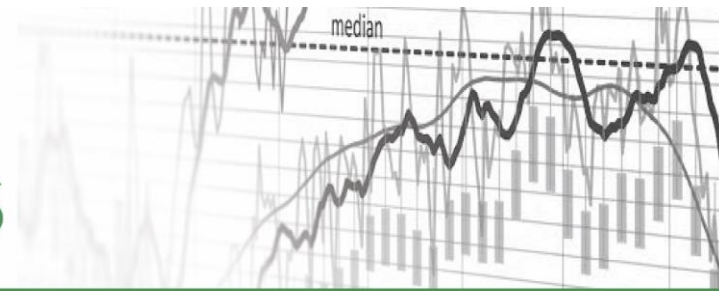
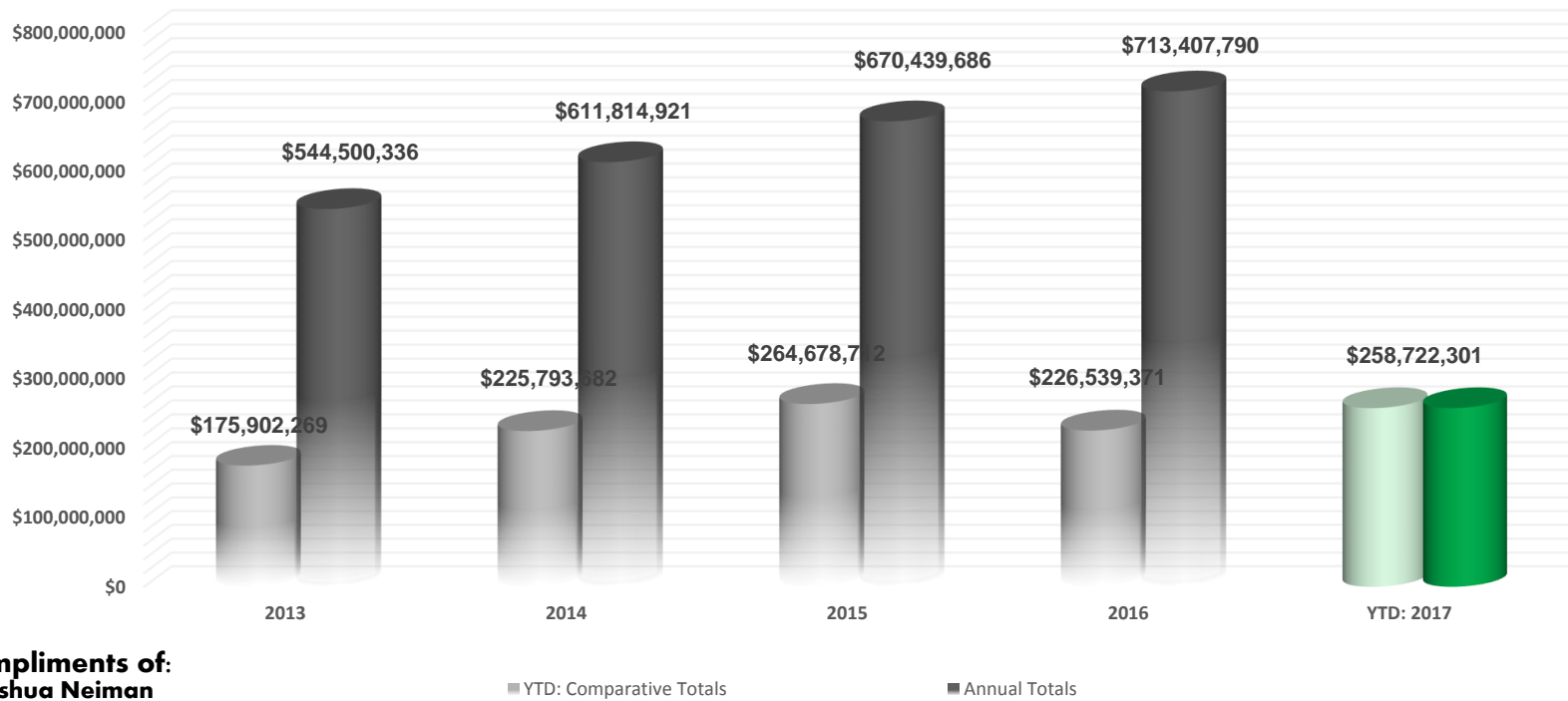




La Plata Market ANALYSIS



Historical Gross Sales Volume: 2013 - YTD: 2017



Compliments of:
Joshua Neiman
jneiman@ltgc.com
970.247.5860



Historical Gross Sales Summary

Gross Volume

Month	Actual 2013	Actual 2014	Dollar Volume % Change	Actual 2015	Dollar Volume % Change	Actual 2016	Dollar Volume % Change	Actual YTD: 2017	Dollar Volume % Change
January	\$28,096,843	\$41,097,381	46.27%	\$35,268,640	-14.18%	\$41,395,457	17.37%	\$45,690,697	10.38%
February	\$28,560,174	\$29,004,179	1.55%	\$73,038,156	151.82%	\$38,792,643	-46.89%	\$35,841,439	-7.61%
March	\$30,016,295	\$39,915,895	32.98%	\$48,128,656	20.58%	\$48,366,649	0.49%	\$43,513,982	-10.03%
April	\$42,285,424	\$37,349,293	-11.67%	\$52,818,750	41.42%	\$48,824,884	-7.56%	\$56,884,995	16.51%
May	\$46,943,533	\$78,426,933	67.07%	\$55,424,510	-29.33%	\$49,159,737	-11.30%	\$76,791,188	56.21%
June	\$51,379,726	\$62,696,620	22.03%	\$74,424,252	18.71%	\$76,716,030	3.08%		-100.00%
July	\$47,099,330	\$54,650,727	16.03%	\$61,540,286	12.61%	\$71,767,651	16.62%		-100.00%
August	\$50,058,672	\$65,693,665	31.23%	\$63,732,121	-2.99%	\$88,089,581	38.22%		-100.00%
September	\$43,702,170	\$51,053,575	16.82%	\$54,096,925	5.96%	\$68,699,842	26.99%		-100.00%
October	\$60,582,251	\$61,999,280	2.34%	\$64,152,064	3.47%	\$68,648,921	7.01%		-100.00%
November	\$33,731,995	\$37,229,699	10.37%	\$31,340,370	-15.82%	\$63,480,069	102.55%		-100.00%
December	\$82,043,923	\$52,697,674	-35.77%	\$56,474,956	7.17%	\$49,466,326	-12.41%		-100.00%
Year to Date:	\$175,902,269	\$225,793,682	28.36%	\$264,678,712	17.22%	\$226,539,371	-14.41%	\$258,722,301	14.21%
TOTAL	\$544,500,336	\$611,814,921	12.36%	\$670,439,686	9.58%	\$713,407,790	6.41%	\$258,722,301	-63.73%

