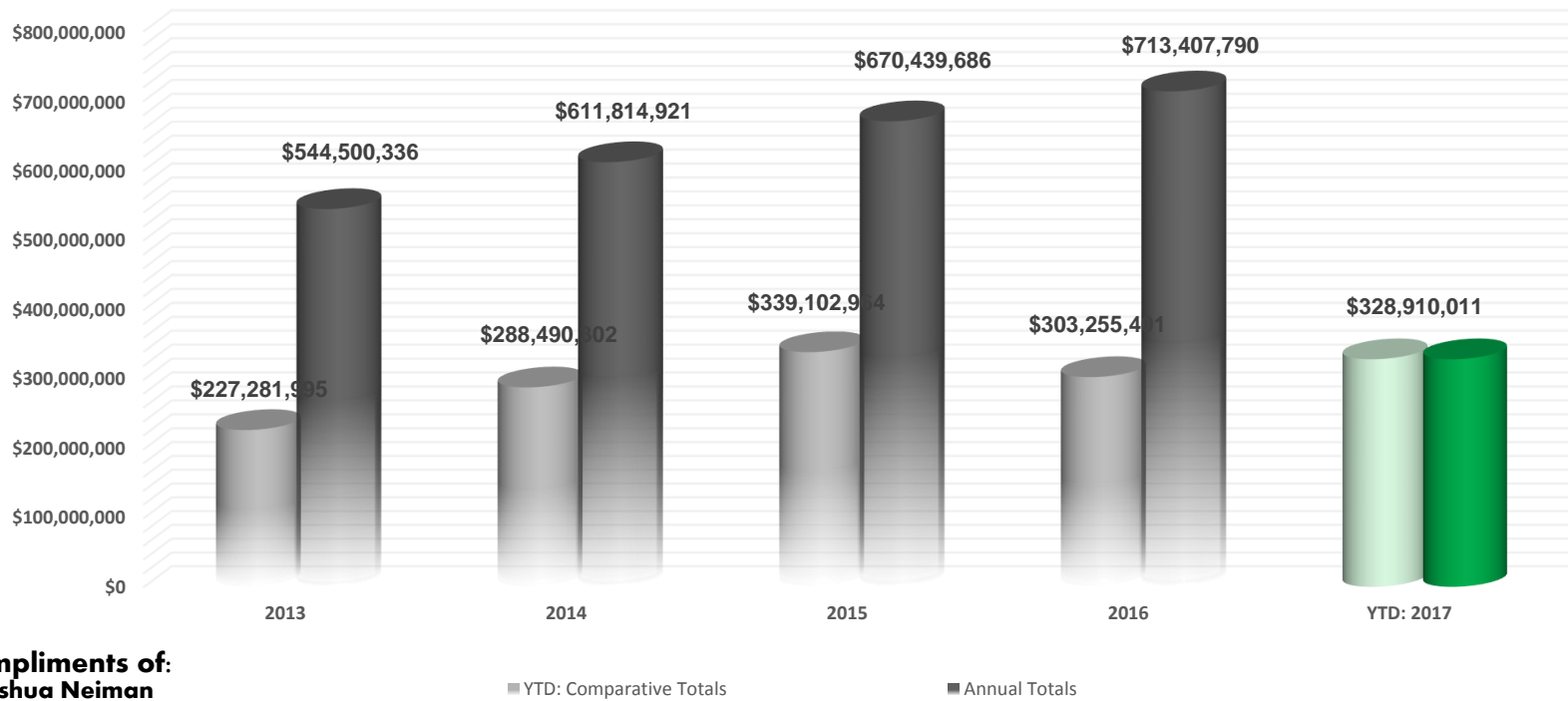




La Plata Market ANALYSIS



Historical Gross Sales Volume: 2013 - YTD: 2017



Compliments of:
Joshua Neiman
jneiman@ltgc.com
970.247.5860



Historical Gross Sales Summary

Gross Volume

Month	Actual 2013	Actual 2014	Dollar Volume % Change	Actual 2015	Dollar Volume % Change	Actual 2016	Dollar Volume % Change	Actual YTD: 2017	Dollar Volume % Change
January	\$28,096,843	\$41,097,381	46.27%	\$35,268,640	-14.18%	\$41,395,457	17.37%	\$45,690,697	10.38%
February	\$28,560,174	\$29,004,179	1.55%	\$73,038,156	151.82%	\$38,792,643	-46.89%	\$35,841,439	-7.61%
March	\$30,016,295	\$39,915,895	32.98%	\$48,128,656	20.58%	\$48,366,649	0.49%	\$43,513,982	-10.03%
April	\$42,285,424	\$37,349,293	-11.67%	\$52,818,750	41.42%	\$48,824,884	-7.56%	\$56,884,995	16.51%
May	\$46,943,533	\$78,426,933	67.07%	\$55,424,510	-29.33%	\$49,159,737	-11.30%	\$76,791,188	56.21%
June	\$51,379,726	\$62,696,620	22.03%	\$74,424,252	18.71%	\$76,716,030	3.08%	\$70,187,710	-8.51%
July	\$47,099,330	\$54,650,727	16.03%	\$61,540,286	12.61%	\$71,767,651	16.62%		-100.00%
August	\$50,058,672	\$65,693,665	31.23%	\$63,732,121	-2.99%	\$88,089,581	38.22%		-100.00%
September	\$43,702,170	\$51,053,575	16.82%	\$54,096,925	5.96%	\$68,699,842	26.99%		-100.00%
October	\$60,582,251	\$61,999,280	2.34%	\$64,152,064	3.47%	\$68,648,921	7.01%		-100.00%
November	\$33,731,995	\$37,229,699	10.37%	\$31,340,370	-15.82%	\$63,480,069	102.55%		-100.00%
December	\$82,043,923	\$52,697,674	-35.77%	\$56,474,956	7.17%	\$49,466,326	-12.41%		-100.00%
Year to Date:	\$227,281,995	\$288,490,302	26.93%	\$339,102,964	17.54%	\$303,255,401	-10.57%	\$328,910,011	8.46%
TOTAL	\$544,500,336	\$611,814,921	12.36%	\$670,439,686	9.58%	\$713,407,790	6.41%	\$328,910,011	-53.90%

