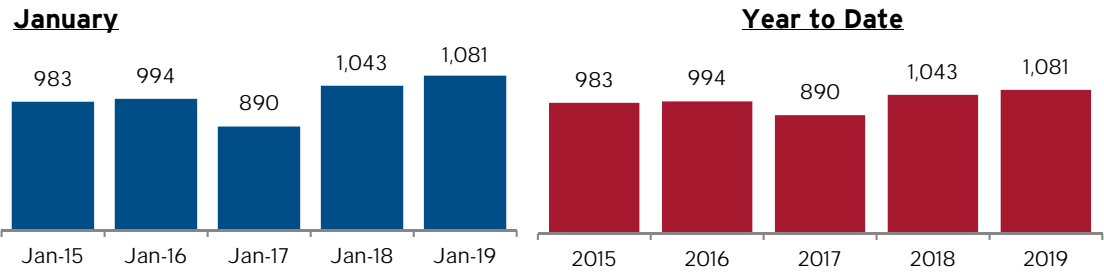


Market Overview



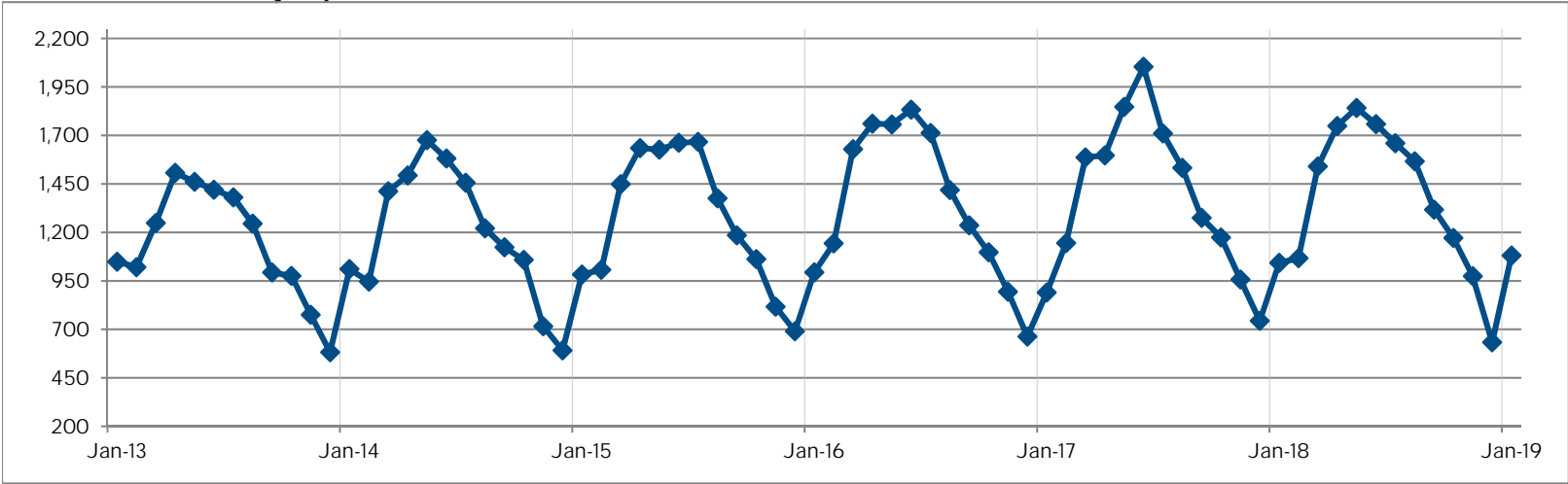
Key Metrics	Historical Sparkbars	January 2018	January 2019	Percent Change	YTD 2018	YTD 2019	Percent Change
New Listings		1,043	1,081	3.64%	1,043	1,081	3.64%
Pending		810	760	-6.17%	810	760	-6.17%
Sold Listings		848	794	-6.37%	848	794	-6.37%
Median Sales Price		295,000	304,250	3.14%	295,000	304,250	3.14%
Average Sales Price		331,346	342,283	3.30%	331,346	342,283	3.30%
Pct. Of List Price Received		99.4	99.3	-0.10%	99.4	99.3	-0.10%
Days on Market		36	45	25.00%	36	45	25.00%
Active Listings		972	1,262	29.84%	972	1,262	29.84%

Market Overview



	New Listings	Percent Change
01/2015	983	
01/2016	994	1.12%
01/2017	890	-10.46%
01/2018	1,043	17.19%
01/2019	1,081	3.64%

Historical New Listings by Month

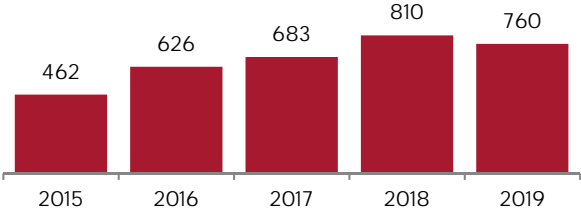
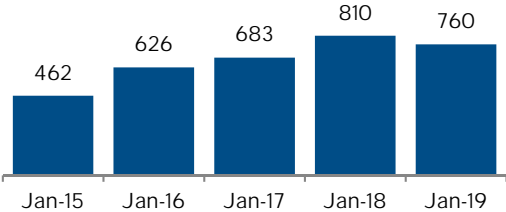