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Number of Transactions

Month	# Transactions 2013	# Transactions 2014	Actual % Change	# Transactions 2015	Actual % Change	# Transactions 2016	Actual % Change	# Transactions YTD: 2017	Transactions % Change
January	107	97	-9.35%	106	9.28%	99	-6.60%	119	20.20%
February	100	90	-10.00%	88	-2.22%	96	9.09%	100	4.17%
March	97	115	18.56%	139	20.87%	127	-8.63%	132	3.94%
April	114	120	5.26%	125	4.17%	137	9.60%	154	12.41%
May	152	176	15.79%	167	-5.11%	154	-7.78%	206	33.77%
June	165	147	-10.91%	195	32.65%	202	3.59%		-100.00%
July	167	160	-4.19%	186	16.25%	194	4.30%		-100.00%
August	167	173	3.59%	190	9.83%	181	-4.74%		-100.00%
September	123	142	15.45%	168	18.31%	157	-6.55%		-100.00%
October	162	177	9.26%	134	-24.29%	190	41.79%		-100.00%
November	98	121	23.47%	105	-13.22%	172	63.81%		-100.00%
December	122	145	18.85%	150	3.45%	134	-10.67%		-100.00%
Year to Date:	570	598	4.91%	625	4.52%	613	-1.92%	711	15.99%
TOTAL	1574	1663	5.65%	1753	5.41%	1843	5.13%	711	-61.42%

This data is reported from the LaPlata County Clerk & Recorders office and believed to be accurate but is not guaranteed.
 Figures shown reflect transaction deeds only and do not include deeds on which a documentary fee was not paid.

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Market Analysis by Area

May 2017		All Transaction Summary					Residential Summary		
Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Bayfield	\$5,245,100	7%	22	11%	\$238,414	\$239,950	\$267,454	\$247,500	\$159
Bondad & HWY 550 South	\$776,000	1%	4	2%	\$194,000	\$218,500	\$288,500	dna	\$173
Breen/Marvel/Redmasa & Hwy 140 South	\$1,797,250	2%	5	2%	\$359,450	\$260,000	\$542,417	\$362,250	\$141
Dalton Ranch	\$888,000	0%	3	1%	\$296,000	\$210,000	\$518,000	dna	\$184
Durango In-Town	\$22,280,175	29%	40	19%	\$557,004	\$395,000	\$441,412	\$395,000	\$287
Durango West I	\$125,000	0%	1	0%	\$125,000	dna	\$0	\$0	\$0
Durango West II	\$1,227,400	2%	5	2%	\$245,480	\$247,500	\$279,133	\$274,900	\$150
Edgemont Highlands	\$5,179,295	7%	18	9%	\$287,739	\$147,500	\$535,116	\$527,450	\$261
Edgemont Ranch	\$522,000	1%	1	0%	\$522,000	\$522,000	\$522,000	\$522,000	\$227
Falfa/Oxford/Ignacio & Hwy 172/151 South	\$3,666,400	5%	13	6%	\$282,031	\$313,500	\$354,714	\$385,000	\$189
Glacier Club	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
Hesperus/Mancos & Hwy 160 West	\$1,766,500	2%	4	2%	\$441,625	\$541,250	\$555,500	\$550,000	\$191
North Valley & Electra Lake	\$4,123,300	5%	14	7%	\$294,521	\$285,000	\$331,044	\$373,900	\$227
Rafter J	\$1,299,650	2%	3	1%	\$433,217	\$442,650	\$433,217	\$442,650	\$184
Resort	\$1,517,900	2%	4	2%	\$379,475	\$433,950	\$475,967	\$527,900	\$360
Rural	\$1,921,400	3%	5	2%	\$384,280	\$389,000	\$420,250	dna	\$234
Shenandoah, Lake Durango, Trappers Crossing	\$2,497,500	3%	5	2%	\$499,500	\$337,500	\$424,167	\$337,500	\$205
Sky Ridge	\$570,000	1%	2	1%	\$285,000	dna	\$425,000	dna	\$214
The Valley & Hermosa (City Limits to Hermosa)	\$10,106,450	13%	18	9%	\$561,469	\$453,500	\$528,958	\$467,000	\$250
Three Springs	\$5,468,568	7%	17	8%	\$321,680	\$318,780	\$362,755	\$322,130	\$243
Vallecito Lake	\$5,813,300	8%	22	11%	\$264,241	\$232,200	\$344,113	\$285,000	\$190
Quit Claim Deeds	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
(Timeshare/Interval)	\$0	0%	0	0%	\$0	\$0	\$0	\$0	\$0
TOTAL	\$76,791,188	100%	206	100%	\$372,773	\$316,890	\$405,286	\$378,000	\$230
(NEW UNIT SALES)	\$9,038,163	12%	23	11%	\$392,964	\$345,116	\$430,158	\$386,950	\$239

Please note: Calculations are an unofficial tabulation of La Plata County records that are believed to be reasonably accurate but are not guaranteed.
Average & Median Residential Price & PPSF Includes: Statistically Viable Sales Only. Average PPSF is calculated for properties with available Square Footages.