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Number of Transactions

Month	# Transactions 2013	# Transactions 2014	Actual % Change	# Transactions 2015	Actual % Change	# Transactions 2016	Actual % Change	# Transactions YTD: 2017	Transactions % Change
January	107	97	-9.35%	106	9.28%	99	-6.60%	119	20.20%
February	100	90	-10.00%	88	-2.22%	96	9.09%	100	4.17%
March	97	115	18.56%	139	20.87%	127	-8.63%	132	3.94%
April	114	120	5.26%	125	4.17%	137	9.60%	154	12.41%
May	152	176	15.79%	167	-5.11%	154	-7.78%	206	33.77%
June	165	147	-10.91%	195	32.65%	202	3.59%	173	-14.36%
July	167	160	-4.19%	186	16.25%	194	4.30%		-100.00%
August	167	173	3.59%	190	9.83%	181	-4.74%		-100.00%
September	123	142	15.45%	168	18.31%	157	-6.55%		-100.00%
October	162	177	9.26%	134	-24.29%	190	41.79%		-100.00%
November	98	121	23.47%	105	-13.22%	172	63.81%		-100.00%
December	122	145	18.85%	150	3.45%	134	-10.67%		-100.00%
Year to Date:	735	745	1.36%	820	10.07%	815	-0.61%	884	8.47%
TOTAL	1574	1663	5.65%	1753	5.41%	1843	5.13%	884	-52.03%

This data is reported from the LaPlata County Clerk & Recorders office and believed to be accurate but is not guaranteed.
 Figures shown reflect transaction deeds only and do not include deeds on which a documentary fee was not paid.

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Durango
 Land Title Office

1211 Main Avenue
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Market Analysis by Area

June 2017		All Transaction Summary					Residential Summary		
Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Bayfield	\$9,416,600	13%	26	15%	\$362,177	\$342,950	\$370,905	\$342,950	\$178
Bondad & HWY 550 South	\$1,213,000	2%	2	1%	\$606,500	dna	\$606,500	dna	\$305
Breen/Marvel/Redmasa & Hwy 140 South	\$1,028,500	1%	4	2%	\$257,125	\$261,250	\$436,250	dna	\$201
Dalton Ranch	\$2,340,000	0%	4	2%	\$585,000	\$467,500	\$585,000	\$467,500	\$206
Durango In-Town	\$22,467,970	32%	42	24%	\$534,952	\$385,150	\$472,940	\$385,150	\$285
Durango West I	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
Durango West II	\$904,999	1%	3	2%	\$301,666	\$269,999	\$301,666	\$269,999	\$181
Edgemont Highlands	\$1,569,000	2%	6	3%	\$261,500	\$124,000	\$460,000	dna	\$251
Edgemont Ranch	\$540,000	1%	2	1%	\$270,000	dna	\$270,000	dna	\$254
Falfa/Oxford/Ignacio & Hwy 172/151 South	\$3,349,400	5%	13	8%	\$257,646	\$240,000	\$399,180	\$409,000	\$165
Glacier Club	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
Hesperus/Mancos & Hwy 160 West	\$310,000	0%	2	1%	\$155,000	dna	\$0	\$0	\$0
North Valley & Electra Lake	\$1,096,500	2%	7	4%	\$156,643	\$150,000	\$234,667	\$227,000	\$172
Rafter J	\$1,159,158	2%	3	2%	\$386,386	\$429,900	\$386,386	\$429,900	\$114
Resort	\$1,490,500	2%	3	2%	\$496,833	\$305,000	\$496,833	\$305,000	\$334
Rural	\$4,450,341	6%	9	5%	\$494,482	\$355,000	\$386,300	\$389,000	\$194
Shenandoah, Lake Durango, Trappers Crossing	\$1,290,000	2%	1	1%	\$1,290,000	dna	\$1,290,000	dna	\$333
Sky Ridge	\$1,095,000	2%	1	1%	\$1,095,000	dna	\$1,095,000	dna	\$234
The Valley & Hermosa (City Limits to Hermosa)	\$7,064,092	10%	16	9%	\$441,506	\$382,750	\$490,591	\$485,700	\$234
Three Springs	\$2,687,500	4%	7	4%	\$383,929	\$359,000	\$356,250	\$346,750	\$253
Vallecito Lake	\$6,715,150	10%	22	13%	\$305,234	\$300,000	\$331,221	\$305,000	\$197
Quit Claim Deeds	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
(Timeshare/Interval)	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
TOTAL	\$70,187,710	100%	173	100%	\$405,709	\$340,000	\$427,083	\$371,250	\$228
(NEW UNIT SALES)	\$1,781,242	3%	4	2%	\$445,311	\$435,000	\$445,311	\$435,000	\$211

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Average & Median Residential Price & PPSF Includes: Statistically Viable Sales Only. Average PPSF is calculated for properties with available Square Footages.

