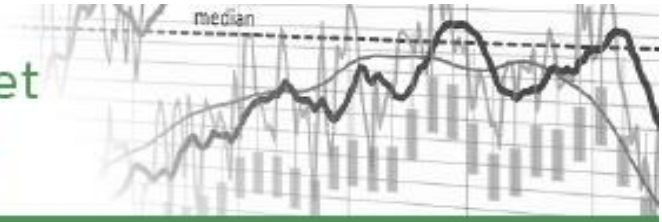
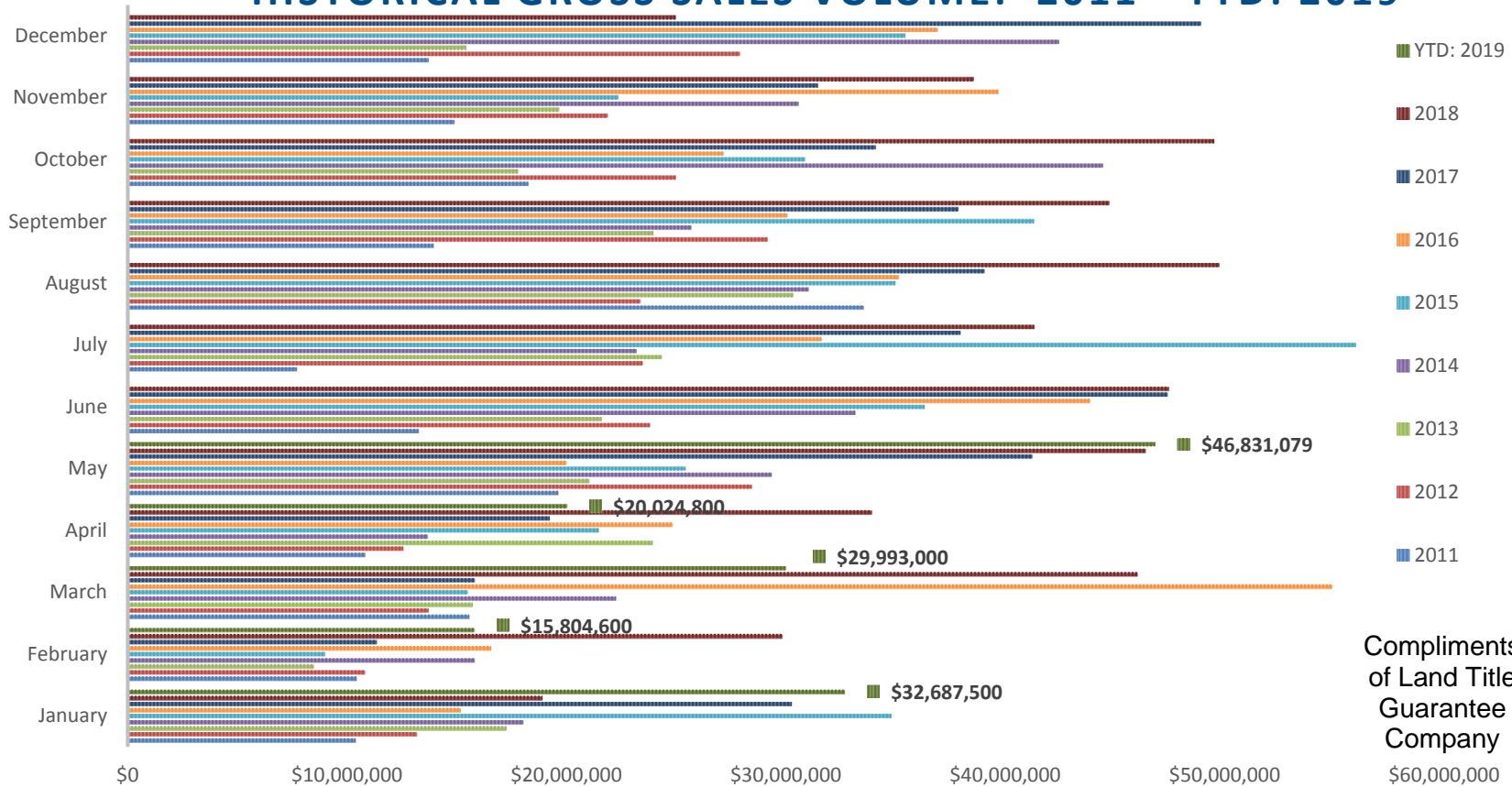