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YTD. Market Analysis by Area

YTD: May 2017		All Transaction Summary					Residential Summary		
Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Bayfield	\$21,183,900	8%	85	12%	\$249,222	\$250,000	\$310,679	\$296,200	\$175
Bondad & HWY 550 South	\$4,252,000	2%	15	2%	\$283,467	\$345,116	\$387,375	\$348,500	\$181
Breen/Marvel/Redmasa & Hwy 140 South	\$3,956,175	2%	16	2%	\$247,261	\$222,250	\$394,025	\$290,000	\$122
Dalton Ranch	\$2,803,000	0%	7	1%	\$400,429	\$518,000	\$545,750	\$532,500	\$207
Durango In-Town	\$76,352,769	30%	153	22%	\$499,038	\$395,000	\$433,546	\$397,500	\$267
Durango West I	\$1,432,770	1%	8	1%	\$179,096	\$162,000	\$197,962	\$208,688	\$131
Durango West II	\$5,488,600	2%	15	2%	\$365,907	\$315,000	\$392,200	\$334,500	\$187
Edgemont Highlands	\$12,691,195	5%	35	5%	\$362,606	\$244,000	\$616,046	\$562,500	\$253
Edgemont Ranch	\$3,622,882	1%	9	1%	\$402,542	\$435,000	\$365,786	\$435,000	\$243
Falfa/Oxford/Ignacio & Hwy 172/151 South	\$10,594,586	4%	42	6%	\$252,252	\$295,000	\$327,236	\$345,000	\$177
Glacier Club	\$3,216,880	1%	5	1%	\$643,376	\$565,000	\$983,333	\$675,000	\$413
Hesperus/Mancos & Hwy 160 West	\$3,967,430	2%	17	2%	\$233,378	\$174,900	\$393,738	\$379,250	\$181
North Valley & Electra Lake	\$12,078,200	5%	40	6%	\$301,955	\$242,500	\$335,346	\$338,750	\$219
Rafter J	\$4,917,150	2%	13	2%	\$378,242	\$395,000	\$464,015	\$421,325	\$185
Resort	\$8,038,400	3%	25	4%	\$321,536	\$185,000	\$367,284	\$185,000	\$252
Rural	\$8,452,550	3%	31	4%	\$272,663	\$289,900	\$398,779	\$396,200	\$220
Shenandoah, Lake Durango, Trappers Crossing	\$12,066,500	5%	25	4%	\$482,660	\$390,000	\$563,375	\$540,000	\$236
Sky Ridge	\$4,746,000	2%	11	2%	\$431,455	\$380,000	\$621,333	\$532,000	\$205
The Valley & Hermosa (City Limits to Hermosa)	\$30,842,850	12%	48	7%	\$642,559	\$465,000	\$729,246	\$489,475	\$254
Three Springs	\$12,764,793	5%	36	5%	\$354,578	\$345,808	\$376,197	\$352,750	\$249
Vallecito Lake	\$14,815,133	6%	64	9%	\$231,486	\$218,700	\$293,898	\$266,500	\$181
Quit Claim Deeds	\$220,311	1%	6	1%	\$36,719	\$20,000	\$0	\$0	\$0
(Timeshare/Interval)	\$218,227	0%	5	1%	\$43,645	\$47,546	\$0	\$0	\$0
TOTAL	\$258,722,301	100%	711	100%	\$366,669	\$309,450	\$420,533	\$365,000	\$224
(NEW UNIT SALES)	\$28,483,688	11%	66	9%	\$431,571	\$374,450	\$454,978	\$421,000	\$240

Please note: Calculations are an unofficial tabulation of LaPlata County records that are believed to be reasonably accurate but are not guaranteed. Average & Median Residential Price & PPSF Includes: Statistically Viable Sales Only. Average PPSF is calculated for properties with available Square Footages.

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Market Snapshot by Area

YTD: 2017

Area	Average Price Single Family YTD: 2017	Average Price Multi-Family YTD: 2017	Average Price Vacant Land YTD: 2017
Bayfield	\$318,923	\$211,750	\$73,135
Bondad & HWY 550 South	\$402,000	\$285,000	\$126,800
Breen/Marvel/Redmasa & Hwy 140 South	\$394,025	\$0	\$123,063
Dalton Ranch	\$554,333	\$520,000	\$206,667
Durango In-Town	\$570,161	\$321,400	\$171,206
Durango West I	\$197,962	\$0	\$0
Durango West II	\$407,418	\$308,500	\$195,000
Edgemont Highlands	\$616,046	\$0	\$145,428
Edgemont Ranch	\$488,375	\$202,333	\$85,000
Falfa/Oxford/Ignacio & Hwy 172/151 South	\$327,236	\$0	\$104,458
Glacier Club	\$1,192,500	\$565,000	\$240,000
Hesperus/Mancos & Hwy 160 West	\$393,738	\$0	\$98,800
North Valley & Electra Lake	\$494,100	\$221,950	\$298,658
Rafter J	\$464,015	\$0	\$92,333
Resort	\$1,540,000	\$302,133	\$202,000
Rural	\$403,685	\$335,000	\$157,673
Shenandoah, Lake Durango, Trappers Crossing	\$666,545	\$336,400	\$257,083
Sky Ridge	\$669,600	\$380,000	\$203,250
The Valley & Hermosa (City Limits to Hermosa)	\$736,602	\$0	\$209,944
Three Springs	\$413,527	\$318,506	\$109,400
Vallecito Lake	\$303,800	\$0	\$69,915
Gross Live Average:	\$464,466	\$306,981	\$149,351

Please note: The above figures are an unofficial tabulation of LaPlata County records that are believed to be reasonably accurate. Sales believed to be inaccurate indicators of the market have been excluded. Full Interest, Fee Simple, Arms-Length transactions only, are shown in the Market Snapshot Report.