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YTD. Market Analysis by Area

YTD: June 2017		All Transaction Summary					Residential Summary		
Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Bayfield	\$30,600,500	9%	111	13%	\$275,680	\$270,000	\$327,408	\$299,950	\$176
Bondad & HWY 550 South	\$5,465,000	2%	17	2%	\$321,471	\$347,000	\$431,200	\$375,000	\$206
Breen/Marvel/Redmasa & Hwy 140 South	\$4,984,675	2%	20	2%	\$249,234	\$222,250	\$403,408	\$325,000	\$142
Dalton Ranch	\$5,143,000	0%	11	1%	\$467,545	\$470,000	\$565,375	\$519,000	\$206
Durango In-Town	\$98,820,739	30%	195	22%	\$506,773	\$390,000	\$442,132	\$395,000	\$271
Durango West I	\$1,432,770	0%	8	1%	\$179,096	\$162,000	\$197,962	\$208,688	\$131
Durango West II	\$6,393,599	2%	18	2%	\$355,200	\$307,000	\$375,225	\$324,750	\$186
Edgemont Highlands	\$14,260,195	4%	41	5%	\$347,810	\$199,900	\$606,293	\$548,898	\$253
Edgemont Ranch	\$4,162,882	1%	11	1%	\$378,444	\$424,000	\$344,500	\$424,000	\$245
Falfa/Oxford/Ignacio & Hwy 172/151 South	\$13,943,986	4%	55	6%	\$253,527	\$275,000	\$339,640	\$357,500	\$175
Glacier Club	\$3,216,880	1%	5	1%	\$643,376	\$565,000	\$983,333	\$675,000	\$413
Hesperus/Mancos & Hwy 160 West	\$4,277,430	1%	19	2%	\$225,128	\$174,900	\$393,738	\$379,250	\$181
North Valley & Electra Lake	\$13,174,700	4%	47	5%	\$280,313	\$220,000	\$324,159	\$320,000	\$213
Rafter J	\$6,076,308	2%	16	2%	\$379,769	\$397,500	\$446,101	\$429,900	\$168
Resort	\$9,528,900	3%	28	3%	\$340,318	\$225,000	\$384,950	\$286,250	\$263
Rural	\$12,902,891	4%	40	5%	\$322,572	\$308,500	\$395,495	\$389,000	\$213
Shenandoah, Lake Durango, Trappers Crossing	\$13,356,500	4%	26	3%	\$513,712	\$392,500	\$606,118	\$545,000	\$242
Sky Ridge	\$5,841,000	2%	12	1%	\$486,750	\$402,500	\$689,000	\$639,000	\$210
The Valley & Hermosa (City Limits to Hermosa)	\$37,906,942	12%	64	7%	\$592,296	\$451,500	\$666,988	\$489,475	\$249
Three Springs	\$15,452,293	5%	43	5%	\$359,356	\$346,500	\$372,677	\$352,750	\$249
Vallecito Lake	\$21,530,283	7%	86	10%	\$250,352	\$243,000	\$304,808	\$282,000	\$186
Quit Claim Deeds	\$220,311	1%	6	1%	\$36,719	\$20,000	\$0	\$0	\$0
(Timeshare/Interval)	\$218,227	0%	5	1%	\$43,645	\$47,546	\$0	\$0	\$0
TOTAL	\$328,910,011	100%	884	100%	\$374,362	\$318,780	\$421,927	\$367,750	\$225
(NEW UNIT SALES)	\$30,264,930	9%	70	8%	\$432,356	\$382,450	\$454,374	\$427,000	\$238

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Average & Median Residential Price & PPSF Includes: Statistically Viable Sales Only. Average PPSF is calculated for properties with available Square Footages.

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Durango
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Market Snapshot by Area

YTD: 2017

Area	Average Price Single Family YTD: 2017	Average Price Multi-Family YTD: 2017	Average Price Vacant Land YTD: 2017
Bayfield	\$335,618	\$217,400	\$105,824
Bondad & HWY 550 South	\$447,444	\$285,000	\$126,800
Breen/Marvel/Redmasa & Hwy 140 South	\$403,408	\$0	\$112,278
Dalton Ranch	\$571,857	\$520,000	\$206,667
Durango In-Town	\$555,458	\$342,460	\$179,371
Durango West I	\$197,962	\$0	\$0
Durango West II	\$408,883	\$274,250	\$195,000
Edgemont Highlands	\$606,293	\$0	\$140,305
Edgemont Ranch	\$488,375	\$229,400	\$85,000
Falfa/Oxford/Ignacio & Hwy 172/151 South	\$339,640	\$0	\$122,625
Glacier Club	\$1,192,500	\$565,000	\$240,000
Hesperus/Mancos & Hwy 160 West	\$393,738	\$0	\$109,489
North Valley & Electra Lake	\$494,100	\$224,194	\$255,093
Rafter J	\$446,101	\$0	\$92,333
Resort	\$1,540,000	\$329,948	\$202,000
Rural	\$398,856	\$335,000	\$141,791
Shenandoah, Lake Durango, Trappers Crossing	\$718,500	\$336,400	\$257,083
Sky Ridge	\$740,500	\$380,000	\$203,250
The Valley & Hermosa (City Limits to Hermosa)	\$686,010	\$394,333	\$235,885
Three Springs	\$403,093	\$323,544	\$182,833
Vallecito Lake	\$312,783	\$0	\$82,397
Gross Live Average:	\$459,696	\$320,816	\$154,385

Please note: The above figures are an unofficial tabulation of LaPlata County records that are believed to be reasonably accurate. Sales believed to be inaccurate indicators of the market have been excluded. Full Interest, Fee Simple, Arms-Length transactions only, are shown in the Market Snapshot Report.

