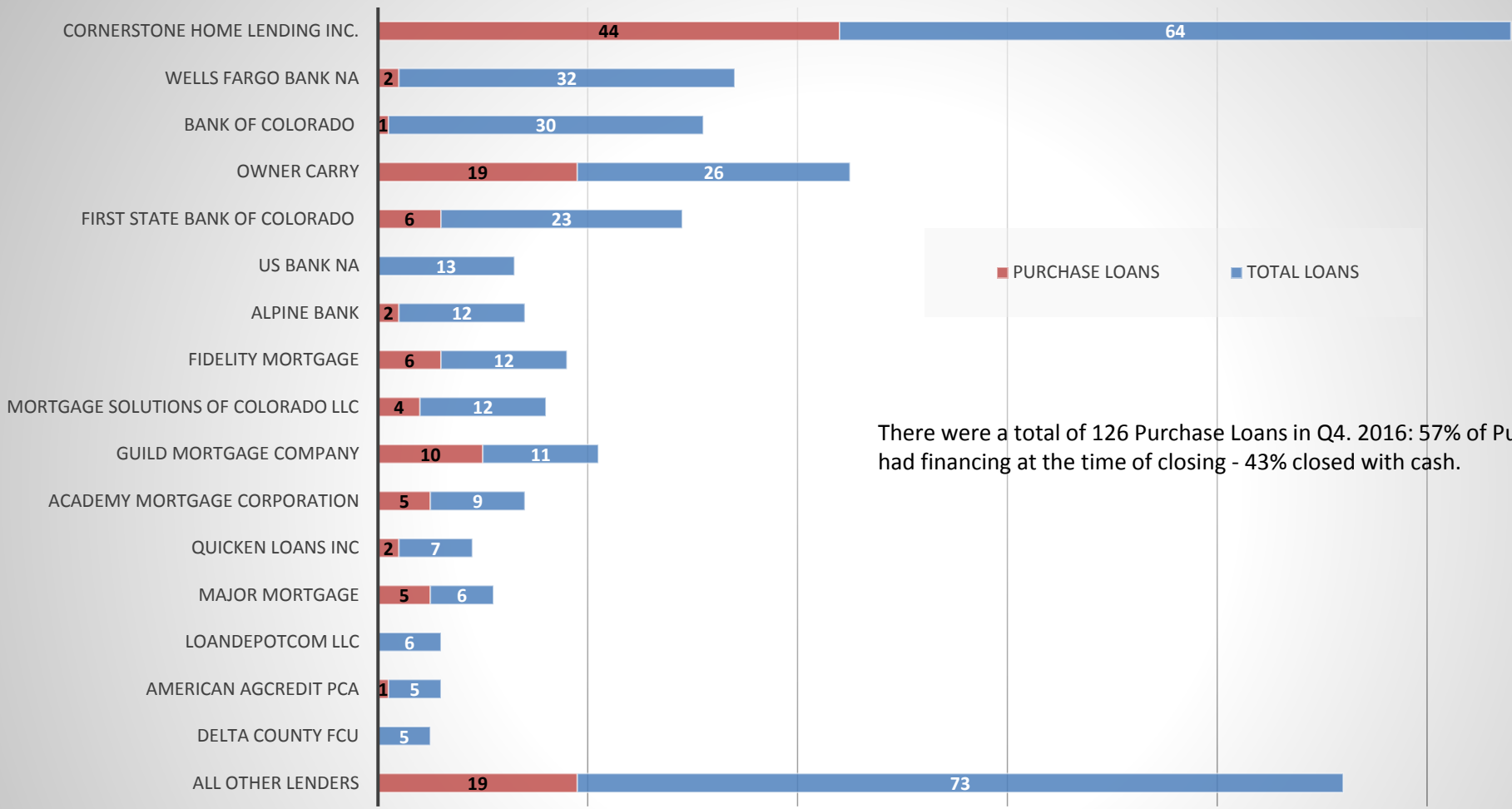
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Lender Analysis: Q4. 2016 - 346 Loans Recorded



There were a total of 126 Purchase Loans in Q4. 2016: 57% of Purchasers had financing at the time of closing - 43% closed with cash.