Area	Average PPSF Single Family YTD: 2017	Average PPSF Multi-Family YTD: 2017	Average PPAC Vacant Land YTD: 2017
Bayfield	\$177.27	\$147.59	\$179,174.26
Bondad & HWY 550 South	\$175.27	\$224.59	\$12,106.92
Breen/Marvel/Redmasa & Hwy 140 South	\$122.36	\$0.00	\$6,611.07
Dalton Ranch	\$214.19	\$185.38	\$532,814.12
Durango In-Town	\$279.85	\$256.49	\$658,204.17
Durango West I	\$130.68	\$0.00	\$0.00
Durango West II	\$190.14	\$168.79	\$5,182.32
Edgemont Highlands	\$253.15	\$0.00	\$358,348.80
Edgemont Ranch	\$230.77	\$259.30	\$93,406.59
Falfa/Oxford/Ignacio & Hwy 172/151 South	\$177.35	\$0.00	\$89,366.81
Glacier Club	\$402.39	\$433.61	\$277,456.65
Hesperus/Mancos & Hwy 160 West	\$180.81	\$0.00	\$95,367.74
North Valley & Electra Lake	\$274.19	\$178.73	\$164,486.03
Rafter J	\$184.68	\$0.00	\$27,096.23
Resort	\$401.03	\$243.59	\$1,092,640.02
Rural	\$220.68	\$204.77	\$14,102.73
Shenandoah, Lake Durango, Trappers Crossing	\$254.79	\$195.77	\$138,574.01
Sky Ridge	\$210.57	\$179.97	\$262,258.48
The Valley & Hermosa (City Limits to Hermosa)	\$253.64	\$0.00	\$794,493.09
Three Springs	\$259.65	\$231.55	\$814,076.63
Vallecito Lake	\$178.31	\$0.00	\$154,113.73
Gross Live PPSF:	\$219.23	\$237.00	\$289,364.98

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Price Point Index

May 2017

Residential Summary

	# Transactions	Gross Volume	Percentage Gross
<=100,000	2	\$114,000	0%
100,001 to 200,000	10	\$1,631,200	3%
200,001 to 300,000	32	\$8,353,040	15%
300,001 to 400,000	37	\$13,437,278	25%
400,001 to 500,000	20	\$8,911,375	16%
500,001 to 600,000	19	\$10,289,995	19%
600,001 to 700,000	3	\$2,029,000	4%
700,001 to 800,000	4	\$3,035,000	6%
800,001 to 900,000	3	\$2,541,500	5%
900,001 to 1,000,000	2	\$1,904,000	4%
1,000,001 to 1,500,000	2	\$2,061,900	4%
1,500,001 to 2,000,000	0	\$0	0%
over \$2 Million	0	\$0	0%
Total:	134	\$54,308,288	100%

Residential Price Index

May 2017	Number Trans.	Total Volume	Average Price
Single Family	96	\$43,017,220	\$448,096
Multi Family	38	\$11,291,068	\$297,133
Vacant Land	51	\$8,298,400	\$162,714
YTD: 2017	Number Trans.	Total Volume	Average Price
Single Family	336	\$156,060,615	\$464,466
Multi Family	130	\$39,907,568	\$306,981
Vacant Land	163	\$24,344,154	\$149,351

Commercial Index

May 2017 Commercial Sales	Number Trans.	Total Volume	Average Price
Commercial Improved	10	\$11,458,400	\$1,145,840
Commercial Vacant	1	\$1,250,000	\$1,250,000
Development Vacant	0	\$0	\$0
YTD: 2017 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	26	\$25,666,733	\$987,182
Commercial Vacant	13	\$4,889,510	\$376,116
Development Vacant	3	\$2,292,382	\$764,127

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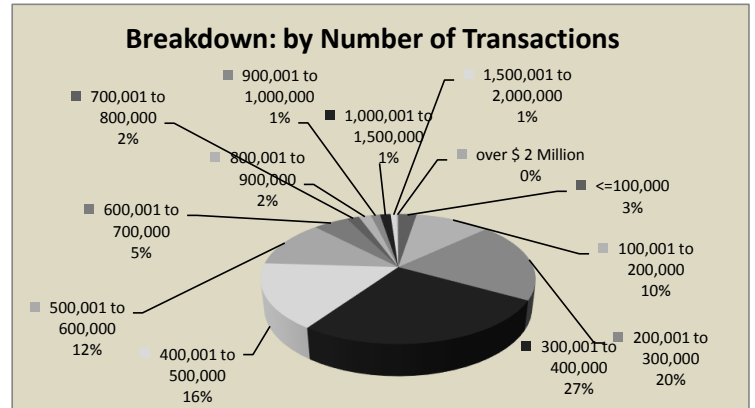
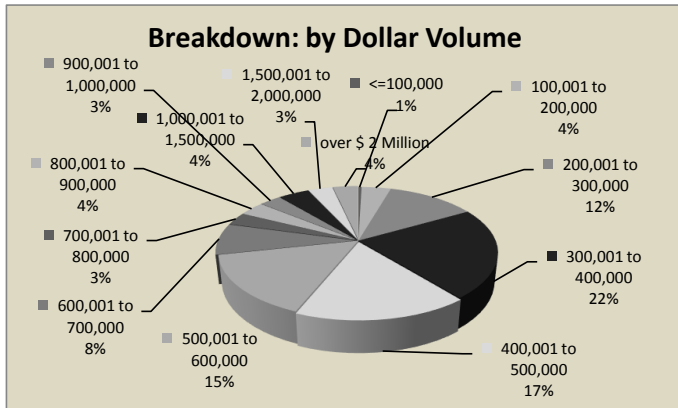