Area	Average PPSF Single Family YTD: 2017	Average PPSF Multi-Family YTD: 2017	Average PPAC Vacant Land YTD: 2017
Bayfield	\$177.61	\$151.04	\$147,680.77
Bondad & HWY 550 South	\$204.15	\$224.59	\$12,106.92
Breen/Marvel/Redmasa & Hwy 140 South	\$141.94	\$0.00	\$6,020.95
Dalton Ranch	\$209.38	\$185.38	\$532,814.12
Durango In-Town	\$283.92	\$259.34	\$628,169.75
Durango West I	\$130.68	\$0.00	\$0.00
Durango West II	\$189.29	\$174.80	\$5,182.32
Edgemont Highlands	\$252.98	\$0.00	\$368,767.24
Edgemont Ranch	\$230.77	\$257.08	\$93,406.59
Falfa/Oxford/Ignacio & Hwy 172/151 South	\$175.28	\$0.00	\$71,804.91
Glacier Club	\$402.39	\$433.61	\$277,456.65
Hesperus/Mancos & Hwy 160 West	\$180.81	\$0.00	\$137,105.80
North Valley & Electra Lake	\$274.19	\$177.53	\$144,337.30
Rafter J	\$168.37	\$0.00	\$27,096.23
Resort	\$401.03	\$256.44	\$1,092,640.02
Rural	\$213.37	\$204.77	\$16,970.91
Shenandoah, Lake Durango, Trappers Crossing	\$261.33	\$195.77	\$138,574.01
Sky Ridge	\$214.48	\$179.97	\$262,258.48
The Valley & Hermosa (City Limits to Hermosa)	\$251.37	\$216.08	\$626,633.53
Three Springs	\$263.76	\$226.34	\$679,800.11
Vallecito Lake	\$184.57	\$0.00	\$129,329.31
Gross Live PPSF:	\$219.67	\$238.92	\$265,132.71

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Price Point Index

June 2017

Residential Summary

	# Transactions	Gross Volume	Percentage Gross
<=100,000	0	\$0	0%
100,001 to 200,000	5	\$752,640	1%
200,001 to 300,000	27	\$6,966,799	13%
300,001 to 400,000	46	\$16,092,680	30%
400,001 to 500,000	23	\$10,348,350	19%
500,001 to 600,000	7	\$3,866,758	7%
600,001 to 700,000	6	\$3,912,192	7%
700,001 to 800,000	1	\$745,000	1%
800,001 to 900,000	3	\$2,555,000	5%
900,001 to 1,000,000	4	\$3,813,000	7%
1,000,001 to 1,500,000	4	\$4,760,000	9%
1,500,001 to 2,000,000	0	\$0	0%
over \$2 Million	0	\$0	0%
Total:	126	\$53,812,419	100%

Residential Price Index

June 2017	Number Trans.	Total Volume	Average Price
Single Family	95	\$42,068,550	\$442,827
Multi Family	31	\$11,743,869	\$378,834
Vacant Land	29	\$5,297,850	\$182,684
YTD: 2017	Number Trans.	Total Volume	Average Price
Single Family	431	\$198,129,165	\$459,696
Multi Family	161	\$51,651,437	\$320,816
Vacant Land	192	\$29,642,004	\$154,385

Commercial Index

June 2017 Commercial Sales	Number Trans.	Total Volume	Average Price
Commercial Improved	5	\$5,919,500	\$1,183,900
Commercial Vacant	3	\$920,000	\$306,667
Development Vacant	0	\$0	\$0
YTD: 2017 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	31	\$31,586,233	\$1,018,911
Commercial Vacant	16	\$5,809,510	\$363,094
Development Vacant	3	\$2,292,382	\$764,127

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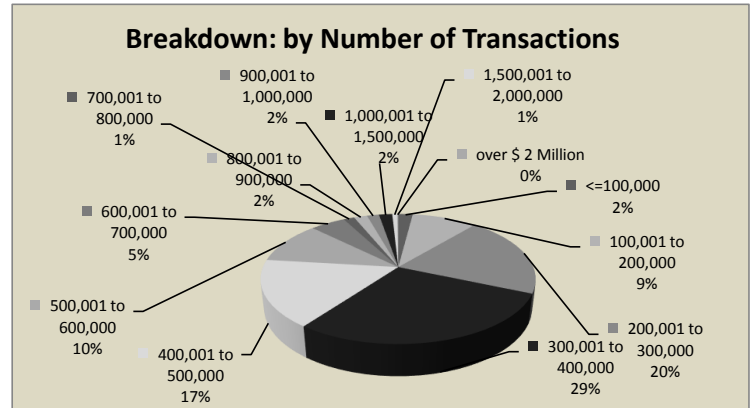
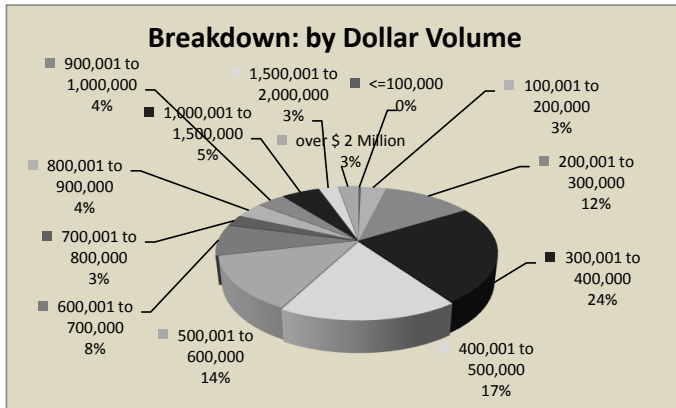