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Lender Listing by Volume

LENDER	NUMBER LOANS	PURCHASE LOANS	OVERALL % TOTAL	
CORNERSTONE HOME LENDING INC.	64	44	18.50%	Top 79% Lenders for Q4. 2016 Delta County
WELLS FARGO BANK NA	32	2	9.25%	
BANK OF COLORADO	30	1	8.67%	
OWNER CARRY	26	19	7.51%	
FIRST STATE BANK OF COLORADO	23	6	6.65%	
US BANK NA	13		3.76%	
ALPINE BANK	12	2	3.47%	
FIDELITY MORTGAGE	12	6	3.47%	
MORTGAGE SOLUTIONS OF COLORADO LLC	12	4	3.47%	
GUILD MORTGAGE COMPANY	11	10	3.18%	
ACADEMY MORTGAGE CORPORATION	9	5	2.60%	
QUICKEN LOANS INC	7	2	2.02%	
MAJOR MORTGAGE	6	5	1.73%	
LOANDEPOTCOM LLC	6		1.73%	
AMERICAN AGCREDIT PCA	5	1	1.45%	
DELTA COUNTY FCU	5		1.45%	
ALL OTHER LENDERS	73	19	21.10%	
SUN WEST MORTGAGE COMPANY INC	4		1.16%	
UNKNOWN LENDER	4	1	1.16%	
CARRINGTON MORTGAGE SERVICES LLC	3		0.87%	
FREEDOM MORTGAGE CORPORATION	3		0.87%	
ALTERRA GROUP LLC	2		0.58%	
AMERICAN ADVISORS GROUP	2		0.58%	
AMERICAN FINANCING NETWORK INC	2		0.58%	
BROKER SOLUTIONS INC	2		0.58%	
CALIBER HOME LOANS INC.	2	1	0.58%	
CULHAMS FARM LLC	2		0.58%	
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	2	2	0.58%	
GUARANTEED RATE INC	2		0.58%	
JPMORGAN CHASE BANK NA	2		0.58%	
LOW VA RATES	2		0.58%	
SECRETARY OF HOUSING & URBAN DEVELOPMENT	2		0.58%	
TIMBERLINE BANK	2	1	0.58%	
UNIVERSAL LENDING CORPORATION	2	2	0.58%	
USAA FEDERAL SAVINGS BANK	2	2	0.58%	
VECTRA BANK COLORADO	2		0.58%	
VILLAGE CAPITAL & INVESTMENT LLC	2		0.58%	
1ST RATE HOME MORTGAGE INC	1		0.29%	
AGCREDIT AMERICAN	1	1	0.29%	
AMERISAVE MORTGAGE CORPORATION	1	1	0.29%	
ANB BANK	1		0.29%	
BANK OF AMERICA NA	1		0.29%	
BANK OF THE WEST	1	1	0.29%	
CAPITAL ONE	1		0.29%	
CENDERA FUNDING INC	1	1	0.29%	
CHURCHILL MORTGAGE CORPORATION	1		0.29%	
CITY FIRST MORTGAGE SERVICES LLC	1	1	0.29%	
COLORADO HOUSING ASSISTANCE CORPORATION	1	1	0.29%	
CREDIT UNION OF COLORADO	1		0.29%	
FIRST NATIONAL BANK	1	1	0.29%	
HOME LOAN STATE BANK	1		0.29%	
HOMEVESTORS INVESTMENTS INC	1	1	0.29%	
INTEGRITY FIRST FINANCIAL INC	1		0.29%	
MEGASTAR FINANCIAL CORP	1		0.29%	
MONEY SOURCE INC	1		0.29%	
NATIONSTAR MORTGAGE LLC	1		0.29%	
NEXERA HOLDING LLC	1		0.29%	
OCEWEN LOAN SERVICING	1		0.29%	
PARKSIDE LENDING LLC	1		0.29%	
PLAZA HOME MORTGAGE	1	1	0.29%	
PREMIER MEMBERS CREDIT UNION	1		0.29%	
PROVIDENT FUNDING ASSOCIATES LP	1		0.29%	
THE MONEY SOURCE INC	1		0.29%	
UNIFIRST MORTGAGE CORP	1	1	0.29%	
TOTAL LOANS FOR Q4. 2016:	346	126	100%	

Compliments of:
Correna Montoya
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Delta
Land Title Office

620 Main Street,
Suite 101
Delta, CO 81416



New Unit Sales Detail

Improved Residential New Unit Sales Detail: Q4. 2016

Brm	Bath	Year Built	Size	Price	Legal	Unit Type	PPSF	Address
N/A	N/A	2016	N/A	\$ 244,577.00	RED ROCKS MINOR SUB REPLAT LT 2	SINGLEFAM	N/A	26768 CACTUS PARK RD
N/A	N/A	2016	N/A	\$ 293,238.00	HORSE PRAIRIE MINOR SUBDIVISION LT 1	SINGLEFAM	N/A	381 HIGHWAY 348
3	2.00	2010	1678	\$ 189,000.00	NORTH RIDGE MEADOWS SUBCIVISION PUD 1 LT 2	SINGLEFAM	\$ 112.63	503 JUNIPER ST

Summary of Improved Residential New Unit Sales: Q4. 2016

Average Price:	\$ 242,271.67
Average PPSF:	\$ 112.63
Median Price:	\$244,577
# Transactions:	3
Gross Volume:	\$ 726,815.00

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NOTE: The above figures do not include time share interests, new vacant site transactions, or new commercial unit transactions. Data is deemed reliable but not guaranteed.