Market Overview



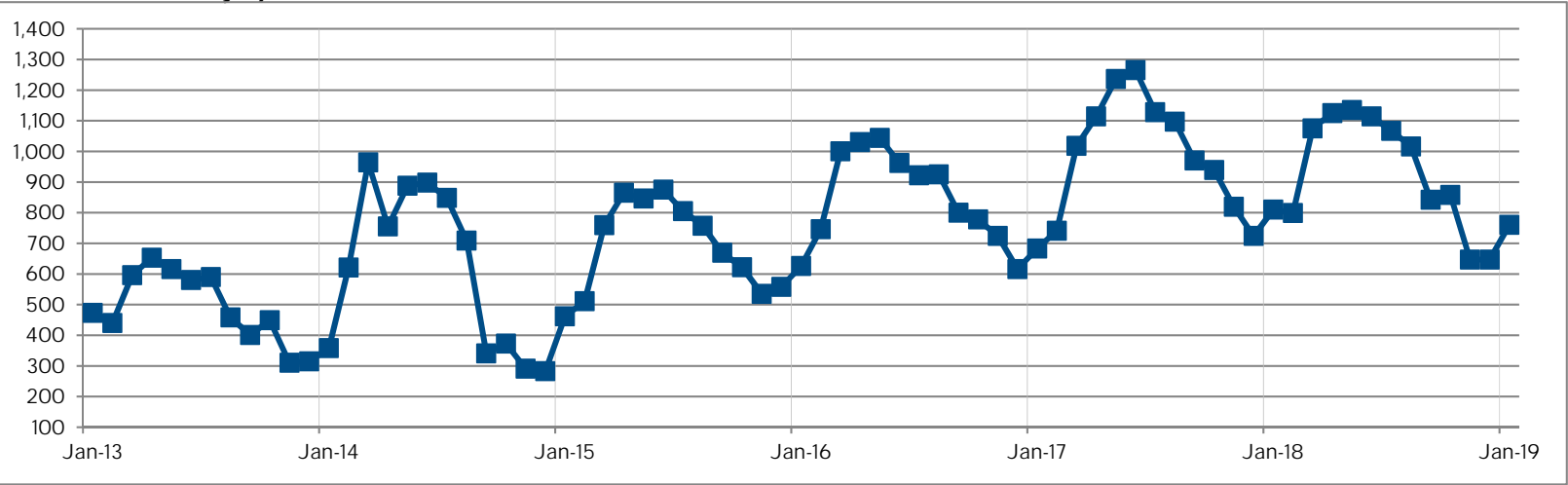
January

Year to Date

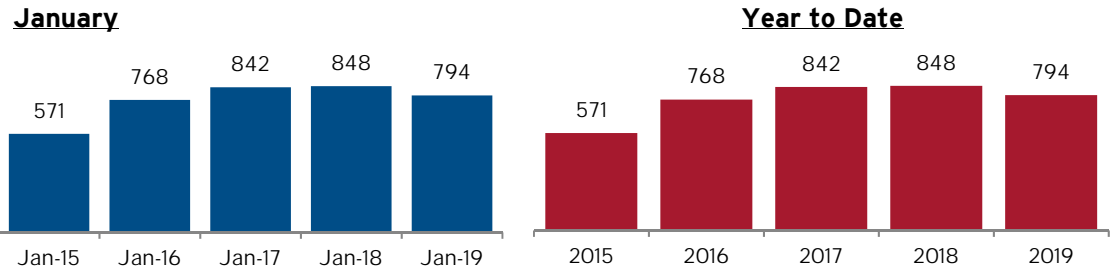


	Pending	Percent Change
01/2015	462	
01/2016	626	35.50%
01/2017	683	9.11%
01/2018	810	18.59%
01/2019	760	-6.17%

Historical Pending by Month

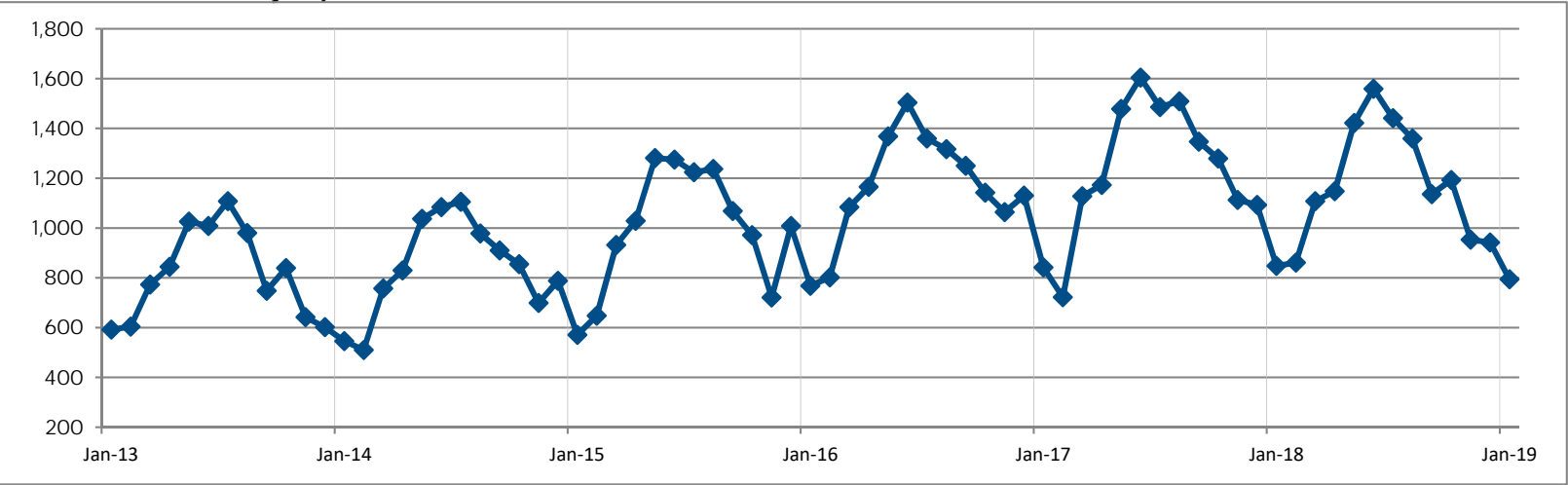


Market Overview



	Sold Listings	Percent Change
01/2015	571	
01/2016	768	34.50%
01/2017	842	9.64%
01/2018	848	0.71%
01/2019	794	-6.37%