YTD. Price Point Index

YTD: 2017

Residential Summary

	# Transactions	Gross Volume	Percentage Gross
<=100,000	12	\$862,279	0%
100,001 to 200,000	49	\$7,904,300	4%
200,001 to 300,000	93	\$24,000,540	12%
300,001 to 400,000	124	\$43,803,208	22%
400,001 to 500,000	76	\$33,512,050	17%
500,001 to 600,000	55	\$30,155,995	15%
600,001 to 700,000	23	\$15,113,400	8%
700,001 to 800,000	8	\$6,099,000	3%
800,001 to 900,000	8	\$6,918,000	4%
900,001 to 1,000,000	6	\$5,884,000	3%
1,000,001 to 1,500,000	7	\$8,278,900	4%
1,500,001 to 2,000,000	4	\$6,586,511	3%
over \$ 2 Million	1	\$6,850,000	3%
Total:	466	\$195,968,183	100%



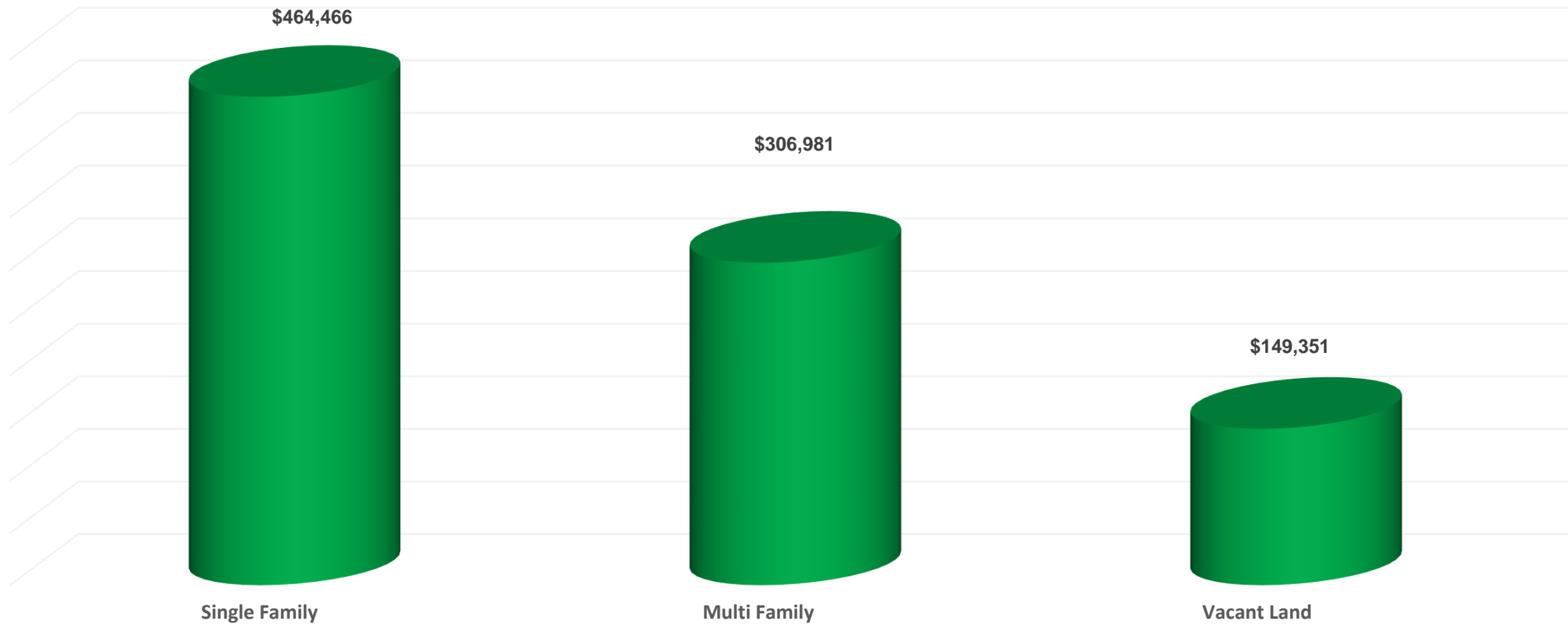
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Average Price History: YTD: 2017



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■ YTD: 2017



Market Highlights

May 2017

Highest Priced Residential Sale:

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Purchaser City	Purchaser State
3	2.5	1990	2928	\$ 1,056,900.00	Hillcrest Estates Lot 11	BRACKSIECK GEORGE LLOYD	\$ 360.96	5/31/2017	21 JENKINS DR	DURANGO	CO



21 Jenkins Drive

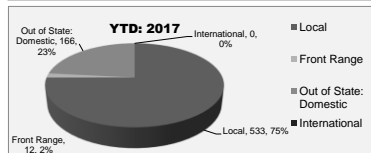
Highest Price PSF Residential Sale:

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Purchaser City	Purchaser State
2	1	1923	697	\$ 360,000.00	City of Durango Lot 25 Blk 15	BERUTICH LAUREN	\$ 516.50	5/10/2017	412 E 5TH AVE	DURANGO	CO

Bank Sales Detail:

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address	Bank Reference/Comments
4	3.5	2006	6665	\$ 760,000.00	M&B: SEC 3 TWN 36 RNG 9	PALMER PIPE AND CONSTRUCTION LLC	\$ 114.03	5/10/2017	8350 CR 203	Bank: GLACIER BANK
2	1	1960	960	\$ 110,000.00	Paso Del Gielo TH Subd Unit 4	ALFORD JOAN ISGAR	\$ 114.58	5/17/2017	454 N SKYLANE DR #4	Bank: SECRETARY OF HOUSING & URBAN DEVELOPMENT

Purchaser Abstract:



All Sales: May 2017

Origin of Buyer	# of Trans.	% Overall
Local	155	75%
Front Range	3	1%
Out of State: Domestic	48	23%
International	0	0%
Total Sales	206	100%