# MidValley County Market ANALYSIS



## HISTORICAL GROSS SALES VOLUME: 2011 - YTD: 2019



Compliments of Land Title Guarantee Company



# Historical Gross Volume

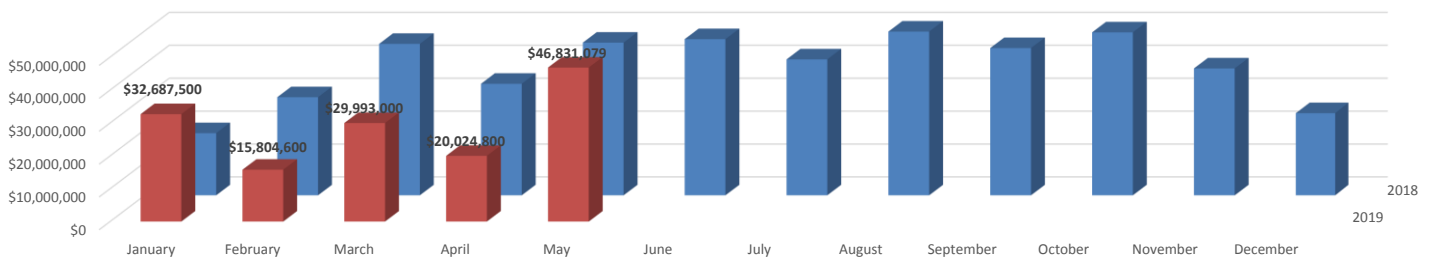
## Month to Month Comparison \$ Volume

Month	2011	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2019 vs. 2018
January	\$10,389,100	\$13,172,850	\$17,263,200	\$18,033,826	\$34,814,200	\$15,187,750	\$30,262,718	\$18,906,500	\$32,687,500	72.89%
February	\$10,428,400	\$10,806,566	\$8,491,835	\$15,810,700	\$9,003,700	\$16,567,075	\$11,353,000	\$29,830,600	\$15,804,600	-47.02%
March	\$15,558,870	\$13,702,200	\$15,717,000	\$22,261,900	\$15,495,500	\$54,873,880	\$15,813,400	\$46,029,400	\$29,993,000	-34.84%
April	\$10,816,865	\$12,557,800	\$23,925,900	\$13,679,764	\$21,463,500	\$24,829,894	\$19,235,435	\$33,908,450	\$20,024,800	-40.94%
May	\$19,604,700	\$28,423,127	\$21,041,700	\$29,356,340	\$25,423,600	\$19,980,482	\$41,231,000	\$46,396,200	\$46,831,079	0.94%
June	\$13,243,200	\$23,775,100	\$21,605,174	\$33,166,150	\$36,323,200	\$43,844,992	\$47,392,657	\$47,458,712		-100.00%
July	\$7,694,600	\$23,447,800	\$24,337,500	\$23,188,140	\$55,970,580	\$31,621,350	\$37,945,500	\$41,313,449		-100.00%
August	\$33,517,400	\$23,340,151	\$30,327,034	\$31,043,400	\$34,979,415	\$35,136,150	\$39,044,500	\$49,760,365		-100.00%
September	\$13,926,400	\$29,130,599	\$23,949,250	\$25,689,550	\$41,311,500	\$30,067,880	\$37,862,562	\$44,748,300		-100.00%
October	\$18,252,400	\$24,962,802	\$17,794,231	\$44,444,875	\$30,868,350	\$27,144,675	\$34,094,357	\$49,521,630		-100.00%
November	\$14,877,800	\$21,851,300	\$19,659,974	\$30,578,040	\$22,368,400	\$39,670,690	\$31,460,244	\$38,572,500		-100.00%
December	\$13,701,300	\$27,868,180	\$15,420,800	\$42,439,100	\$35,433,700	\$36,907,569	\$48,912,950	\$24,986,100		-100.00%
<b>YTD. Totals</b>	<b>\$66,797,935</b>	<b>\$78,662,543</b>	<b>\$86,439,635</b>	<b>\$99,142,530</b>	<b>\$106,200,500</b>	<b>\$131,439,081</b>	<b>\$117,895,553</b>	<b>\$175,071,150</b>	<b>\$145,340,979</b>	<b>-16.98%</b>
<b>Annual Totals</b>	<b>\$182,011,035</b>	<b>\$253,038,475</b>	<b>\$239,533,598</b>	<b>\$329,691,785</b>	<b>\$363,455,645</b>	<b>\$375,832,387</b>	<b>\$394,608,323</b>	<b>\$471,432,206</b>	<b>\$145,340,979</b>	<b>-69.17%</b>