YTD. Price Point Index

YTD: 2017

Residential Summary

	# Transactions	Gross Volume	Percentage Gross
<=100,000	12	\$862,279	0%
100,001 to 200,000	54	\$8,656,940	3%
200,001 to 300,000	120	\$30,967,339	12%
300,001 to 400,000	170	\$59,895,888	24%
400,001 to 500,000	99	\$43,860,400	18%
500,001 to 600,000	62	\$34,022,753	14%
600,001 to 700,000	29	\$19,025,592	8%
700,001 to 800,000	9	\$6,844,000	3%
800,001 to 900,000	11	\$9,473,000	4%
900,001 to 1,000,000	10	\$9,697,000	4%
1,000,001 to 1,500,000	11	\$13,038,900	5%
1,500,001 to 2,000,000	4	\$6,586,511	3%
over \$ 2 Million	1	\$6,850,000	3%
Total:	592	\$249,780,602	100%



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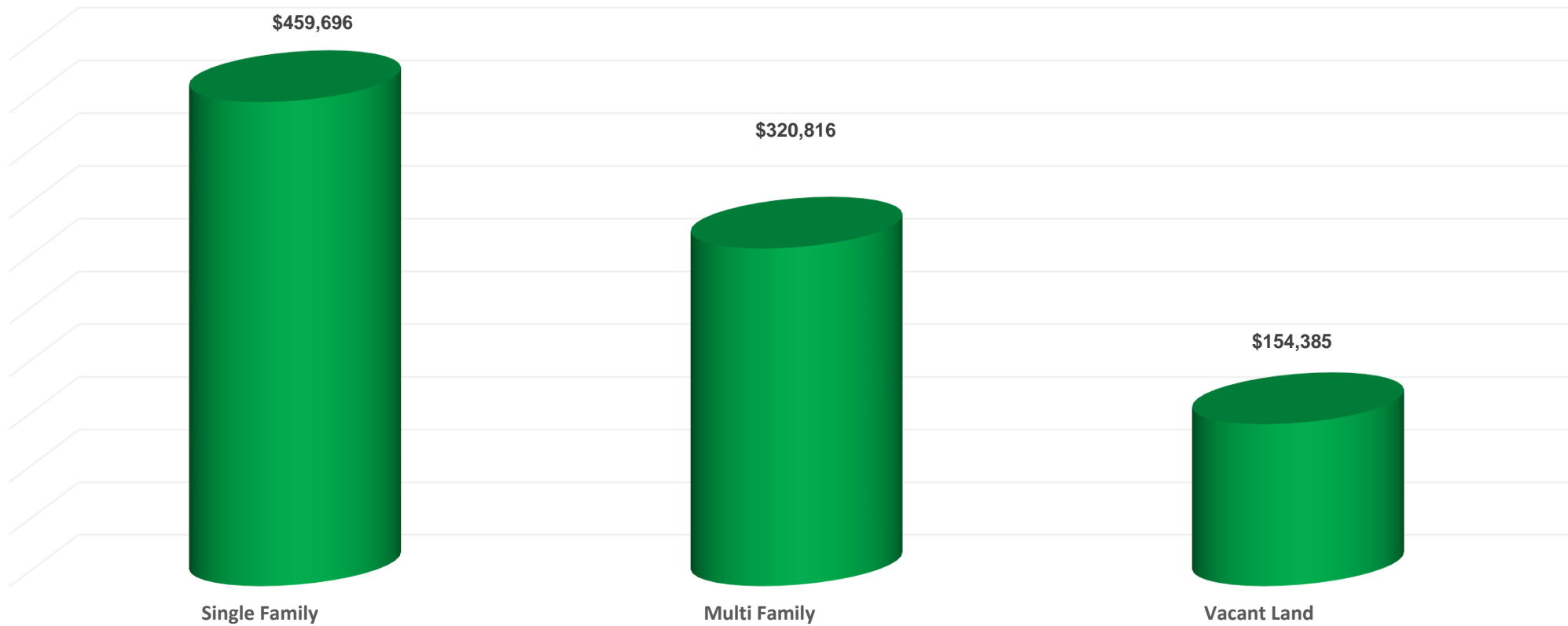
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Average Price History: YTD: 2017



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■ YTD: 2017



Market Highlights

June 2017

Highest Priced Residential Sale:

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Purchaser City	Purchaser State
2	1.75	2005	3870	\$ 1,290,000.00	RIDGES AT TRAPPERS CROSSING TRACT C w/35.52 AC Land	CANGIE CARL	\$ 333.33	6/30/2017	1345 THUNDERBIRD ROAD	HESPERUS	CO



1345 Thunderbird Road

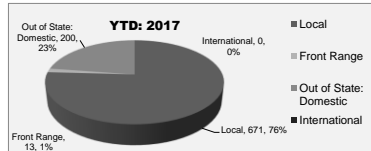
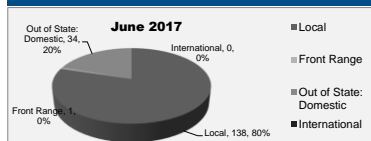
Highest Price PSF Residential Sale:

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Purchaser City	Purchaser State
3	2.5	2006	2317	\$ 1,125,000.00	LOFTS AT 1201 CONDO UNIT 403	PALUSINSKI ROBERT P	\$ 485.54	6/28/2017	1201 MAIN AVENUE, #403	DURANGO	CO

Bank Sales Detail:

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Bank Reference/Comments
			35.22 AC	\$ 147,500.00	WEST MOUNTAIN PROPERTY FILING NO 1 PRC B	RANDALL AND ROLANDA SUSSEX TRUST	N/A	6/9/2017	550 FREEMAN PARK WAY	Bank: FIRST SOUTHWEST BANK