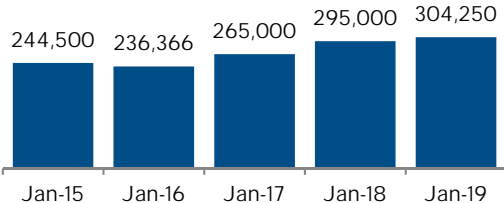
Historical Sold Listings by Month



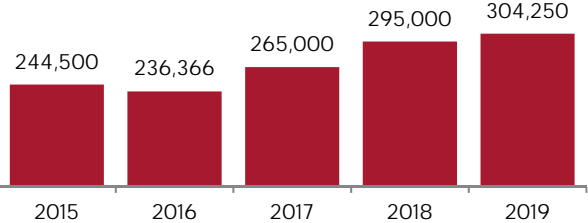
Market Overview



January

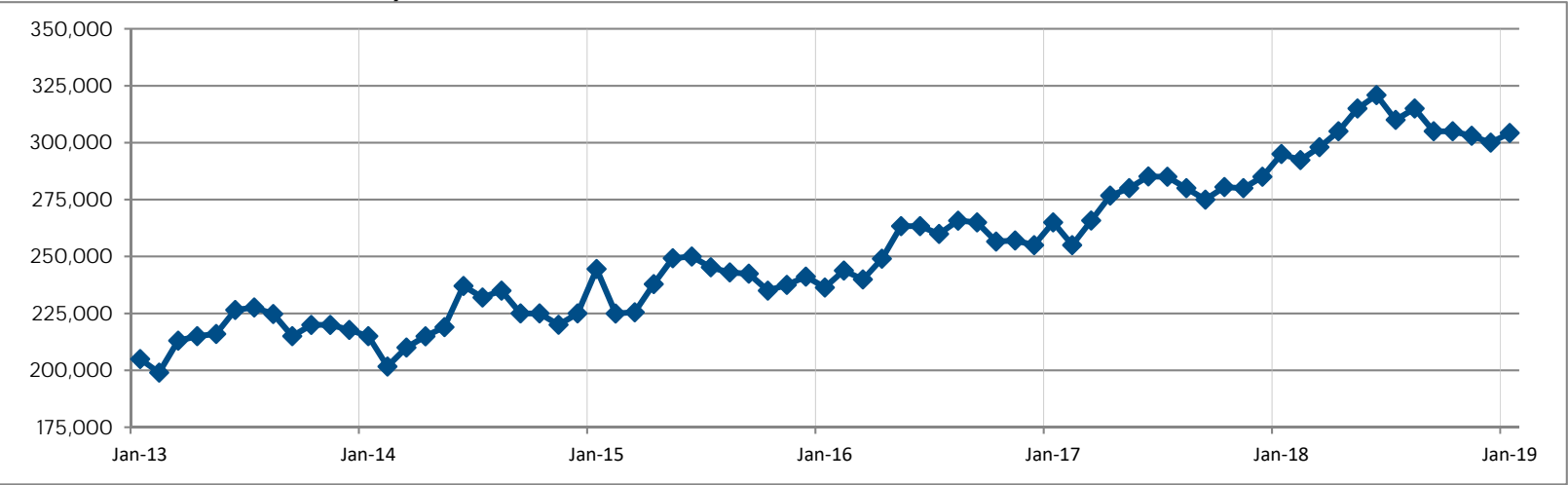


Year to Date - Median



	Median Sales Price	Percent Change
01/2015	244,500	
01/2016	236,366	-3.33%
01/2017	265,000	12.11%
01/2018	295,000	11.32%
01/2019	304,250	3.14%

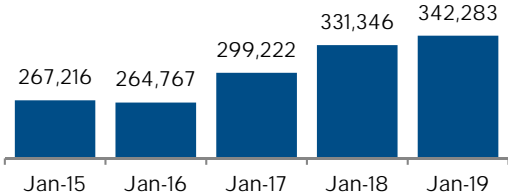
Historical Median Sales Price by Month



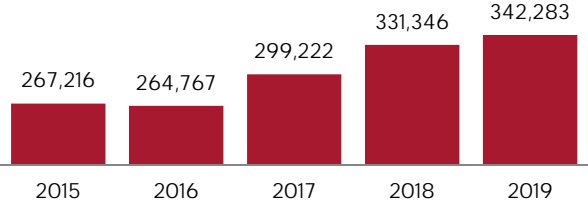
Market Overview



January

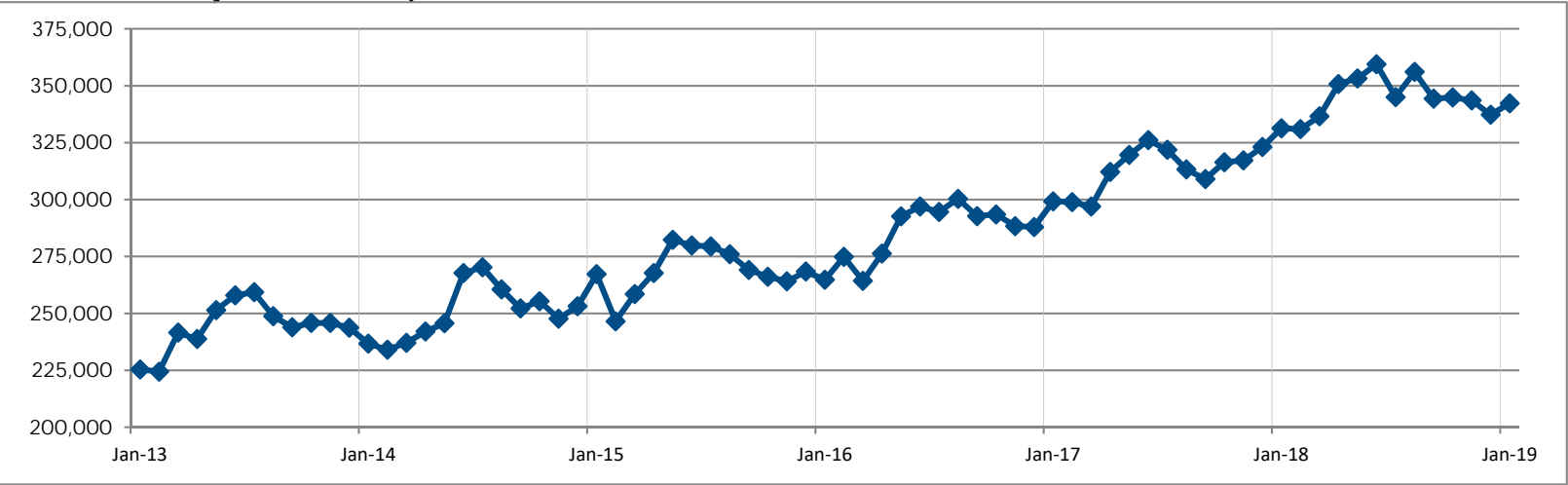


Year to Date - Average



	Average Sales Price	Percent Change
01/2015	267,216	
01/2016	264,767	-0.92%
01/2017	299,222	13.01%
01/2018	331,346	10.74%
01/2019	342,283	3.30%