## Month to Month Comparison # of Transactions

Month	2011	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2019 vs. 2018
January	20	29	28	24	29	38	41	36	32	-11.11%
February	15	25	26	20	24	30	24	33	26	-21.21%
March	27	33	34	45	31	41	27	61	38	-37.70%
April	27	34	37	30	41	45	33	44	35	-20.45%
May	32	50	43	45	47	33	62	53	65	22.64%
June	31	44	39	48	56	66	60	71		-100.00%
July	25	44	58	49	74	48	57	45		-100.00%
August	45	40	57	49	65	61	56	63		-100.00%
September	24	53	41	41	59	49	45	53		-100.00%
October	31	55	40	55	60	46	59	69		-100.00%
November	28	44	32	49	47	62	55	42		-100.00%
December	30	44	40	62	44	51	60	31		-100.00%
<b>YTD. Totals</b>	<b>121</b>	<b>171</b>	<b>168</b>	<b>164</b>	<b>172</b>	<b>187</b>	<b>187</b>	<b>227</b>	<b>196</b>	<b>-13.66%</b>
<b>Annual Totals</b>	<b>335</b>	<b>495</b>	<b>475</b>	<b>517</b>	<b>577</b>	<b>570</b>	<b>579</b>	<b>601</b>	<b>196</b>	<b>-67.39%</b>

Current Month to Month



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# Market Analysis: MidValley Area

May 2019

All Transaction Summary

Residential Summary

Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
<b>Basalt</b>									
Basalt - Eagle County	\$4,906,500	10.48%	11	16.92%	\$446,045	\$435,000	\$624,250	\$623,500	\$426
Basalt - Pitkin County	\$3,502,250	7.48%	7	10.77%	\$500,321	\$463,000	\$592,700	\$519,000	\$326
<b>TOTAL BASALT:</b>	<b>\$8,408,750</b>	<b>17.96%</b>	<b>18</b>	<b>27.69%</b>	<b>\$467,153</b>	<b>\$449,000</b>	<b>\$606,722</b>	<b>\$519,000</b>	<b>\$371</b>
<b>El Jebel</b>									
El Jebel - Eagle County	\$7,800,529	16.66%	10	15.38%	\$780,053	\$634,485	\$742,066	\$634,485	\$442
<b>TOTAL EL JEBEL:</b>	<b>\$7,800,529</b>	<b>16.66%</b>	<b>10</b>	<b>15.38%</b>	<b>\$780,053</b>	<b>\$634,485</b>	<b>\$742,066</b>	<b>\$634,485</b>	<b>\$442</b>
<b>Carbondale</b>									
Carbondale - Garfield County	\$27,393,800	58.49%	36	55.38%	\$760,939	\$694,000	\$879,631	\$730,000	\$335
Carbondale - Pitkin County	\$3,228,000	6.89%	1	1.54%	\$3,228,000	n/a	\$3,228,000	n/a	\$733
<b>TOTAL CARBONDALE:</b>	<b>\$30,621,800</b>	<b>65.39%</b>	<b>37</b>	<b>56.92%</b>	<b>\$827,616</b>	<b>\$703,000</b>	<b>\$957,910</b>	<b>\$730,000</b>	<b>\$348</b>
<b>MIDVALLEY TOTALS:</b>	<b>\$46,831,079</b>	<b>100.00%</b>	<b>65</b>	<b>100.00%</b>	<b>\$720,478</b>	<b>\$576,985</b>	<b>\$864,327</b>	<b>\$703,000</b>	<b>\$368</b>
<b>(NEW UNIT SALES)</b>	<b>\$6,420,060</b>	<b>13.71%</b>	<b>4</b>	<b>2.04%</b>	<b>\$1,605,015</b>	<b>\$1,176,905</b>	<b>\$1,605,015</b>	<b>\$1,176,905</b>	<b>\$520</b>