All Sales: YTD: 2017

Origin of Buyer	# of Trans.	% Overall
Local	533	75%
Front Range	12	2%
Out of State: Domestic	166	23%
International	0	0%
Total Sales	711	100%

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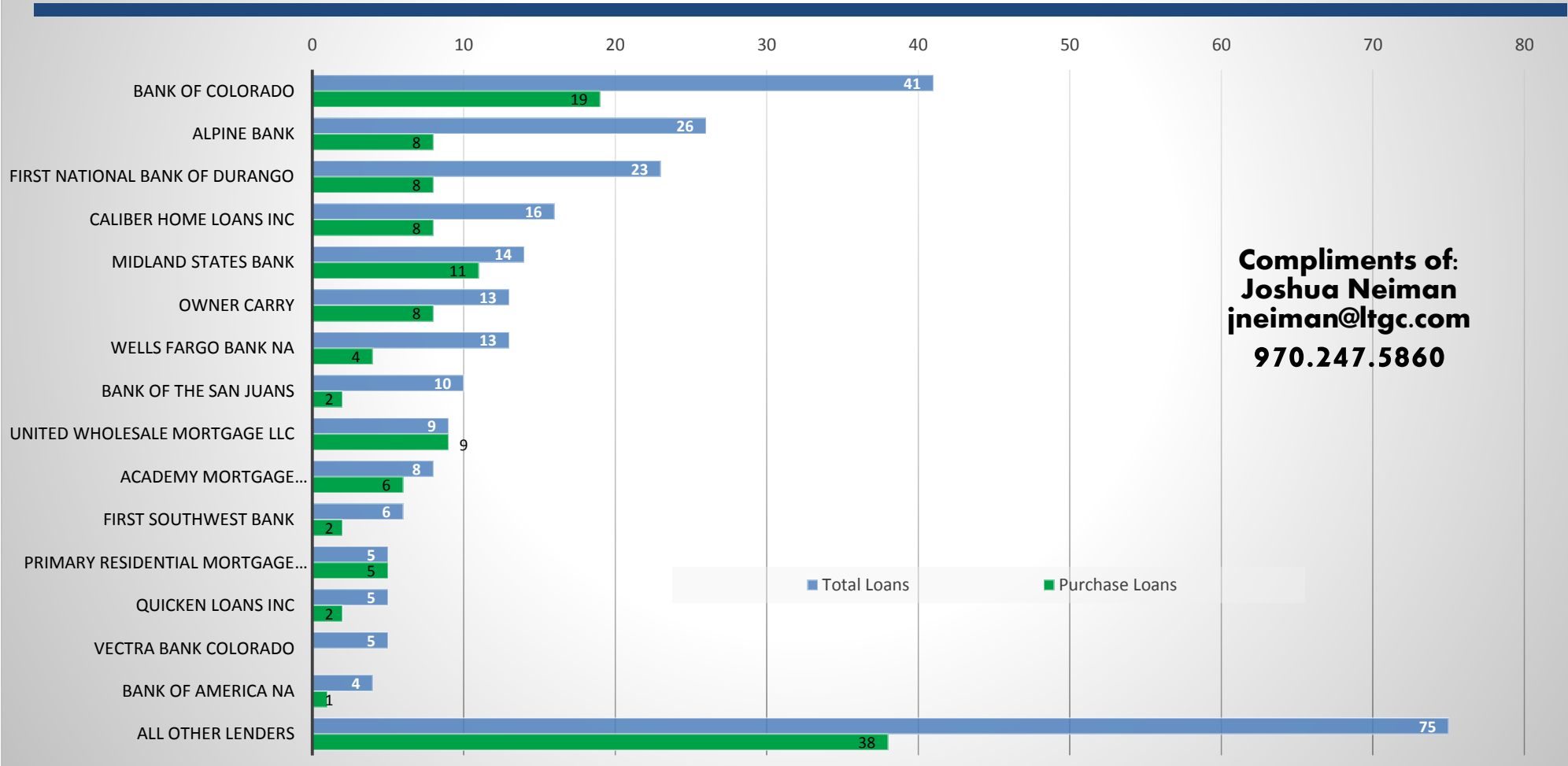