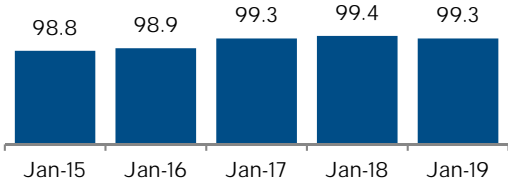
Historical Average Sales Price by Month



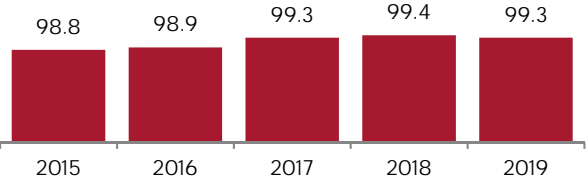
Market Overview



January

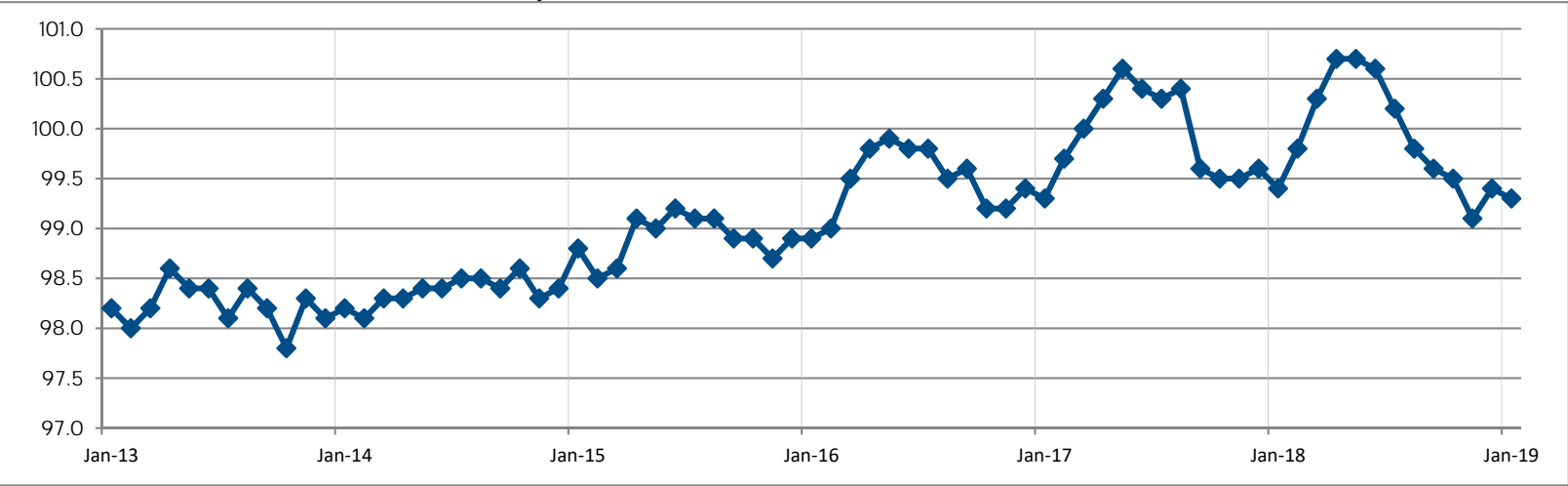


Year to Date - Average

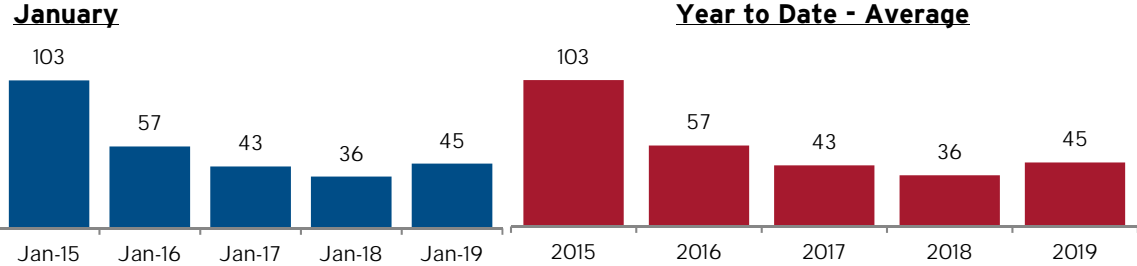


	Pct of List Recvd	Percent Change
01/2015	98.8	
01/2016	98.9	0.10%
01/2017	99.3	0.40%
01/2018	99.4	0.10%
01/2019	99.3	-0.10%

Historical Percent of List Price Received by Month

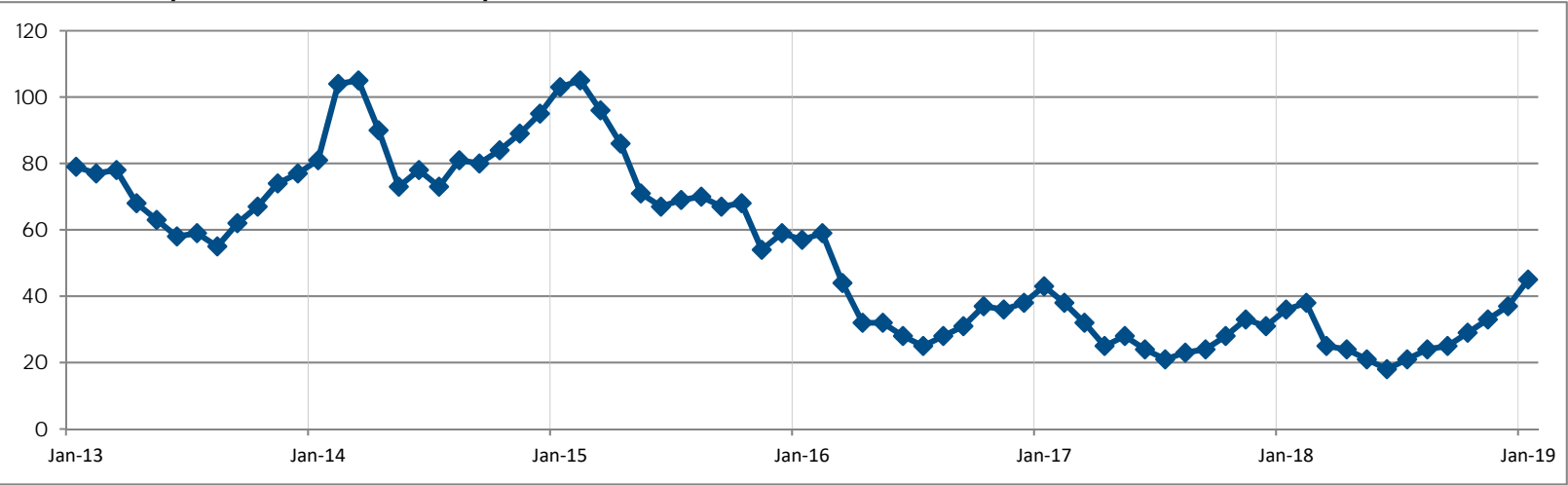


Market Overview



	DOM	Percent Change
01/2015	103	
01/2016	57	-44.66%
01/2017	43	-24.56%
01/2018	36	-16.28%
01/2019	45	25.00%

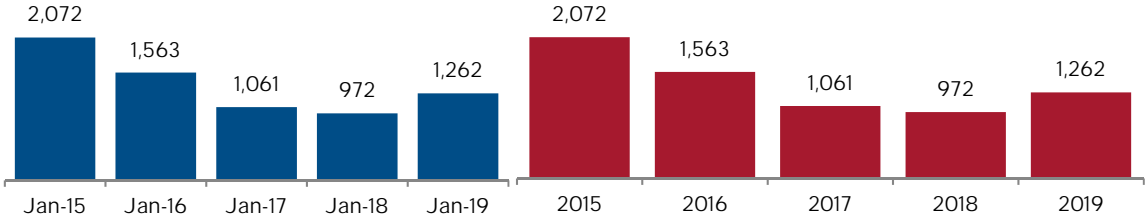
Historical Days on Market Until Sale by Month