Purchaser Abstract:



All Sales: June 2017

Origin of Buyer	# of Trans.	% Overall
Local	138	80%
Front Range	1	1%
Out of State: Domestic	34	20%
International	0	0%
Total Sales	173	100%

All Sales: YTD: 2017

Origin of Buyer	# of Trans.	% Overall
Local	671	76%
Front Range	13	1%
Out of State: Domestic	200	23%
International	0	0%
Total Sales	884	100%

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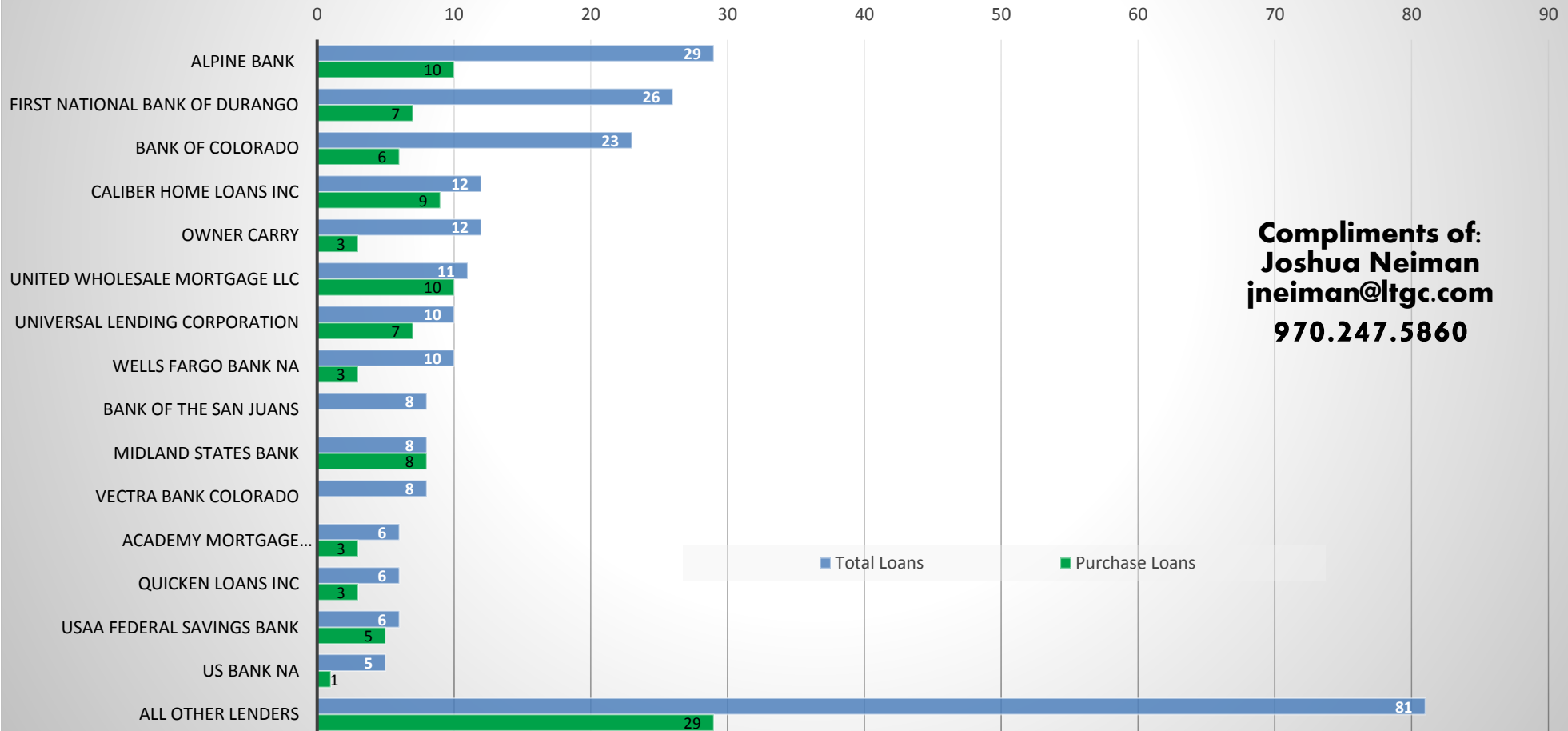
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Lender Analysis