Lender Analysis

May 2017 - Total Loans: 273

131 Loans or 64% of sales had financing at the time of Sale - 36% were Cash

142 Refinances



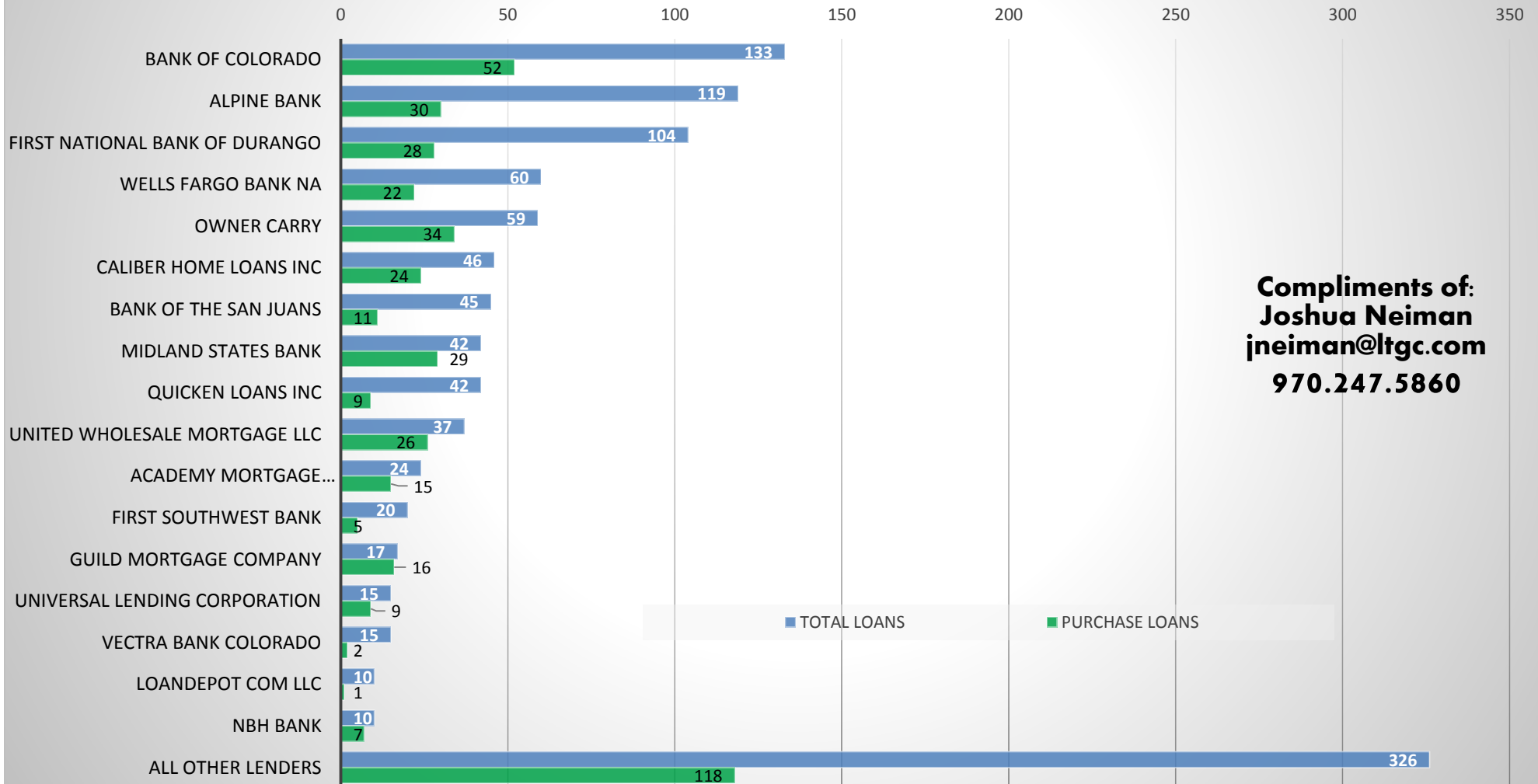
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Lender Analysis

YTD: 2017 - Total Loans: 1124

438 Loans or 62% of sales had financing at the time of Sale - 38% were Cash
686 Refinances



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Lender Listing

LENDER	NUMBER LOANS	(PURCHASE LOANS)	PERCENTAGE TOTAL (OVERALL)	
BANK OF COLORADO	41	19	15.02%	Top 73% Lenders for May 2017 La Plata County
ALPINE BANK	26	8	9.52%	
FIRST NATIONAL BANK OF DURANGO	23	8	8.42%	
CALIBER HOME LOANS INC	16	8	5.86%	
MIDLAND STATES BANK	14	11	5.13%	
OWNER CARRY	13	8	4.76%	
WELLS FARGO BANK NA	13	4	4.76%	
BANK OF THE SAN JUANS	10	2	3.66%	
UNITED WHOLESAL MORTGAGE LLC	9	9	3.30%	
ACADEMY MORTGAGE CORPORATION	8	6	2.93%	
FIRST SOUTHWEST BANK	6	2	2.20%	
PRIMARY RESIDENTIAL MORTGAGE INC	5	5	1.83%	
QUICKEN LOANS INC	5	2	1.83%	
VECTRA BANK COLORADO	5		1.83%	
BANK OF AMERICA NA	4	1	1.47%	
ALL OTHER LENDERS	75	38	27.47%	
GUILD MORTGAGE COMPANY	3	3	1.10%	
HOMESFUND	3	3	1.10%	
REGION 9 ECONOMIC DEVELOPMENT DISTRICT OF SOUTHWEST CO	3		1.10%	
UNIVERSAL LENDING CORPORATION	3	1	1.10%	
CORNERSTONE HOME LENDING INC	2	2	0.73%	
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	2	1	0.73%	
LAPLATA COUNTY PUBLIC TRUSTEE	2	1	0.73%	
MICHIGAN MUTUAL INC	2	1	0.73%	
NEW PENN FINANCIAL LLC	2	2	0.73%	
US BANK NA	2	1	0.73%	
1ST RATE HOME MORTGAGE INC	1		0.37%	
AMCAP MORTGAGE LTD	1	1	0.37%	
AMERICAN FINANCIAL RESOURCES INC	1	1	0.37%	
BAY EQUITY LLC	1	1	0.37%	
CARDINAL FINANCIAL COMPANY LP	1		0.37%	
CATALYST LENDING INC	1	1	0.37%	
CITIBANK NA	1		0.37%	
CITIZENS BANK OF PAGOSA SPRINGS	1		0.37%	
CITY BANK	1		0.37%	
CITY BANK MORTGAGE	1	1	0.37%	
CLEARPATH LENDING	1		0.37%	
COLORADO HOUSING AND FINANCE AUTHORITY	1	1	0.37%	
COMMUNITY BANKS OF COLORADO	1		0.37%	
DITECH FINANCIAL LLC	1		0.37%	
DOLORES STATE BANK	1		0.37%	
E MORTGAGE MANAGEMENT LLC	1		0.37%	
EVERBANK	1	1	0.37%	
EVERETT FINANCIAL INC	1	1	0.37%	
FARMERS AND STOCKMENS BANK	1		0.37%	
FIFTH THIRD MORTGAGE CO	1	1	0.37%	
FIRST AMERICAN BANK	1		0.37%	
FIRST COMMUNITY MORTGAGE INC	1		0.37%	
FIRST UNITED BANK AND TRUST COMPANY	1	1	0.37%	
FREEDOM MORTGAGE CORPORATION	1		0.37%	
GUARANTEED RATE INC	1		0.37%	
HOME POINT FINANCIAL CORPORATION	1		0.37%	
HOMEOWNERS FINANCIAL GROUP USA LLC	1	1	0.37%	
HOMES DIRECT OF ESPANOLA LLC	1		0.37%	
LOANDEPOT COM LLC	1		0.37%	
MANN MORTGAGE LLC	1	1	0.37%	
MB FINANCIAL BANK NA	1	1	0.37%	
MORGAN STANLEY PRIVATE BANK NA	1		0.37%	
NATIONSTAR MORTGAGE LLC	1		0.37%	
NBH BANK	1	1	0.37%	
NBKC BANK	1	1	0.37%	
NORTH AMERICAN SAVINGS BANK FSB	1	1	0.37%	
OPEN MORTGAGE LLC	1		0.37%	
PROVIDENT FUNDING ASSOCIATES LP	1		0.37%	
REMICA INVESTMENTS LLC	1	1	0.37%	
RIO GRANDE SAVINGS & LOAN ASSOCIATION	1	1	0.37%	
SECRETARY OF HOUSING AND URBAN DEVELOPMENT	1		0.37%	
STORE CAPITAL ACQUISITIONS LLC	1		0.37%	
SUNTRUST MORTGAGE INC	1		0.37%	
TEXAS CAPITAL BANK NA	1		0.37%	
THIRD FEDERAL SAVINGS AND LOAN ASSOCIATION OF CLEVELAND	1		0.37%	
TURNER INVESTMENT CORPORATION	1	1	0.37%	
UNITED STATES OF AMERICA	1	1	0.37%	
UNIVERSAL AMERICAN MORTGAGE COMPANY LLC	1	1	0.37%	
USAA FEDERAL SAVINGS BANK	1	1	0.37%	
VIP MORTGAGE INC	1	1	0.37%	
WEST GATE BANK	1		0.37%	
TOTAL LOANS FOR MAY 2017:	273	131	100.00%	