Market Overview



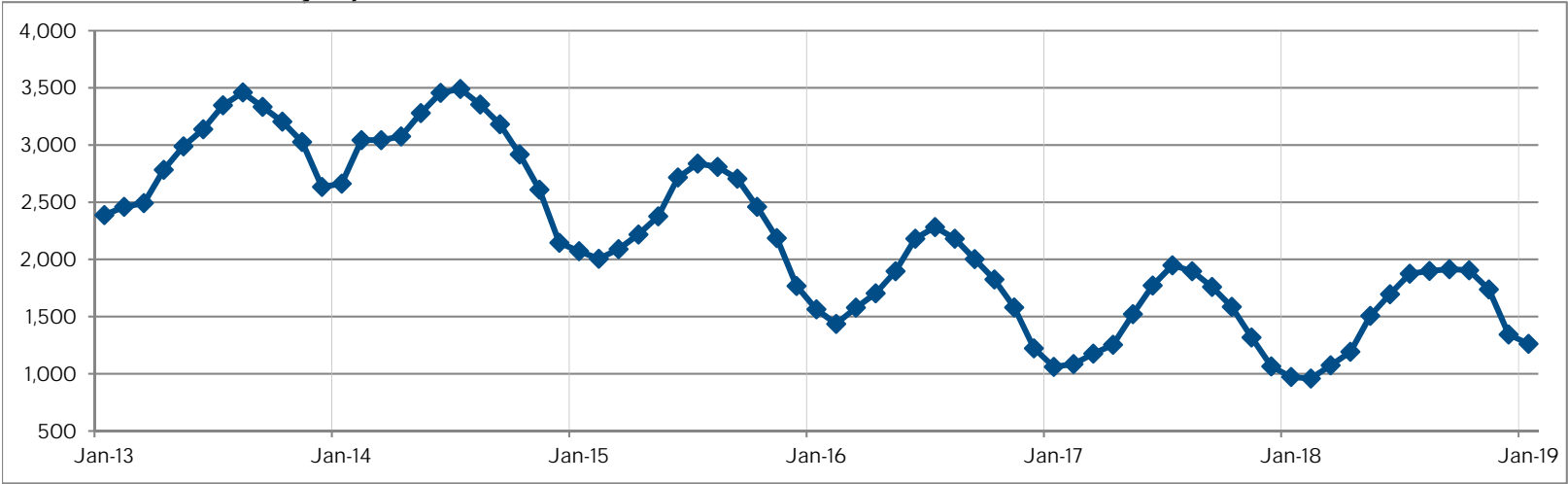
January



Year to Date - Average

	Active Listings	Percent Change
01/2015	2,072	
01/2016	1,563	-24.57%
01/2017	1,061	-32.12%
01/2018	972	-8.39%
01/2019	1,262	29.84%