Please note: These figures are an unofficial tabulation of Garfield, Eagle & Pitkin County records that are believed to be reasonably accurate. Average and Median Prices do not include Interval or Quit Claim Deeds.

New: Average & Median Residential Column includes only Improved Residential Sales - all property types: Single Family, Duplex, Townhome, Condo.

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YTD. 2019

All Transaction Summary

Residential Summary

Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median \$ Transaction Price	Average \$ Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
<b>Basalt</b>									
Basalt - Eagle County	\$27,517,000	18.93%	24	12.24%	\$1,146,542	\$570,000	\$908,750	\$711,000	\$415
Basalt - Pitkin County	\$17,988,250	12.38%	19	9.69%	\$946,750	\$689,500	\$1,093,250	\$739,750	\$470
<b>TOTAL BASALT:</b>	<b>\$45,505,250</b>	<b>31.31%</b>	<b>43</b>	<b>21.94%</b>	<b>\$1,058,262</b>	<b>\$575,000</b>	<b>\$1,001,000</b>	<b>\$713,250</b>	<b>\$440</b>
<b>El Jebel</b>									
El Jebel - Eagle County	\$26,544,029	18.26%	36	18.37%	\$737,334	\$643,500	\$755,032	\$670,000	\$435
<b>TOTAL EL JEBEL:</b>	<b>\$26,544,029</b>	<b>18.26%</b>	<b>36</b>	<b>18.37%</b>	<b>\$737,334</b>	<b>\$643,500</b>	<b>\$755,032</b>	<b>\$670,000</b>	<b>\$435</b>
<b>Carbondale</b>									
Carbondale - Garfield County	\$69,208,700	47.62%	114	58.16%	\$607,094	\$519,000	\$816,043	\$732,500	\$323
Carbondale - Pitkin County	\$4,083,000	2.81%	3	1.53%	\$1,361,000	\$495,000	\$1,361,000	\$495,000	\$375
<b>TOTAL CARBONDALE:</b>	<b>\$73,291,700</b>	<b>50.43%</b>	<b>117</b>	<b>59.69%</b>	<b>\$626,425</b>	<b>\$505,000</b>	<b>\$837,003</b>	<b>\$731,250</b>	<b>\$326</b>
<b>MIDVALLEY TOTALS:</b>	<b>\$145,340,979</b>	<b>100.00%</b>	<b>196</b>	<b>100.00%</b>	<b>\$741,536</b>	<b>\$565,000</b>	<b>\$863,891</b>	<b>\$725,000</b>	<b>\$375</b>
<b>(NEW UNIT SALES)</b>	<b>\$13,639,860</b>	<b>9.38%</b>	<b>11</b>	<b>5.61%</b>	<b>\$1,239,987</b>	<b>\$1,075,000</b>	<b>\$1,239,987</b>	<b>\$1,075,000</b>	<b>\$530</b>

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## Market Snapshot: MidValley Area