June 2017 - Total Loans: 261

104 Loans or 60% of sales had financing at the time of Sale - 40% were Cash
 157 Refinances



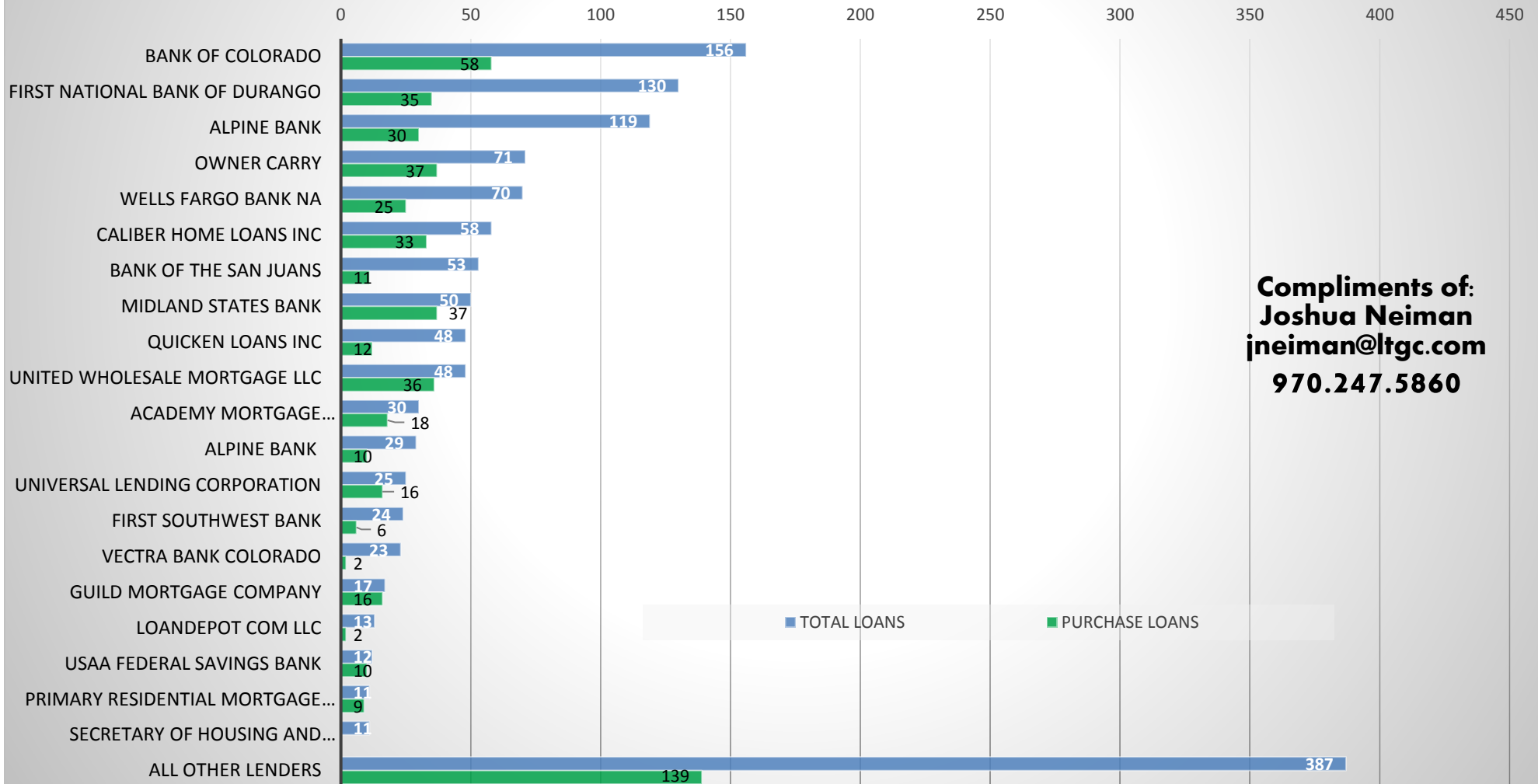
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Lender Analysis