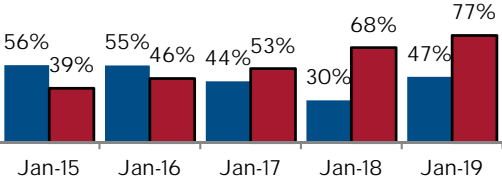
Historical Active Listings by Month



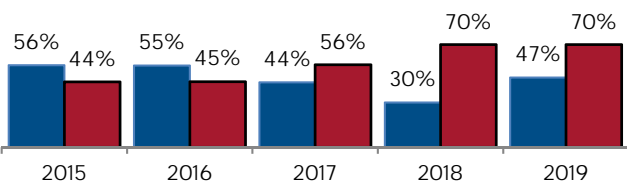
Market Overview



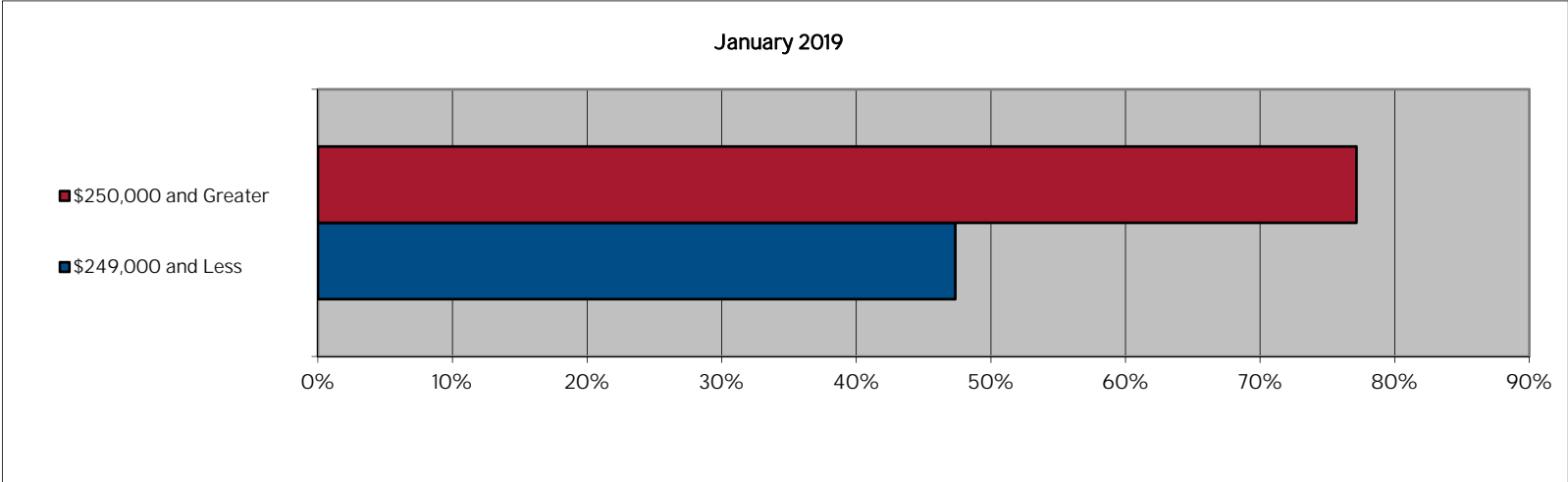
January



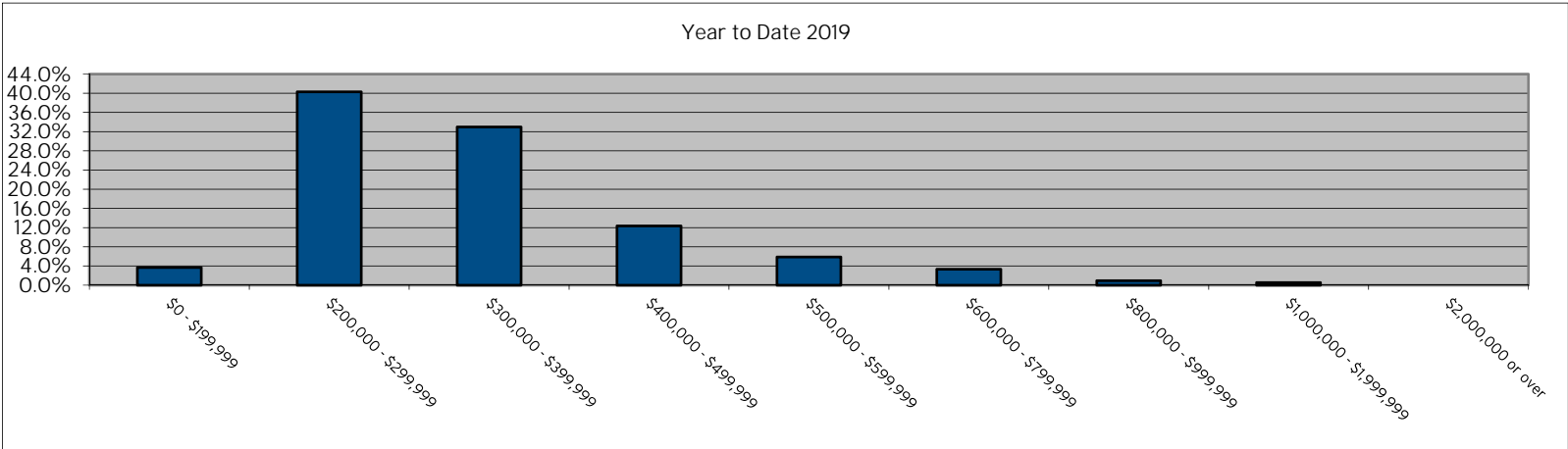
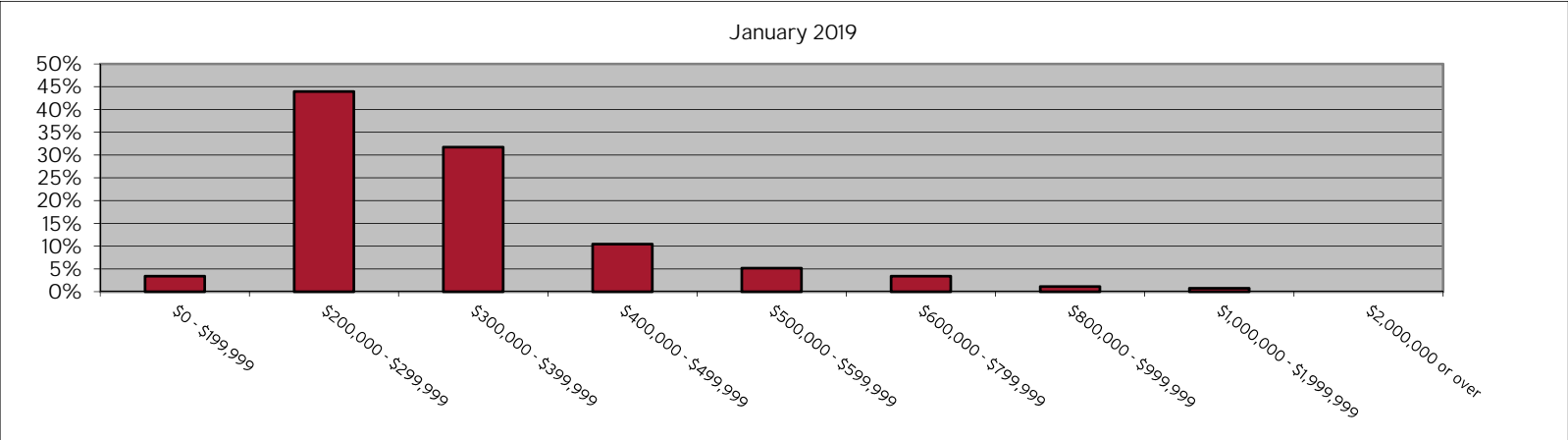
Year to Date



Percent of Sales by Price



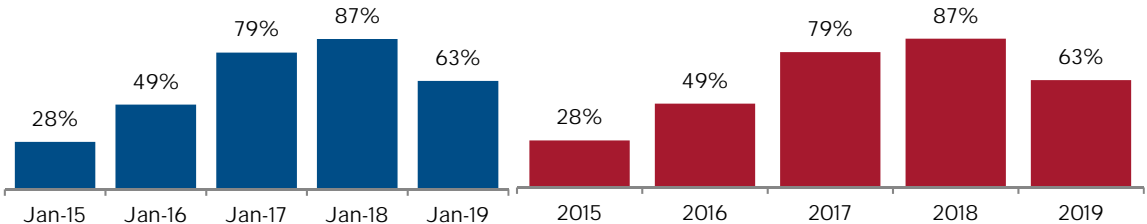
Market Overview



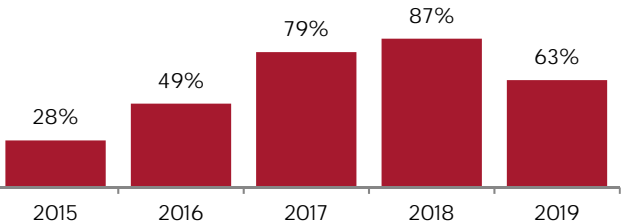
Market Overview



January

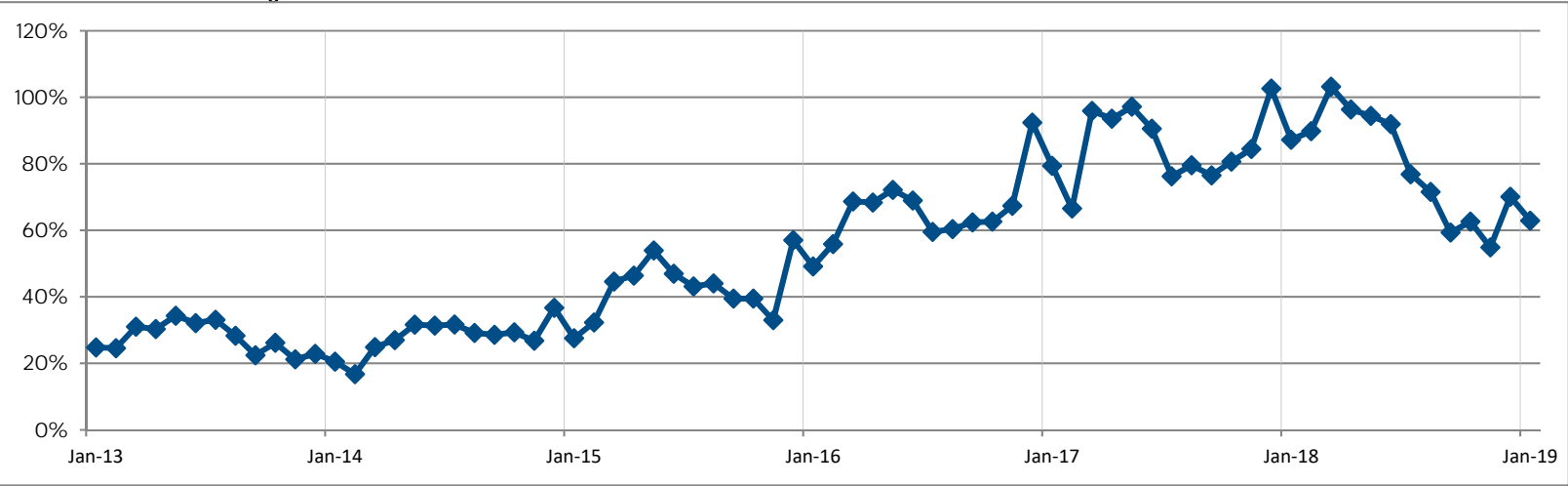


Year to Date - Average

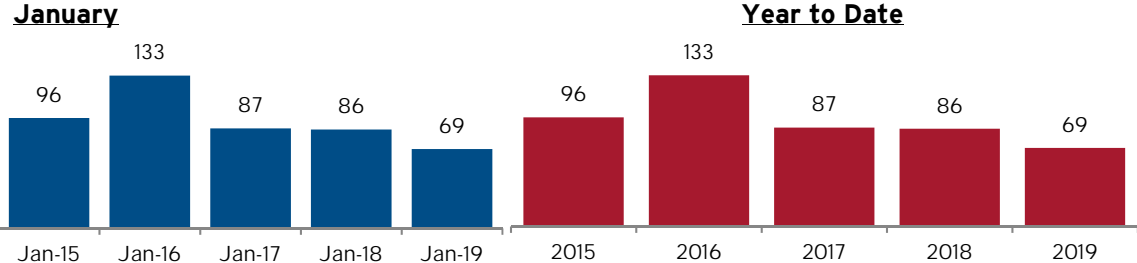


	Sales as a % of Active Listings	Percent Change
01/2015	28%	
01/2016	49%	78.30%
01/2017	79%	61.51%
01/2018	87%	9.93%
01/2019	63%	-27.88%