### Full Year: 2018 versus YTD: 2019

Area	Average Price Single Family YTD: 2018	Average Price Single Family YTD: 2019	% Change Year-to-Date vs. Prior Year	Average Price Multi-Family YTD: 2018	Average Price Multi-Family YTD: 2019	% Change Year-to-Date vs. Prior Year	Average Price Vacant Land YTD: 2018	Average Price Vacant Land YTD: 2019	% Change Year-to-Date vs. Prior Year
Basalt - Eagle County	\$830,684	\$1,163,813	40%	\$713,875	\$568,667	-20%	\$913,150	\$0	n/a
Basalt - Pitkin County	\$1,538,417	\$1,437,556	-7%	\$460,786	\$473,500	3%	\$1,472,250	\$470,938	-68%
<b>ALL BASALT</b>	<b>\$1,155,118</b>	<b>\$1,291,750</b>	<b>12%</b>	<b>\$636,402</b>	<b>\$525,409</b>	<b>-17%</b>	<b>\$913,150</b>	<b>\$451,688</b>	<b>-51%</b>
El Jebel	\$790,597	\$782,015	-1%	\$559,378	\$715,596	28%	\$422,674	\$200,000	-53%
<b>ALL ELJEBEL</b>	<b>\$790,597</b>	<b>\$782,015</b>	<b>-1%</b>	<b>\$559,378</b>	<b>\$715,596</b>	<b>28%</b>	<b>\$422,674</b>	<b>\$200,000</b>	<b>-53%</b>
Carbondale - Garfield County	\$834,863	\$889,955	7%	\$436,728	\$463,538	6%	\$226,937	\$174,721	-23%
Carbondale - Pitkin County	\$735,286	\$1,361,000	85%	\$0	\$0	0%	\$0	\$0	n/a
<b>ALL CARBONDALE</b>	<b>\$830,810</b>	<b>\$918,206</b>	<b>11%</b>	<b>\$436,728</b>	<b>\$463,538</b>	<b>6%</b>	<b>\$226,937</b>	<b>\$174,721</b>	<b>-23%</b>
<b>Gross Mean:</b>	<b>\$899,169</b>	<b>\$954,129</b>	<b>6%</b>	<b>\$527,316</b>	<b>\$570,493</b>	<b>8%</b>	<b>\$518,885</b>	<b>\$207,128</b>	<b>-60%</b>

Please note: The above figures are an unofficial tabulation of Garfield County records that are believed to be reasonably accurate. Sales believed to be inaccurate indicators of the market have been eliminated. Full Interest, Fee Simple, Arms-Length transactions only, are shown in the Snapshot Report.

Area	Median Price Single Family YTD: 2018	Median Price Single Family YTD: 2019	% Change Year-to-Date vs. Prior Year	Median Price Multi-Family YTD: 2018	Median Price Multi-Family YTD: 2019	% Change Year-to-Date vs. Prior Year	Median Price Vacant Land YTD: 2018	Median Price Vacant Land YTD: 2019	% Change Year-to-Date vs. Prior Year
Basalt - Eagle County	\$725,000	\$912,500	26%	\$602,500	\$547,500	-9%	\$303,750	\$0	n/a
Basalt - Pitkin County	\$898,000	\$1,050,000	17%	\$430,000	\$450,000	5%	\$1,750,000	\$307,500	-82%
<b>ALL BASALT</b>	<b>\$779,000</b>	<b>\$950,000</b>	<b>22%</b>	<b>\$543,500</b>	<b>\$520,000</b>	<b>-4%</b>	<b>\$1,750,000</b>	<b>\$270,000</b>	<b>-85%</b>
El Jebel	\$744,000	\$698,000	-6%	\$502,500	\$650,000	29%	\$222,000	n/a	n/a
<b>ALL ELJEBEL</b>	<b>\$744,000</b>	<b>\$698,000</b>	<b>-6%</b>	<b>\$502,500</b>	<b>\$650,000</b>	<b>29%</b>	<b>\$222,000</b>	<b>n/a</b>	<b>n/a</b>
Carbondale - Garfield County	\$785,000	\$809,150	3%	\$402,500	\$450,000	12%	\$172,250	\$144,500	-16%
Carbondale - Pitkin County	\$720,000	\$495,000	-31%	\$0	\$0	n/a	\$0	\$0	n/a
<b>ALL CARBONDALE</b>	<b>\$745,000</b>	<b>\$799,000</b>	<b>7%</b>	<b>\$402,500</b>	<b>\$450,000</b>	<b>12%</b>	<b>\$172,250</b>	<b>\$144,500</b>	<b>-16%</b>
<b>Gross Median:</b>	<b>\$769,500</b>	<b>\$800,000</b>	<b>4%</b>	<b>\$450,000</b>	<b>\$507,500</b>	<b>13%</b>	<b>\$210,250</b>	<b>\$160,000</b>	<b>-24%</b>

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