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Durango
 Land Title Office
 1211 Main Avenue
 Durango, CO 81301



New Unit Sales Detail

May 2017

Improved Residential New Unit Sales Detail:

Brm	Bath	Year Built	Size	Price	Legal	Unit Type	PPSF	Address
2	2	2017	1300	\$ 310,292.00	Pioneer TH I Unit 2	MULTIFAM	\$ 238.69	168 PIONEER AVE
		2017	N/A	\$ 1,005,000.00	Neuenschwander Leidy Boundary Adjustment Lot 2	SINGLEFAM	N/A	N/A
3	3	2017	2800	\$ 699,000.00	River Oaks TH @ Escalante Crossing Lot 9B	MULTIFAM	\$ 249.64	143 RIVER OAKS DRIVE, #B
3	4	2017	1500	\$ 237,900.00	Dove Ranch Unit 3 Lot 11 Blk 10	SINGLEFAM	\$ 158.60	1721 NORTH TAYLOR CIR
2	2	2017	1332	\$ 311,180.00	Pioneer TH I Unit 3	MULTIFAM	\$ 233.62	176 PIONEER AVE
3	2	2016	1657	\$ 490,000.00	Three Springs Village I Lot 37 PH C	SINGLEFAM	\$ 295.72	545 PROSPECTOR AVE
		2017	N/A	\$ 532,500.00	Twin Buttes Lot 44 PH I	SINGLEFAM	N/A	37 YUCCA CT
3	2	2016	2026	\$ 451,500.00	Ludington Meadows Subd Lot 5	SINGLEFAM	\$ 222.85	215 ENCANTADO LN
2	2	2017	1300	\$ 296,500.00	Pioneer TH I Unit 4	MULTIFAM	\$ 228.08	184 PIONEER AVE
2	2	2017	1300	\$ 297,440.00	Pioneer TH I Unit 7	MULTIFAM	\$ 228.80	208 PIONEER AVE
3	2	2016	1809	\$ 517,500.00	Edgemont Highlands Lot 286 PH IV	SINGLEFAM	\$ 286.07	105 WINDOW LAKE TRL
2	2	2017	1300	\$ 295,000.00	Pioneer TH I Unit 6	MULTIFAM	\$ 226.92	200 PIONEER AVE
2	2	2017	1331	\$ 345,116.00	Pioneer TH I Unit 1	MULTIFAM	\$ 259.29	160 PIONEER AVE
3	2	2016	1657	\$ 432,000.00	Three Springs Village I Lot 20 PH A	SINGLEFAM	\$ 260.71	205 PROSPECTOR AVE
3	2	2016	1657	\$ 429,000.00	Three Springs Village I Lot 19 PH A	SINGLEFAM	\$ 258.90	225 PROSPECTOR AVE
3	2	2016	1632	\$ 400,000.00	Spring Creek Village Lot 20	SINGLEFAM	\$ 245.10	63 SPRING CREEK VILLGE COURT
3	2.5	2015	2064	\$ 373,900.00	Crimson Cliff TH Lot 50 PH VI	MULTIFAM	\$ 181.15	N/A
2	2	2017	1300	\$ 325,260.00	Pioneer TH I Unit 5	MULTIFAM	\$ 250.20	192 PIONEER AVE
2	2	2017	1331	\$ 318,780.00	Pioneer TH I Unit 8	MULTIFAM	\$ 239.50	216 PIONEER AVE
3	2.5	2016	2272	\$ 535,295.00	Edgemont Highlands Lot 173 PH IIC	SINGLEFAM	\$ 235.61	128 BIG BEND CT

Summary of Improved Residential New Unit Sales:

Average Price:	\$ 430,158.15
Average PPSF:	\$ 238.86
Median Price:	\$ 386,950.00
# Transactions:	20
Gross Volume:	\$ 8,603,163.00

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