Sales as a % of Active Listings

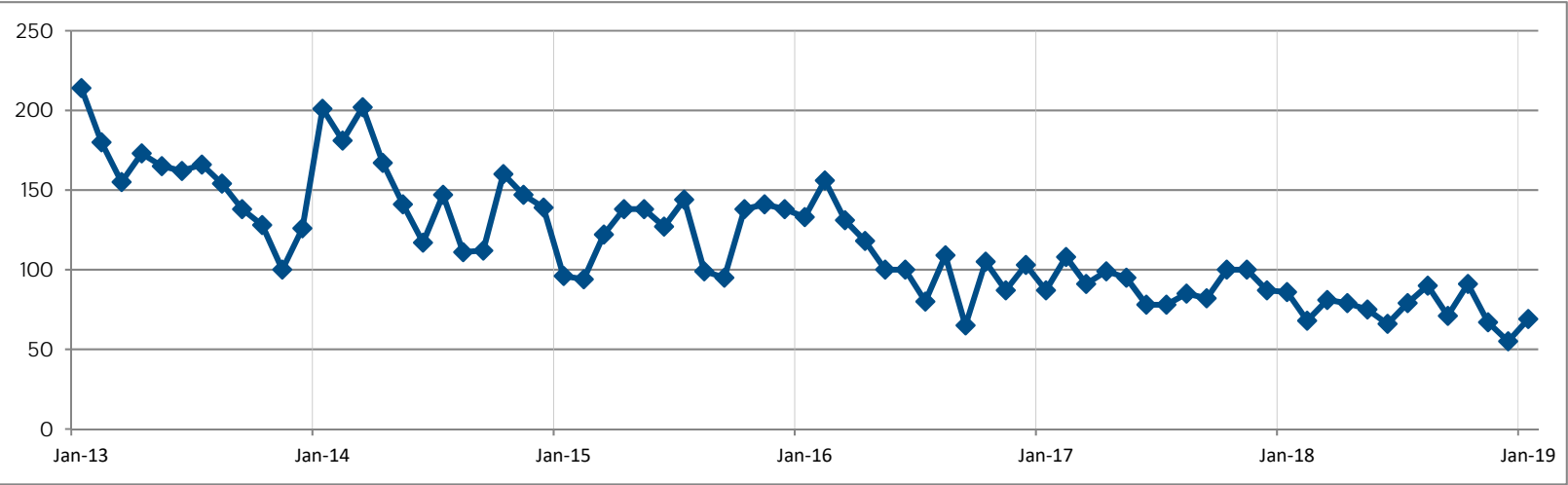


Market Overview



	Foreclosures	Percent Change
01/2015	96	
01/2016	133	38.54%
01/2017	87	-34.59%
01/2018	86	-1.15%
01/2019	69	-19.77%

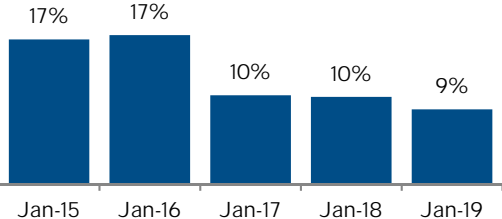
Foreclosures



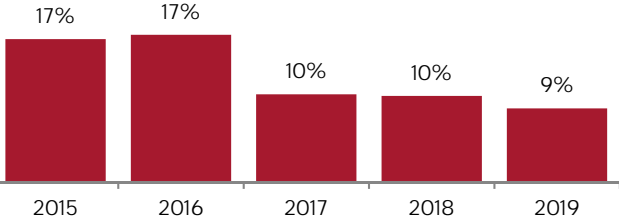
Market Overview



December

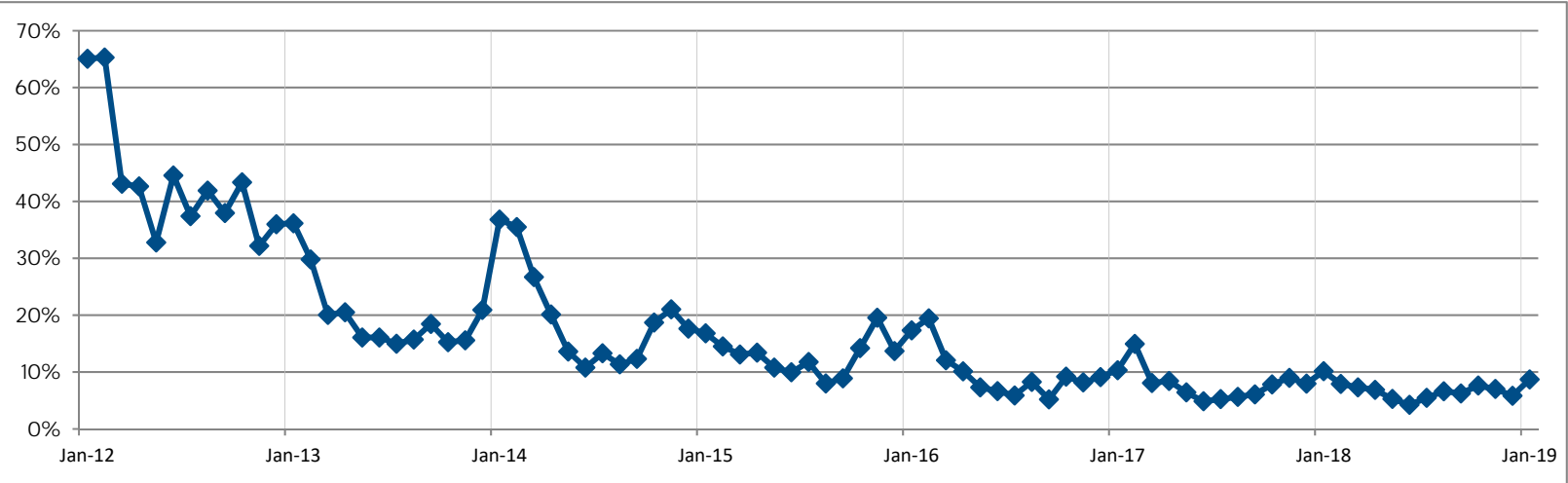


Year to Date



	Foreclosure as % of Sales	Percent Change
01/2015	17%	
01/2016	17%	3.00%
01/2017	10%	-40.34%
01/2018	10%	-1.85%
01/2019	9%	-14.31%