YTD: 2017 - Total Loans: 1385

542 Loans or 61% of sales had financing at the time of Sale - 39% were Cash
843 Refinances



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Lender Listing

LENDER	NUMBER LOANS	(PURCHASE LOANS)	PERCENTAGE TOTAL (OVERALL)	
ALPINE BANK	29	10	11.11%	Top 69% Lenders for June 2017 La Plata County
FIRST NATIONAL BANK OF DURANGO	26	7	9.96%	
BANK OF COLORADO	23	6	8.81%	
CALIBER HOME LOANS INC	12	9	4.60%	
OWNER CARRY	12	3	4.60%	
UNITED WHOLESALE MORTGAGE LLC	11	10	4.21%	
UNIVERSAL LENDING CORPORATION	10	7	3.83%	
WELLS FARGO BANK NA	10	3	3.83%	
BANK OF THE SAN JUANS	8		3.07%	
MIDLAND STATES BANK	8	8	3.07%	
VECTRA BANK COLORADO	8		3.07%	
ACADEMY MORTGAGE CORPORATION	6	3	2.30%	
QUICKEN LOANS INC	6	3	2.30%	
USAA FEDERAL SAVINGS BANK	6	5	2.30%	
US BANK NA	5	1	1.92%	
ALL OTHER LENDERS	81	29	31.03%	
FIRST SOUTHWEST BANK	4	1	1.53%	
PRIMARY RESIDENTIAL MORTGAGE INC	4	3	1.53%	
SECRETARY OF HOUSING AND URBAN DEVELOPMENT	4		1.53%	
LOANDEPOT COM LLC	3	1	1.15%	
NATIONSTAR MORTGAGE LLC	3		1.15%	
ALLIANT CREDIT UNION	2		0.77%	
AMCAP MORTGAGE LTD	2	1	0.77%	
BANK OF AMERICA NA	2	1	0.77%	
COMMUNITY BANKS OF COLORADO	2		0.77%	
ELEVATIONS CREDIT UNION	2	1	0.77%	
FOUR CORNERS COMMUNITY BANK	2	1	0.77%	
MORTGAGE RESEARCH CENTER LLC	2	2	0.77%	
NEW PENN FINANCIAL LLC	2	2	0.77%	
PARAMOUNT RESIDENTIAL MORTGAGE GROUP INC	2	2	0.77%	
ALL REVERSE MORTGAGE INC	1		0.38%	
ALLY BANK	1		0.38%	
AMERICAN ADVISORS GROUP	1		0.38%	
BANK OF SAN ANTONIO	1	1	0.38%	
CARRINGTON MORTGAGE SERVICES LLC	1		0.38%	
CITIBANK NA	1		0.38%	
COLORADO HOUSING AND FINANCE AUTHORITY	1	1	0.38%	
COLORADO LENDING SOURCE LTD	1		0.38%	
COMMUNITYBANK OF TEXAS	1		0.38%	
CROSSCOUNTRY MORTGAGE INC	1		0.38%	
DELPHI CRE FUNDING LLC	1		0.38%	
DEUTSCHE BANK TRUST COMPANY AMERICAS	1		0.38%	
DITECH FINANCIAL LLC	1		0.38%	
DOLORES STATE BANK	1		0.38%	
FIRST NATIONAL BANK OF COLORADO	1		0.38%	
GOLDWATER BANK NA	1		0.38%	
HOMEBRIDGE FINANCIAL SERVICES INC	1	1	0.38%	
HOMESFUND	1	1	0.38%	
HOUSING SOLUTIONS FOR THE SOUTHWEST	1		0.38%	
JG WENTWORTH HOME LENDING LLC	1		0.38%	
JPMORGAN CHASE BANK NA	1	1	0.38%	
LAND HOME FINANCIAL SERVICES INC	1		0.38%	
LAPLATA COUNTY PUBLIC TRUSTEE	1		0.38%	
LIVE OAK BANKING COMPANY	1		0.38%	
MICHIGAN MUTUAL INC	1		0.38%	
MORTGAGE CENTRAL LLC	1	1	0.38%	
NAVY FEDERAL CREDIT UNION	1	1	0.38%	
NETWORK CAPITAL FUNDING CORPORATION	1		0.38%	
NEW DIRECTION IRA INC	1	1	0.38%	
PARAMOUNT EQUITY MORTGAGE LLC	1		0.38%	
PARKSIDE LENDING LLC	1	1	0.38%	
PLANET HOME LENDING LLC	1	1	0.38%	
QUONTIC BANK	1		0.38%	
REPUBLIC STATE MORTGAGE CO	1	1	0.38%	
REVERSE MORTGAGE FUNDING LLC	1		0.38%	
RIO GRANDE SAVINGS AND LOAN ASSC	1		0.38%	
SANDIA LABORATORY FEDERAL CREDIT UNION	1		0.38%	
SHARONVIEW FEDERAL CREDIT UNION	1		0.38%	
SIERRA PACIFIC MORTGAGE COMPANY INC	1	1	0.38%	
SOUTHWEST COLORADO FEDERAL CREDIT UNION	1		0.38%	
STEARNS LENDING LLC	1	1	0.38%	
SUN WEST MORTGAGE COMPANY INC	1		0.38%	
THIRD FEDERAL SAVINGS AND LOAN ASSOCIATION OF CLEVELAND	1		0.38%	
UNITED AMERICAN MORTGAGE CORPORATION	1	1	0.38%	
VANDERBILT MORTGAGE AND FINANCE INC	1		0.38%	
TOTAL LOANS FOR JUNE 2017:	261	104	100.00%	

Compliments of:
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Durango
 Land Title Office
 1211 Main Avenue
 Durango, CO 81301



New Unit Sales Detail

June 2017

Improved Residential New Unit Sales Detail:

Brm	Bath	Year Built	Size	Price	Legal	Unit Type	PPSF	Address
3	2.25	2016	2247	\$ 631,342.00	TRIMBLE CROSSING SUBD UNIT 56	SINGLEFAM	\$ 280.97	341 TRIMBLE CROSSING DR #56
3	2	2017	1360	\$ 279,900.00	DOVE RANCH UNIT 3 LOT 5 BLK 8	SINGLEFAM	\$ 205.81	1609 SOUTH TAYLOR CIR
4	2.5	2016	2040	\$ 445,000.00	LOS PRADOS DIVISION AMENDED LOT 11	SINGLEFAM	\$ 218.14	15 ENCANTADO CT
4	3	2017	3093	\$ 425,000.00	MESA MEADOWS PH III LOT 66	SINGLEFAM	\$ 137.41	605 HICKORY RIDGE

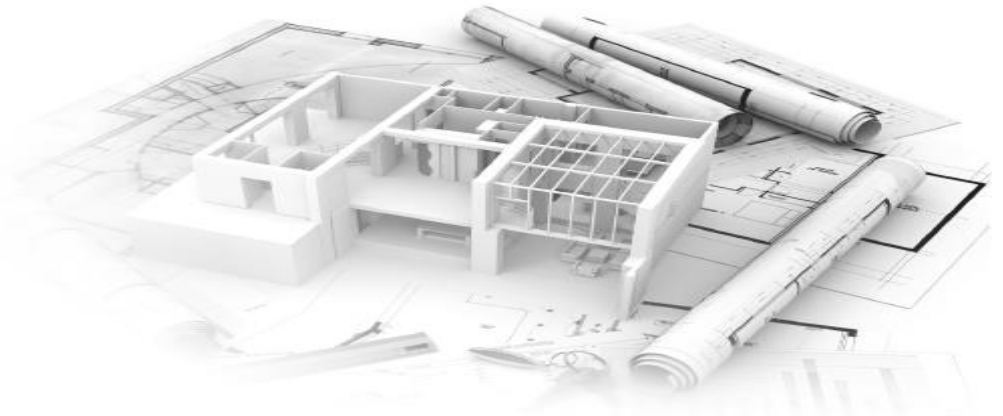
Summary of Improved Residential New Unit Sales:

Average Price:	\$ 445,310.50
Average PPSF:	\$ 210.58
Median Price:	\$ 435,000.00
# Transactions:	4
Gross Volume:	\$ 1,781,242.00

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NOTE: The above figures do not include time share interests, new vacant site transactions, or new commercial unit transactions. Data is deemed reliable but not guaranteed.