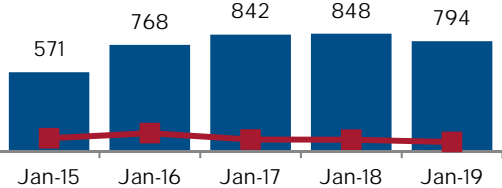
Foreclosures as a % of Sales



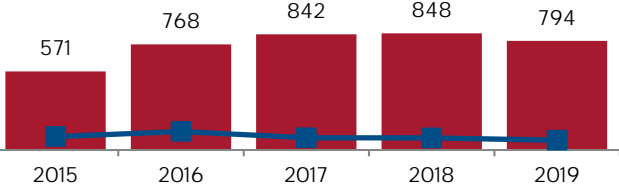
Market Overview



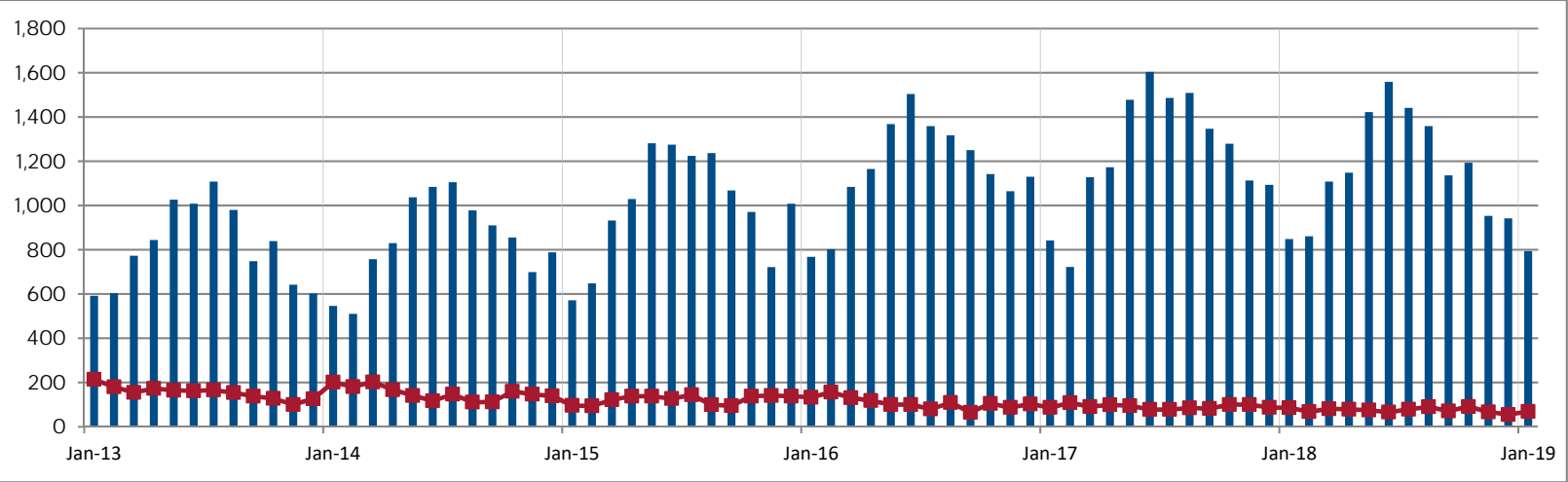
December



Year to Date - Total



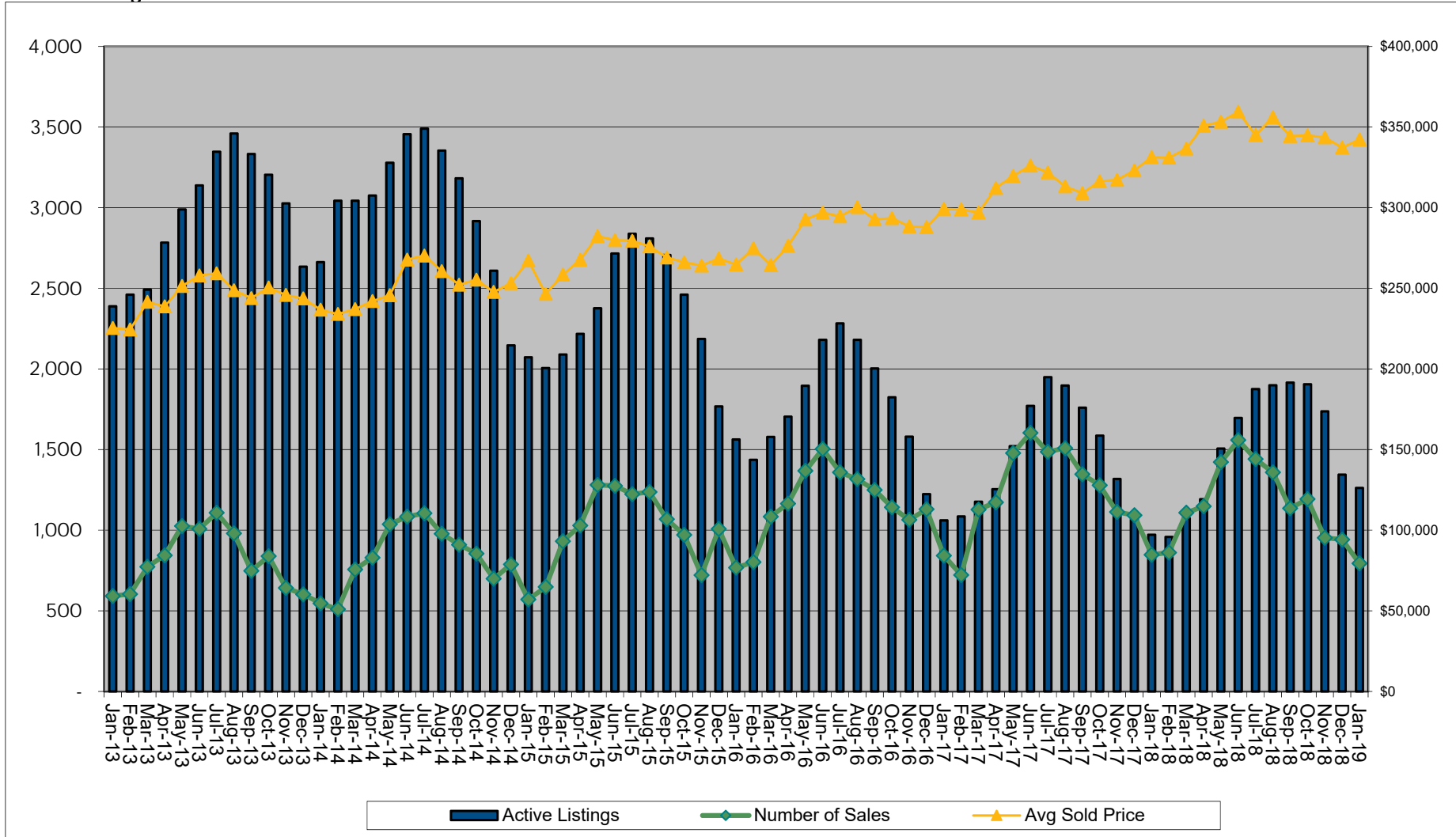
Number of Sales v Number of Foreclosures



Market Overview



Active Listings v Number Sold v Sales Price



Market Overview



Freddie Mac 30-Year Fixed-Rate Mortgage rates

